

SAINT PETERSBURG CITY COUNCIL

Consent Agenda

Meeting of February 5, 2009

To: The Honorable Jeff Danner, Chair and Members of City Council

Subject: Awarding a blanket purchase agreements to Acuity Brands Lighting, Inc., Full Spectrum Solutions, Inc. and Dynamic Lighting, Inc. for inductive street lighting fixtures for the Internal Services Administration at an estimated annual cost of \$244,000.

Explanation: The city received five bids for inductive street lighting fixtures. The vendors will furnish and deliver acorn style (group A) and cobra head style fixtures (group B) that will be utilized for new lighting installation projects such as the lighting for Walter Fuller Park. These fixtures will be stocked at the Consolidated Warehouse.

The decision to utilize inductive light fixtures for new city lighting projects is consistent with the city's "green" initiative to save energy while meeting the luminosity requirements for street lighting. The new induction lighting will consume 50 percent less energy, have a four times greater rated life, and will be brighter than the current high pressure sodium street lamps.

The Purchasing Department in cooperation with the Internal Services Administration, recommends for award:

Acuity Brands Lighting, Inc. (group A, Washington Style) ...	\$115,000
Full Spectrum Solutions, Inc. (group B).....	86,000
Dynamic Lighting, Inc. (group A, Granville Style).....	43,000


Acuity Brands Lighting, Inc. , Full Spectrum Solutions, Inc., and Dynamic Lighting, Inc. have met the requirements of Bid No. 6765 dated October 23, 2008. Blanket Purchase Agreements will be issued and will be binding only for actual quantities purchased. The Agreement will be effective through December 31, 2009.

Resource Efficiency Solutions, the apparent low bidder for group A, did not meet specifications as their acorn fixtures are dissimilar in style and appearance to the existing Acuity Brands Lighting, Inc. Granville and Washington fixtures and they are not a "utility" version allowing for easy access to generator. Dynamic Lighting, Inc., the second low bidder for group A, did not meet specifications as they are dissimilar in style and appearance to the existing Washington style acorn fixtures.

Cost/Funding/Assessment Information: Funds have been previously appropriated in the Recreation and Culture Capital Improvement Fund (3029), Walter Fuller Improvements FY08 Project (11171).

Attachment: Bid Tabulation (2 pages)
Resolution

Approvals:



Administrative



Budget

Bid Tabulation

Purchasing Materials Management

Item No.	Description	Est. Qty.	UOM	Unit Price	Extended Price	Full Spectrum Solutions, Inc. Jackson, MI Delivery: 75 Days Terms: 2%-10 Days	Rexel Electrical Supplies ILS, LLC Orlando, FL Delivery: 60 Days Terms: Net-30 Days	
						Unit Price	Extended Price	
GROUP A - Acorn Fixture								
1	Holophane Washington 55W Induction Fixture and Globe, or approved equal	25	EA	\$1,128.83	\$28,220.75	NB	\$980.00	\$24,500.00
2	Holophane Washington 85W Induction Fixture and Globe, or approved equal	50	EA	\$1,097.38	\$54,869.00	NB	\$1,032.00	\$51,600.00
3	Holophane Washington 100W Induction Fixture and Globe, or approved equal	25	EA	\$1,248.43	\$31,210.75	NB	\$1,085.00	\$27,125.00
4	Holophane Granville 55W Induction Fixture and Globe, or approved equal	15	EA	\$825.30	\$12,379.50	NB	\$952.00	\$14,280.00
5	Holophane Granville 85W Induction Fixture and Globe, or approved equal	50	EA	\$786.23	\$39,311.50	NB	\$1,005.00	\$50,250.00
	Group A Total:				\$165,991.50			\$167,755.00
GROUP B - Cobra Head Fixture and Lamp								
1	Cobra Head Induction Fixture and Lamp 100W HID equivalent, 120V	100	EA	\$245.00	\$24,500.00	\$294.00	\$324.00	\$32,400.00
2	Cobra Head Induction Fixture and Lamp 250W HID equivalent, 120V	100	EA	\$245.00	\$24,500.00	\$344.00	\$399.00	\$39,900.00
3	Cobra Head Induction Fixture and Lamp 400W HID equivalent, 120V	50	EA	NB		\$441.00	\$549.00	\$27,450.00
	Group B Total:				\$49,000.00			\$99,750.00
	Sub Total:				\$214,991.50			\$267,505.00
	SBE Discount:				\$0.00			\$0.00
	Discount:				\$0.00			\$0.00
	Total:				\$214,991.50			\$267,505.00

Statement of No Bids:

- Costal Electric Maintenance & Construction
- Wesco Distribution
- Grainger
- Graybar Electric Co.

