

SAINT PETERSBURG CITY COUNCIL
Consent Agenda
Meeting of February 19, 2009

To: The Honorable Jeff Danner, Chair and Members of City Council

Subject: Awarding a blanket purchase agreement to Resource Efficiency Solutions, Inc. for induction light system retrofit kits for the Internal Services Administration in an amount not to exceed \$640,635; approving a transfer of \$640,635 from the unappropriated balance of the General Fund (Energy Conservation Designation) to the General Capital Improvement Fund; approving a supplemental appropriation in the amount of \$640,635 from the increase in the unappropriated balance of the General Capital Improvement Fund, resulting from the transfer, to the Energy Enhancements FY08 Project (11616); and providing an effective date.

Explanation: The city received two bids for induction light system retrofit kits. The vendor will furnish and deliver induction light retrofit kits for existing acorn and cobra head style street lighting fixtures that must fit into existing units installed by the city. These retrofit kits will be installed without removal of the existing fixture on the pole; will be interchangeable with existing globes; and will be fully compatible with the utility version of Granville Premier and Washington Postlite Acrylic Prismatic, King Luminaire, Beacon Products and American Electric Lighting cobra head fixtures.

The city has made a commitment to convert the existing city-owned street lighting system to more energy efficient poles and fixtures which is consistent with the city's "green" initiative to save energy while meeting the luminosity requirements for street lighting. The new induction lighting will consume 50 percent less energy, have a four times greater rated life, and will be brighter than the current high pressure sodium street lamps. The payback period for this project is estimated at 5.1 years.

The Purchasing Department in cooperation with the Internal Services Administration, recommends for award:

Resource Efficiency Solutions, Inc.....\$640,635

Acorn Style Retrofit Kits	1,651 @	\$325	\$536,575
Acorn Style Retrofit Kits	195 @	335	65,325
Cobra Style Retrofit kits	113 @	295	33,335
Cobra Style Retrofit kits	18 @	300	5,400

The bid was conducted in a two-step process. The second bidder, Southern Electric Supply D/B/A Rexel did not provide sample retrofit kits for evaluation per bid requirements; therefore they were not invited to submit pricing. Resource Efficiency Solutions, Inc., the lowest qualified bidder, has met the requirements of Bid No. 6803 dated January 15, 2009. A Blanket Purchase Agreement will be issued and will be binding only for actual quantities purchased. The Agreement will be effective through February 28, 2010 with three one-year renewal options.

Cost/Funding/Assessment Information: Funding will be available in the General Capital Improvement Fund (3001) after transfer of \$640,635 from the unappropriated balance of the General Fund (0001) (Energy Conservation Designation) to the General Capital Improvement Fund and a supplemental appropriation in the amount of \$640,635 from the increase in the unappropriated balance of the General Capital Improvement Fund, resulting from this transfer, to the Energy Enhancements FY08 Project (11616).

Attachment: Bid Tabulation
Resolution

Approvals:



