

**SAINT PETERSBURG CITY COUNCIL
Consent Agenda
Meeting of August 20, 2009**

To: The Honorable Jeff Danner, Chair and Members of City Council

Subject: Awarding three-year blanket purchase agreements to Ennis Paint, Inc., Flint Trading, Inc. and National Traffic Signs, Incorporated for pavement marking supplies for the Stormwater, Pavement & Traffic Operations Department at an estimated annual cost of \$100,430.

Explanation: The vendors will furnish and deliver pavement marking supplies including thermoplastic materials, retro reflective glass beads, raised markers with bituminous adhesive, paint and symbols. The supplies are used by the Stormwater, Pavement & Traffic Operations Department to mark speed humps, stop bars, arrows for turn lanes and pedestrian crossings. These supplies meet city, county and federal specifications and are approved by Florida Department of Transportation and American Society for Testing and Materials.

The Purchasing Department, in cooperation with the Stormwater, Pavement & Traffic Operations Department, recommends for award:

Pavement Marking Supplies\$100,430

Ennis Paint, Inc.
Flint Trading, Inc.
National Traffic Signs, Incorporated

An award is not recommended for Ennis Paint, Inc., the apparent low bidder for thermoplastic tape, as the tape offered did not meet the requirements for durability as required by the Florida Department of Transportation (FDOT).

The vendors have met the terms and conditions of Bid No. 6831 dated June 16, 2009. Ennis Paint, Inc., Flint Trading, Inc. and National Traffic Signs, Incorporated have done business with the city in the past and have performed satisfactorily. Blanket purchase agreements will be issued and will be binding only for actual quantities purchased. Amounts paid to awardees pursuant to these agreements shall not exceed a combined total of \$100,430. The agreements will be effective from date of award through October 31, 2012.

Cost/Funding/Assessment Information: Funds have been previously appropriated in the General Fund (0001)[\$69,050] Stormwater Traffic Markings (4001277) and in various capital projects in the Bicycle/Pedestrian Safety Grants Capital Projects Fund (3004)[\$12,234] and the Transportation Impact Fees Capital Projects Fund (3071)[\$3,601].

Attachment: Bid Tabulation (4 pages)
Price History
Resolution

Approvals:



Administrative



Budget

City of St. Petersburg
Bid Tabulation
Purchasing and Materials Management

Item No.	Description	Qty.	UOM	Flint Trading, Inc. Thomasville, NC 27360 Terms: Net - 30 Days Delivery: 5 Days			Swarco Industries, Inc. Columbia, TN 38402 Terms: Net - 30 Days Delivery: 30 Days			The Sherwin-Williams Company Manchester, GA 31816 Terms: Net - 30 Days Delivery: 30 Days		
				Unit Price	Extended Price	Mfg./Model	Unit Price	Extended Price	Mfg./Model	Unit Price	Extended Price	Mfg./Model
1	Thermoplastic Traffic Marking Granular, Crown Technology, Tuffline® Alkyd, #98YAX-AAACA Yellow, County Specs, Lead Free, 50# bag OR Approved Equal	80,000	LB	NB	NB	NB	\$0.459	\$36,720.00	Swarco/ YALF205RE	\$0.36551	\$29,240.80	Sherwin-Williams/ Dobco Smart Mark
2	Thermoplastic Traffic Marking Granular, Crown Technology, Tuffline® Alkyd, #98WAX-AHCA White, City Specs, Lead Free, 50# bag OR Approved Equal	32,000	LB	NB	NB	NB	0.473	15,136.00	Swarco/ WA205RE	0.35617	11,397.44	Sherwin-Williams/ Dobco Smart Mark
3	Standard Traffic Marking Glass Oxide Beads 80% Round, Drop-on, 50# bag, Potters Industries #604130 OR Approved Equal	16,000	LB	NB	NB	NB	0.38	6,080.00	Swarco/ TTB, Type 1	0.372	5,952.00	Potters
4	Glass Oxide Beads, Traffic Marking, Standard, 75% Round, Drop-on, 50# bag, Potters Industries #601655 OR Approved Equal	8,000	LB	NB	NB	NB	0.375	3,000.00	Swarco/M247, Type 1 - 75	0.403	3,224.00	Potters
5	Paint, Traffic, Water Base, Lead Free, Fast Dry Yellow, 55 gal drum, Ennis Paint with 3M	875	GAL	NB	NB	NB	NB	NB	NB	NB	NB	NB
6	#980912 OR Approved Equal Paint, Traffic, Water Base, Lead Free, Fast Dry White, 55 gal drum, Ennis Paint with 3M	220	GAL	NB	NB	NB	NB	NB	NB	NB	NB	NB
7	#980911 OR Approved Equal Markers, Pavement, Reflective, 3M Model 291-2Y, 4x4 Yellow/Yellow OR Approved Equal	200	EA	NB	NB	NB	NB	NB	NB	NB	NB	NB
8	Markers, Pavement, Reflective, Stimsonite #8101090, 4x4 Red/Clear OR Approved Equal	200	EA	NB	NB	NB	NB	NB	NB	NB	NB	NB
9	Car Stop, 4"x6"x72", Poly/Resin, Yellow, w/hardware, Florida Transcor Model TC0882 or Approved Equal	24	EA	NB	NB	NB	NB	NB	NB	NB	NB	NB
10	Car Stop, 4"x6"x72", Poly/Resin, Yellow/Black, w/hardware, Florida Transcor Model or Approved Equal	6	EA	NB	NB	NB	NB	NB	NB	NB	NB	NB
11	Paint, Traffic Striping, Water Base, Fast Dry, White, 5 gallon pail, Safety Coating Inc. #985301 OR Approved Equal	200	GAL	NB	NB	NB	NB	NB	NB	NB	NB	NB
12	Paint, Traffic Striping, Water Base, Fast Dry, Yellow, 5 gallon pail, Safety Coating Inc. #985302 OR Approved Equal	50	GAL	NB	NB	NB	NB	NB	NB	NB	NB	NB
13	Adhesive, Bituminous Marker, 55# box, 4 pkg per box, Gulf States Asphalt Co., Evergrip ADH600 OR Approved Equal	110	LB	NB	NB	NB	NB	NB	NB	NB	NB	NB