Bid Tabulation

Purchasing Materials Management

Item No.	Description	Est. Qty.	UOM	Dynamic Lighting, Inc. Pearland, TX Delivery: 50 Days Terms: Net-30 Days	Unit Price	Extended Price	Resource Efficiency Solutions, Inc. Thonotosassa, FL Delivery: 30-60 Days Terms: 2%-10 Days	Unit Price	Extended Price
GROUP A - Acorn Fixture									
1	Holophane Washington 55W Induction Fixture and Globe, or approved equal	25	EA	\$654.00		\$16,350.00	\$479.00		\$11,975.00
2	Holophane Washington 85W Induction Fixture and Globe, or approved equal	50	EA	\$654.00		\$32,700.00	\$486.00		\$24,300.00
3	Holophane Washington 100W Induction Fixture and Globe, or approved equal	25	EA	\$654.00		\$16,350.00	\$509.00		\$12,725.00
4	Holophane Granville 55W Induction Fixture and Globe, or approved equal	15	EA	\$654.00		\$9,810.00	\$457.50		\$6,862.50
5	Holophane Granville 85W Induction Fixture and Globe, or approved equal	50	EA	\$654.00		\$32,700.00	\$457.50		\$22,875.00
	Group A Total:					\$107,910.00			\$78,737.50
GROUP B - Cobra Head Fixture and Lamp									
1	Cobra Head Induction Fixture and Lamp 100W HID equivalent, 120V	100	EA			NB	\$336.00		\$33,600.00
2	Cobra Head Induction Fixture and Lamp 250W HID equivalent, 120V	100	EA			NB	\$365.00		\$36,500.00
3	Cobra Head Induction Fixture and Lamp 400W HID equivalent, 120V	50	EA			NB	\$486.00		\$24,300.00
	Group B Total:								\$94,400.00
	Sub Total:					\$107,910.00			\$173,137.50
	SBE Discount:					\$0.00			\$6,925.50
	Discount:					\$0.00			\$3,462.75
	Total:					\$107,910.00			\$162,749.25

Statement of No Bids:

- Costal Electric Maintenance & Construction
- Wesco Distribution
- Grainger
- Graybar Electric Co.

A RESOLUTION ACCEPTING THE BIDS AND APPROVING THE AWARD OF AGREEMENTS (BLANKET AGREEMENTS) FOR INDUCTIVE STREET LIGHTING FIXTURES TO ACUITY BRANDS LIGHTING, INC., IN AN AMOUNT NOT TO EXCEED \$115,000, FULL SPECTRUM SOLUTIONS, INC. IN AN AMOUNT NOT TO EXCEED \$86,000 AND DYNAMIC LIGHTING, INC. IN AN AMOUNT NOT TO EXCEED \$43,000 FOR A TOTAL ESTIMATED ANNUAL AMOUNT NOT TO EXCEED \$244,000 FOR THE INTERNAL SERVICES ADMINISTRATION; AUTHORIZING THE MAYOR OR MAYOR'S DESIGNEE TO EXECUTE ALL DOCUMENTS NECESSARY TO EFFECTUATE THESE TRANSACTIONS; AND PROVIDING AN EFFECTIVE DATE.

WHEREAS, the Purchasing Department received five bids for inductive street lighting fixtures pursuant to Bid No. 6765 dated October 23, 2008; and

WHEREAS, Acuity Brands Lighting, Inc., Full Spectrum Solutions, Inc. and Dynamic Lighting, Inc. have met the specifications and requirements of Bid No. 6765; and


WHEREAS, the Purchasing Department, in cooperation with the Internal Services Administration, recommends these awards.

NOW, THEREFORE BE IT RESOLVED by the City Council of the City of St. Petersburg, Florida, that the bids and award of agreements (Blanket Agreements) for inductive street lighting fixtures to Acuity Brands Lighting, Inc., in an amount not to exceed \$115,000, Full Spectrum Solutions, Inc. in an amount not to exceed \$86,000 and Dynamic Lighting, Inc. in an amount not to exceed \$43,000 for a total estimated annual amount not to exceed \$244,000 for the Internal Services Administration is hereby approved and the Mayor or Mayor's Designee is authorized to execute all documents necessary to effectuate these transactions; and

BE IT FURTHER RESOLVED that the agreements will be effective through December 31, 2009.

This Resolution shall become effective immediately upon its adoption.

Approved as to Form and Substance:



City Attorney (Designee)