 Administrative



 Budget

City of St. Petersburg
Bid Tabulation
Purchasing Materials Management

			Resource Efficiency Solutions Thonotosassa, FL Terms: Net 30 Days Delivery: 45 Days		
Item No.	Description	*Est Qty	UOM	Unit Price	Extended Price
Induction Light System Retrofit Kits for:					
1	Washington Postlite, Utility, 85W, Resource Efficiency Solutions Part No. 120-85W	425	EA	\$325.00	\$138,125.00
2	Washington Postlite, Utility, 55W, Resource Efficiency Solutions Part No. 120-55W	79	EA	\$325.00	\$25,675.00
3	Washington Postlite, Utility, 100W, Resource Efficiency Solutions Part No. 120-100W	98	EA	\$335.00	\$32,830.00
4	Washington Postlite, Utility, 100W, Resource Efficiency Solutions Part No. 240-100W	97	EA	\$335.00	\$32,495.00
5	Granville Postlite, Utility, 85W, Resource Efficiency Solutions Part No. 120-85W	473	EA	\$325.00	\$153,725.00
6	Granville Postlite, Utility, 55W, Resource Efficiency Solutions Part No. 120-55W	286	EA	\$325.00	\$92,950.00
7	King Luminaire, Utility, Resource Efficiency Solutions Part No. 120-55W	36	EA	\$325.00	\$11,700.00
8	Acorn, 85W, Resource Efficiency Solutions Part No. 120-85W	198	EA	\$325.00	\$64,350.00
9	Acorn, 55W, Resource Efficiency Solutions Part No. 120-55W	154	EA	\$325.00	\$50,050.00
10	Cobra Head, 80W, Full Cut Off Fixture with LVD components, MFG/Model #AGP-120-80W	18	EA	\$300.00	\$5,400.00
11	Cobra Head, 60W, Full Cut Off Fixture with LVD components, MFG/Model #AGP-120-60W	113	EA	\$295.00	\$33,335.00
				Total:	\$640,635.00

*Estimated Quantity for the next three years

A RESOLUTION ACCEPTING THE BID AND APPROVING THE AWARD OF AN AGREEMENT (BLANKET AGREEMENT) FOR INDUCTION LIGHT SYSTEM RETROFIT KITS TO RESOURCE EFFICIENCY SOLUTIONS, INC. IN AN AMOUNT NOT TO EXCEED \$640,635 FOR THE INTERNAL SERVICES ADMINISTRATION; AUTHORIZING THE MAYOR OR MAYOR'S DESIGNEE TO EXECUTE ALL DOCUMENTS NECESSARY TO EFFECTUATE THIS TRANSACTION; APPROVING THE TRANSFER OF \$640,635 FROM THE UNAPPROPRIATED BALANCE OF THE GENERAL FUND (ENERGY CONSERVATION DESIGNATION) TO THE GENERAL CAPITAL IMPROVEMENT FUND; APPROVING A SUPPLEMENTAL APPROPRIATION IN THE AMOUNT OF \$640,635 FROM INCREASE IN THE UNAPPROPRIATED BALANCE OF THE GENERAL CAPITAL IMPROVEMENT FUND RESULTING FROM THE TRANSFER; AND PROVIDING AN EFFECTIVE DATE.

WHEREAS, the Purchasing Department received two bids for induction light system retrofit kits pursuant to Bid No. 6803 dated January 15, 2009, and

WHEREAS, Resource Efficiency Solutions, Inc. has met the specifications and requirements of Bid No. 6803; and

WHEREAS, a transfer of \$640,635 from the unappropriated balance of the General Fund (Energy Conservation Designation) to the General Capital Improvement Fund and a supplemental appropriation of the transferred funds to the Energy Enhancements FY08 Project is required; and

WHEREAS, the Purchasing Department, in cooperation with the Internal Services Administration, recommends this award.

NOW, THEREFORE BE IT RESOLVED by the City Council of the City of St. Petersburg, Florida, that the bid and award of an agreement (Blanket Agreement) for induction light system retrofit kits to Resource Efficiency Solutions, Inc. in an amount not to exceed \$640,635 is hereby approved and the Mayor or Mayor's Designee is authorized to execute all documents necessary to effectuate this transaction; and

BE IT FURTHER RESOLVED that there are hereby approved the following supplemental appropriations from the unappropriated balances of their respective funds for Fiscal Year 2009:

General Fund
Transfer To: General Capital Improvement Fund \$640,635

General Capital Improvement
Energy Enhancements FY08 Project (11616) \$640,635

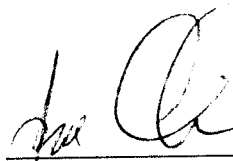
BE IT FURTHER RESOLVED that the agreement will be effective through February 28, 2010.

This Resolution shall become effective immediately upon its adoption.

Approved as to Form and Substance:



City Attorney (Designee)



Budget