Bid Tabulation

Purchasing and Materials Management

Item No.	Description	Qty.	UOM	Flint Trading, Inc. Thomasville, NC 27360 Terms: Net - 30 Days Delivery: 5 Days			Swarco Industries, Inc. Columbia, TN 38402 Terms: Net - 30 Days Delivery: 30 Days			The Sherwin-Williams Company Manchester, GA 31816 Terms: Net - 30 Days Delivery: 30 Days		
				Unit Price	Extended Price	Mfg./Model	Unit Price	Extended Price	Mfg./Model	Unit Price	Extended Price	Mfg./Model
14	Thermo Tape, Pavement Marking, PreMark #8330142R, 13"1" Combi Arrow Right OR Approved Equal	24	EA	\$138.52	\$3,324.48	Flint Trading/ PreMark 8330142R	NB	NB	NB	NB	NB	NB
15	Thermo Tape, Pavement Marking, PreMark #8330240, 9"10" Straight Arrow OR Approved Equal	12	EA	68.31	819.72	Flint Trading/ PreMark 83301240	NB	NB	NB	NB	NB	NB
16	Thermo Tape, Pavement Marking, PreMark #8330241R, 8"2" Right Arrow OR Approved Equal	6	EA	75.26	451.56	Flint Trading/ PreMark 8330241R	NB	NB	NB	NB	NB	NB
17	Thermo Tape, Pavement Marking, PreMark #8130116, 8" Merge OR Approved Equal	12	EA	158.71	1,904.52	Flint Trading/ PreMark 8130116	NB	NB	NB	NB	NB	NB
18	Thermo Tape, Pavement Marking, PreMark #8110101, 8" School OR Approved Equal	12	EA	169.18	2,030.16	Flint Trading/ PreMark 8110101	NB	NB	NB	NB	NB	NB
19	Thermo Tape, Pavement Marking, PreMark #89431064 12" Line OR Approved Equal	24	EA	* 71.70	1,720.80	Flint Trading/ PreMark 89431064	NB	NB	NB	NB	NB	NB
20	Thermo Tape, Pavement Marking, PreMark #8231006HS 16x24" Shark Teeth OR Approved Equal	24	EA	8.20	196.80	Flint Trading/ PreMark 8231006HS	NB	NB	NB	NB	NB	NB
21	Thermo Tape, Pavement Marking, PreMark #89230525SP+HS 4"2" Bike w/Helmet OR Approved Equal	12	EA	50.29	603.48	Flint Trading/ PreMark 89230525SP+HS	NB	NB	NB	NB	NB	NB
22	Thermo Tape, Pavement Marking, PreMark #8330142L, 13"1" Combi Arrow Left OR Approved Equal	12	EA	138.52	1,662.24	Flint Trading/ PreMark 8330142L	NB	NB	NB	NB	NB	NB
23	Provide the discount off Mfg. List Price your firm offers to the City for Graco Paint Stripper Equipment Parts		%	NB			NB		NB		NB	
Total					\$12,713.76			\$60,936.00		\$49,814.24		

