

SAINT PETERSBURG CITY COUNCIL

Consent Agenda

Meeting of July 9, 2009

To: The Honorable Jeff Danner, Chair and Members of City Council

Subject: Renewing agreements with Verizon Wireless of the East LP ("Verizon") and AT&T Mobility National Accounts LLC ("AT&T") for wireless data services for the Police and ICS departments at an estimated annual cost of \$362,000

Explanation: On February 2, 2006 City Council approved a one-year agreement for Verizon effective through June 28, 2007. On June 7, 2007 City Council approved a supplemental one-year agreement for AT&T effective through June 30, 2008. A second vendor was required in order to provide the internet redundancy needed by public safety departments. Under the renewal of contract clause, the city reserves the right to extend the agreements for a period of one-year if mutually agreeable. This is the third one-year renewal option of three one-year renewals for Verizon and the second one-year renewal option of two one-year renewals for AT&T.

The vendors provide wireless network access equipment and unlimited monthly wireless data service. Users insert an "air card" into their laptop computer, enabling them to remotely access the internet and the city network through a software Virtual Private Network (VPN) client. The VPN is controlled through the city's firewall, thereby adding the needed security for the users and the city network. The primary users are the Police and the ICS departments.

The Police Department has approximately 460 mobile users that transmit data such as background checks, fingerprints and mug shots from national, state and local law enforcement databases to and from laptop computers in police vehicles. Air card services are also utilized by a select number of employees for access to the city's network. These services enable employees to work remotely, after hours, or during travel.

The Purchasing Department recommends renewal:

Wireless Data Services..... \$362,000

Verizon Wireless of the East LP \$244,000
AT&T Mobility National Accounts LLC 118,000

Verizon has agreed to uphold the terms and conditions of State Agreement No. MA4974. AT&T has agreed to uphold the terms and conditions of the City's RFP No. 6604 dated March 15, 2007. The renewals will be effective through June 30, 2010.

Cost/Funding/Assessment Information: Funds have been previously appropriated in the General Fund (0001) [\$271,000], to the Police Department, Information & Technology Services (140-1401), and Intelligence (140-1449), and the Information & Communication Services Fund (5011) [\$91,000], to the Information & Communication Services Department, Network Support (850-2565) and Telecommunications (850-2569).

Attachment: Price History
Resolution

Approvals:

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Administrative

[Handwritten signature]

Budget

**Price History
915-51 Wireless Data Services**

Item No.	Description	2007	2008	2009	% Change
1.	AT&T Mobility National Accounts LLC				
	Unlimited Wireless Data Nat'l Network Access	\$49.99	\$49.99	\$48.59	(3%)
	Network Access Hardware Cards	\$0.00	\$0.00	\$0.00	-
	Unlimited PDA or Blackberry Wireless Data Nat'l Network Access	\$35.99	\$35.99	\$38.32	7%
2.	Verizon Wireless of the East LP				
	Unlimited Wireless Data Nat'l Network Access	\$44.79	\$46.61	\$46.61	-
	Network Access Hardware Cards	\$0.00	\$0.00	\$0.00	-
	Unlimited PDA or Blackberry Wireless Data Nat'l Network Access	\$37.49	\$37.49	\$37.49	-

A RESOLUTION APPROVING THE RENEWAL OF AGREEMENTS WITH VERIZON WIRELESS OF THE EAST LP AT AN ESTIMATED ANNUAL COST NOT TO EXCEED \$244,000 AND AT&T MOBILITY NATIONAL ACCOUNTS LLC AT AN ESTIMATED ANNUAL COST NOT TO EXCEED \$118,000 FOR A TOTAL ESTIMATED ANNUAL COST NOT TO EXCEED \$362,000 FOR WIRELESS DATA SERVICES FOR THE POLICE AND ICS DEPARTMENTS; AUTHORIZING THE MAYOR OR MAYOR'S DESIGNEE TO EXECUTE ALL DOCUMENTS NECESSARY TO EFFECTUATE THESE TRANSACTIONS; AND PROVIDING AN EFFECTIVE DATE.

WHEREAS, on February 2, 2006, City Council approved the award of an agreement with three one-year renewal options to Verizon Wireless of the East LP d/b/a Verizon Wireless ("Verizon") for wireless data services pursuant to State of Florida Information Technology Contract No. MA4974; and

WHEREAS, on June 7, 2007 City Council approved the first one year renewal option of the Agreement; and

WHEREAS, on June 19, 2008 City Council approved the second one-year renewal option of the Agreement; and

WHEREAS, the City desires to exercise the third one-year renewal option of three one-year renewals of the Agreement; and

WHEREAS, Verizon has agreed to uphold the terms and conditions of State Agreement No. MA4974; and

WHEREAS, on June 7, 2007 City Council approved a one-year agreement with two one-year renewal option with AT&T Mobility National Accounts LLC ("AT&T") formerly New Cingular Wireless National Accounts LLC to provide redundancy in the City's wireless data services to ensure continuous service at all times and provide alternate physical and logical path routing of public safety wireless data communications pursuant to RFP 6604 dated March 15, 2007; and

WHEREAS, the City desires to exercise the second one-year renewal option of two one-year renewals of the Agreement; and

WHEREAS, AT&T has agreed to uphold the terms and conditions of RFP No. 6604; and

WHEREAS, the Purchasing Department, recommends approval of these renewals.

NOW, THEREFORE BE IT RESOLVED by the City Council of the City of St. Petersburg, Florida, that the renewal of agreements with Verizon Wireless of the East LP at an estimated annual cost not to exceed \$244,000 and AT&T Mobility National Accounts LLC at an estimated annual cost not to exceed \$118,000 for a total estimated annual cost not to exceed \$362,000 for wireless data services for the Police and ICS Departments is approved and the Mayor or Mayor's Designee is authorized to execute all documents necessary to effectuate these transactions; and

BE IT FURTHER RESOLVED that the renewal of these agreements will be effective through June 30, 2010.

This Resolution shall become effective immediately upon its adoption.

Approved as to Form and Substance:



City Attorney (Designee)