

**SAINT PETERSBURG CITY COUNCIL**

**Consent Agenda**

**Meeting of July 9, 2009**

**To: The Honorable Jeff Danner, Chair and Members of City Council**

**Subject:** Awarding a three-year lease agreement to Enterprise Fleet Management for vehicles for the Police Department at an estimated amount of \$148,584.

**Explanation:** The Purchasing Department received two bids for vehicle leasing. The vendor will provide nine vehicles that will be used for undercover and surveillance operations. The vendor will provide year 2009 vehicles of various makes, models, and colors so as not to be recognized as police vehicles. In addition, the vendor will exchange any vehicle with compromised identity at no additional charge. The City will maintain the vehicles through approved local vendors for warranty, regular maintenance and repair services. In addition, the City is responsible for all risks of accidental loss. At the end of the three-year lease term, the vehicles will be returned to the vendor and will not be purchased by the City.

The Purchasing Department in cooperation with the Police Department, recommends for award:

Enterprise Fleet Management..... \$148,584

Enterprise Fleet Management has met the terms and conditions of IFB No. 6812 dated February 17, 2009. The vendor has provided this service to the City in the past and has performed satisfactorily. A blanket purchase agreement will be issued and be binding only for actual services rendered. The agreement will be effective from date of award through May 31, 2012 with a renewal option for a second three-year lease of current model year vehicles.

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**Cost/Funding/Assessment Information:** Funds have been previously appropriated in the Law Enforcement Trust Fund (1023), to the Police Department, Federal Justice Forfeiture (1402858).

**Attachment:** Bid Tabulation  
Price History  
Resolution

**Approvals:**



**Administrative**



**Budget**

City of St. Petersburg  
**Bid Tabulation**  
Purchasing and Materials Management

Item No.	Description	Qty UOM	Enterprise Leasing Co. dba Enterprise Fleet Management Tampa, FL Terms: Net-30 Days Delivery: 60 Days		The Bancorp Bank dba Mears Motor Leasing Orlando, FL Terms: Net-30 Days Delivery: 90 Days	
			Monthly Unit Price	Extended Price (12 Months)	Monthly Unit Price	Extended Price (12 Months)
1	Chevrolet, Silverado, <u>Extended Cab</u> , 5.3L, only	1 EA	\$428.20	\$5,138.40	\$475.00	\$5,700.00
2	Chevrolet, Avalanche, 5.3L, only	1 EA	\$481.19	\$5,774.28	\$535.00	\$6,420.00
3	Ford, Edge, 3.5L, only	1 EA	\$497.74	\$5,972.88	\$475.00	\$5,700.00
4	Dodge, Caravan, 4.0L or 3.8L, V6, only	1 EA	\$542.61	\$6,511.32	\$605.00	\$7,260.00
5	Dodge, Avenger, 3.5L, only	1 EA	\$418.98	\$5,027.76	\$400.00	\$4,800.00
6	Dodge, Dakota, <u>Extended Cab</u> , 4.7L, only	1 EA	\$330.31	\$3,963.72	\$375.00	\$4,500.00
7	Honda, Accord, 4dr, V6, only	1 EA	\$444.17	\$5,330.04	\$495.00	\$5,940.00
8	Honda, Pilot, 3.5L, only	1 EA	\$499.11	\$5,989.32	\$575.00	\$6,900.00
9	Nissan, Altima, 2dr, 3.5L, only	1 EA	\$484.97	\$5,819.64	\$385.00	\$4,620.00
<b>Additional Pricing:</b>						
	Lease Interest Rate	%APR		6.25		4
	Excess Mileage above the 18,000	per Mile		\$0.10		\$0.10
	Vendor Maintenance Program	Month		\$69.00		N/A
		<b>Total</b>		<b>\$49,527.36</b>		<b>\$51,840.00</b>

**Price History**  
**975-14 Three-Year Automobile Lease**

Item No.	Description	2005	2006	2007	2008	2009	% Change
1	Sedan, Full-size, 4 door	\$372.40	\$375.40	\$410.00	\$445.00	-	-
2	Sedan, Mid-size, 4 door					\$431.58	-
3	Sedan, Mid-size, 2 door	\$476.75	\$476.75	\$475.00	\$475.00	\$484.97	2%
4	Sports, 2 door	\$350.01	\$350.01	\$400.00	\$400.00	-	-
5	SUV	\$459.20	\$459.20	\$435.00	\$575.00	\$498.43	(13%)
6	Truck, Full-size, 4 door	\$385.00	\$385.00	\$405.00	\$560.00	\$481.19	(14%)
7	Truck, Extended Cab, 4 door					\$379.26	-
8	Van, 5 door					\$542.61	-

A RESOLUTION ACCEPTING THE BID AND APPROVING THE AWARD OF A THREE-YEAR LEASE AGREEMENT WITH A THREE-YEAR RENEWAL OPTION TO ENTERPRISE LEASING COMPANY D/B/A ENTERPRISE FLEET MANAGEMENT FOR VEHICLES FOR THE POLICE DEPARTMENT AT AN ESTIMATED ANNUAL COST NOT TO EXCEED \$148,584; AUTHORIZING THE MAYOR OR MAYOR'S DESIGNEE TO EXECUTE ALL DOCUMENTS NECESSARY TO EFFECTUATE THIS TRANSACTION; AND PROVIDING AN EFFECTIVE DATE.

WHEREAS, the Purchasing Department received two bids for vehicle leasing for the Police Department pursuant to Bid No. 6812 dated February 17, 2009; and

WHEREAS, Enterprise Leasing Company d/b/a Enterprise Fleet Management has met the terms and conditions of Bid No. 6812; and

WHEREAS, the Purchasing Department, in cooperation with the Police Department, has reviewed the bids and recommends this award.

NOW, THEREFORE BE IT RESOLVED by the City Council of the City of St. Petersburg, Florida, that the bid and award of a three-year lease agreement with a three-year renewal option to Enterprise Leasing Company d/b/a Enterprise Fleet Management for vehicles for the Police Department at an estimated annual cost not to exceed \$148,584 is hereby approved and the Mayor or Mayor's Designee is authorized to execute all documents necessary to effectuate this transaction; and

BE IT FURTHER RESOLVED that this agreement will be effective from the date of award through May 31, 2012.

This Resolution shall become effective immediately upon its adoption.

Approved as to Form and Substance:

  
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City Attorney (Designee)