* 30 Linear Feet per Package

Bid Tabulation

Purchasing and Materials Management

Item No.	Description	Qty.	UOM	Ennis Paint, Inc. Ennis, TX 75120 Terms: Net - 30 Days Delivery: 16 Days			National Traffic Signs, Inc. Clearwater, FL 33760 Terms: Net - 30 Days Delivery: 21 Days		
				Unit Price	Extended Price	Mfg./Model	Unit Price	Extended Price	Mfg./Model
1	Thermoplastic Traffic Marking Granular, Crown Technology, Tuffline® Alkyd, #98YAX-AACA Yellow, County Specs, Lead Free, 50# bag OR Approved Equal	80,000	LB	\$0.353	\$28,240.00	Ennis Paint/ 884893	NB	NB	NB
2	Thermoplastic Traffic Marking Granular, Crown Technology, Tuffline® Alkyd, #98WAX-AHCA White, City Specs, Lead Free, 50# bag OR Approved Equal	32,000	LB	0.336	10,752.00	Ennis Paint/ 884080	NB	NB	NB
3	Standard Traffic Marking Glass Oxide Beads 80% Round, Drop-on, 50# bag, Potters Industries #604130 OR Approved Equal	16,000	LB	0.37	5,920.00	Potters/ 604130	NB	NB	NB
4	Glass Oxide Beads, Traffic Marking, Standard, 75% Round, Drop-on, 50# bag, Potters Industries #601655 OR Approved Equal	8,000	LB	0.32	2,560.00	Potters/ 601655	NB	NB	NB
5	Paint, Traffic, Water Base, Lead Free, Fast Dry Yellow, 55 gal drum, Ennis Paint with 3M #980912 OR Approved Equal	875	GAL	9.40	8,225.00	Ennis Paint/ 980912	8.86	7,752.50	Pride Baker
6	Paint, Traffic, Water Base, Lead Free, Fast Dry White, 55 gal drum, Ennis Paint with 3M #980911 OR Approved Equal	220	GAL	9.45	2,079.00	Ennis Paint/ 980911	8.86	1,949.20	Pride Baker
7	Markers, Pavement, Reflective, 3M Model 291-2Y, 4x4 Yellow/Yellow OR Approved Equal	200	EA	0.85	170.00	Ennis Paint/ 806132	0.97	194.00	3M RPM-291-2Y
8	Markers, Pavement, Reflective, Stimsonite #8101090, 4x4 Red/Clear OR Approved Equal	200	EA	0.90	180.00	Ennis Paint/ 806141	0.97	194.00	3M RPM-290-WR
9	Car Stop, 4"x6"x72", Poly/Resin, Yellow, w/hardware, Florida Transcor Model TC0882 or Approved Equal	24	EA	NB	NB	NB	NB	NB	NB
10	Car Stop, 4"x6"x72", Poly/Resin, Yellow/Black, w/hardware, Florida Transcor Model or Approved Equal	6	EA	NB	NB	NB	NB	NB	NB
11	Paint, Traffic Striping, Water Base, Fast Dry, White, 5 gallon pail, Safety Coating Inc. #985301 OR Approved Equal	200	GAL	8.37	1,674.00	Ennis Paint/ 985301	8.81	1,762.00	Pride Baker 1952D
12	Paint, Traffic Striping, Water Base, Fast Dry, Yellow, 5 gallon pail, Safety Coating Inc. #985302 OR Approved Equal	50	GAL	8.31	415.50	Ennis Paint/ 985302	8.89	444.50	Pride Baker 1952D
13	Adhesive, Bituminous Marker, 55# box, 4 pkg per box, Gulf States Asphalt Co., Evergrip ADH600 OR Approved Equal	110	LB	NB	NB	NB	NB	NB	NB

