To: The Honorable Lisa Wheeler-Bowman, Chair, and Members of City Council

Subject: Accepting a proposal from Brunswick Commercial & Government Products, Inc, a sole source supplier, for a boat and trailer, for the Fire Rescue Department, for a total cost of $357,758. Approving a supplemental appropriation in the amount of $357,758 from the unappropriated balance of the Equipment Replacement Fund (5002) to the Fleet Maintenance Department, Fleet Mechanical Costs Division (800-2527); and providing an effective date.

Explanation: The City received a proposal for a 35' Boston Whaler Challenger Fire Boat, motors and trailer which are being offered to the City at a significant discount of approximately 35% less than the original retail price.

The 35' Boston Whaler Challenger is a firefighting boat equipped with specialized technical equipment, including but not limited to a heavy-duty salt water pump, appropriate engines, and an appropriate complement of hose and firefighting equipment for fire suppression activities. The vessel allows for proper storage of dive equipment and has a cabin for patient care. This boat will provide the City the ability to increase fire suppression and water rescue activities.

The Purchasing Department, in cooperation with the Fire Rescue Department, recommends for award:

Brunswick Commercial & Government Products, Inc $357,758
350 Boston Whaler Challenger, Starboard 300 Mercury Verado Engines (3) and trailer

This purchase is made in accordance with Section 2-249, Sole Source Procurement of the Procurement Code, which authorizes City Council to approve the purchase of a supply or service of over $100,000 without competitive bidding, if it has been determined that the supply or service is available from only one source.

Cost/Funding/Assessment Information: Funds will be available after the approval of a supplemental appropriation in the amount of $357,758 from the unappropriated balance of the Equipment Replacement Fund (5002) to the Fleet Maintenance Department, Fleet Mechanical Costs Division (800-2527).

Attachments: Sole Source (2 pages)
Resolution

Approvals:

[Signature]
Administrative

[Signature]
Budget
City of St. Petersburg

**Sole Source Request**
Procurement & Supply Management

Department: Fire Rescue

Requisition No. ____________________________

Check One: X Sole Source

Proprietary Specifications

Proposed Vendor: Brunswick Commercial and Government Products, Inc.

Estimated Total Cost: $357,758.00

Description of Items (or Services) to be purchased:

35' Boston Whaler Challenger with triple 300 hp Verado salt water model engines and a trailer

Purpose of Function of items:

The 35' Boston Whaler Challenger is a firefighting boat equipped with specialized technical equipment, including but not limited to a heavy duty salt water pump, appropriate engines, and an appropriate complement of hose and firefighting equipment for fire suppression activities. The vessel allows for proper storage of dive equipment and has a cabin for patient care, which will provide the ability for the City to increase fire suppression and water rescue activities.

Justification for Sole Source of Proprietary specification:

The Boston Whaler Challenger Fire Boat with Trailer was made to fulfill an order from Puerto Rico which was subsequently cancelled. The boat, motors and trailer are being offered to the City at a significant discount approximately 35% less than original retail price. The City believes the Fire Boat with Trailer being sold by Brunswick may be purchased by the City of St. Petersburg by use of the sole source provisions of City Code Section 2-249(a)(4).

Department Director

Administrator/Chief

Date

5/30/18

Rev (1/11), (6/15)
I hereby certify that in accordance with Section 2-249 of the City of St. Petersburg Procurement Code, I have conducted a good faith review of available sources and have determined that there is only one potential source for the required items per the above justification. I also understand that under Florida Statute 836.22(2) it is a second degree felony to circumvent a competitive bidding process by using a sole-source contract for commodities or services.
RESOLUTION NO. 2018-__

A RESOLUTION DECLARING BRUNSWICK COMMERCIAL & GOVERNMENT PRODUCTS, INC. ("BRUNSWICK") TO BE A SOLE SOURCE SUPPLIER OF A 35-FOOT BOSTON WHALER CHALLENGER FIRE BOAT, MOTORS, AND TRAILER; ACCEPTING THE PROPOSAL AND APPROVING THE PURCHASE FROM BRUNSWICK OF A 35-FOOT BOSTON WHALER CHALLENGER FIRE BOAT, MOTORS AND TRAILER FOR THE FIRE RESCUE DEPARTMENT AT A TOTAL COST NOT TO EXCEED $357,758; AUTHORIZING THE MAYOR OR HIS DESIGNEE TO EXECUTE ALL DOCUMENTS NECESSARY TO EFFECTUATE THIS TRANSACTION; APPROVING A SUPPLEMENTAL APPROPRIATION IN THE AMOUNT OF $357,758 FROM THE UNAPPROPRIATED BALANCE OF THE EQUIPMENT REPLACEMENT FUND (5002) TO THE FLEET MANAGEMENT DEPARTMENT, FLEET MECHANICAL COSTS DIVISION (800-2527); AND PROVIDING AN EFFECTIVE DATE.

WHEREAS, the City desires to purchase a new 35-foot Boston Whaler Challenger Fire Boat ("Boat"), motors and trailer for the Fire Rescue Department that is equipped with specialized firefighting equipment to provide the ability to increase fire suppression and water rescue activities; and

WHEREAS, Brunswick Commercial & Government Products, Inc., ("Brunswick") has offered the City a discount of approximately 35% less than the original retail price for the Boat, motors, and trailer and as such is a sole source supplier for this purchase; and

WHEREAS, Section 2-249 of the City Code provides for sole source procurement when a supply or service is available from only one source; and

WHEREAS, the Procurement & Supply Management Department in cooperation with the Fire Rescue Department recommends approval of the award to Brunswick as a sole source supplier; and

WHEREAS, the Mayor or his designee has prepared a written statement to the City Council certifying the condition and circumstances for the sole source purchase.

NOW THEREFORE, BE IT RESOLVED by the City Council of the City of St. Petersburg, Florida, that Brunswick Commercial & Government Products, Inc. ("Brunswick") is declared a sole source supplier for a 35-foot Boston Whaler Challenger Fire Boat, motors, and trailer for the Fire Rescue Department.
BE IT FURTHER RESOLVED that the proposal is accepted and the purchase of a 35-foot Boston Whaler Challenger Fire Boat, motors, and trailer from Brunswick for the Fire Rescue Department at a total cost not to exceed $357,758 is hereby approved.

BE IT FURTHER RESOLVED that the Mayor or his designee is hereby authorized to execute all documents necessary to effectuate this transaction.

BE IT FURTHER RESOLVED that there is hereby approved from the unappropriated balance of the Equipment Replacement Fund (5002), the following supplemental appropriation for FY18:

- **Equipment Replacement Fund (5002)**
  - Fleet Maintenance Department, Mechanical Costs Division (800-2527) $357,758

This resolution shall become effective immediately upon its adoption.

Approved by:

[Signature]

Legal Department
By: (City Attorney or Designee)
00387835

[Signature]

Budget Director

[Signature]

Administration