City of St. Petersburg
Bid Tabulation
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Item No.	Description	Qty.	UOM	Ennis Paint, Inc. Ennis, TX 75120 Terms: Net - 30 Days Delivery: 16 Days			National Traffic Signs, Inc. Clearwater, FL 33760 Terms: Net - 30 Days Delivery: 21 Days		
				Unit Price	Extended Price	Mfg./Model	Unit Price	Extended Price	Mfg./Model
14	Thermo Tape, Pavement Marking, Premark #8330142R, 13"1" Combi Arrow Right OR Approved Equal	24	EA	94.89	2,277.36	Ennis Paint/ 727539W 12.75"	NB	NB	NB
15	Thermo Tape, Pavement Marking, Premark #8330240, 9"10" Straight Arrow OR Approved Equal	12	EA	45.89	550.68	Ennis Paint/ 709539W 9' 5"	NB	NB	NB
16	Thermo Tape, Pavement Marking, Premark #8330241R, 8"2" Right Arrow OR Approved Equal	6	EA	52.12	312.72	Ennis Paint/ 702839W 8'	NB	NB	NB
17	Thermo Tape, Pavement Marking, Premark #8130116, 8' Merge OR Approved Equal	12	EA	107.01	1,284.12	Ennis Paint/ 712849W	NB	NB	NB
18	Thermo Tape, Pavement Marking, Premark #8110101, 8' School OR Approved Equal	12	EA	116.28	1,395.36	Ennis Paint/ 718849W	NB	NB	NB
19	Thermo Tape, Pavement Marking, Premark #89431064 12" Line OR Approved Equal	24	EA	* 49.50	1,188.00	Ennis Paint/ 701229W	NB	NB	NB
20	Thermo Tape, Pavement Marking, Premark #8231006HS 16x24" Shark Teeth OR Approved Equal	24	EA	5.79	138.96	Ennis Paint/ 716589	NB	NB	NB
21	Thermo Tape, Pavement Marking, Premark #89230525SP+HS 4'2" Bike w/Helmet OR Approved Equal	12	EA	34.66	415.92	Ennis Paint/ 714259W	NB	NB	NB
22	Thermo Tape, Pavement Marking, Premark #8330142L, 13"1" Combi Arrow Left OR Approved Equal	12	EA	94.89	1,138.68	Ennis Paint/ 717539W 12.75"	NB	NB	NB
23	Provide the discount off Mfg. List Price your firm offers to the City for Graco Paint Stripper Equipment Parts		%	25%			16%		
Total					\$68,917.30			\$12,296.20	

* 30 Linear Feet per Package

**Price History
550-72 Pavement Marking Supplies**

Item No.	Description	2007	2008	2009	% Change
1.	Thermoplastic, Tufline, Yellow	\$0.33	\$0.33	\$0.35	6%
2.	Thermoplastic, Tufline, White	0.32	0.32	0.34	6%
3.	Standard Glass Oxide Beads, 80% Rd	0.34	0.34	0.37	9%
4.	Glass Oxide Beads, 70% Rd	0.31	0.31	0.32	3%
5.	Paint, Waterbase, Leadfree Yellow	8.66	8.66	8.86	2%
6.	Paint, Waterbase, Leadfree, White	8.55	8.55	8.86	4%
7.	Markers, 4X4 Yellow/Yellow	0.72	0.72	0.85	18%
8.	Markers, Stimonite, 4x4, Red Clear	0.65	0.65	0.90	38%
9.	Paint, Fast Dry, White, 5 gal	7.66	7.66	8.37	9%
10.	Paint, Fast Dry, Yellow, 5 gal	7.61	7.61	8.31	9%
11.	Thermo Tape, 13' 1"	113.90	113.90	138.52	22%
12.	Thermo Tape, 9'10"	57.27	57.27	68.31	19%
13.	Thermo Tape, 8'2"	67.10	67.10	75.26	29%
14.	Thermo Tape, 8'	143.93	143.93	107.01	(26%)
15.	Thermo Tape, 8'	157.43	157.43	116.28	(26%)
16.	Thermo Tape, 12"	61.80	61.80	49.50	(20%)
17.	Thermo Tape, 16x24	7.57	7.57	5.79	(24%)
18.	Thermo Tape, 4'2"	45.60	45.60	34.66	(24%)

A RESOLUTION ACCEPTING THE BID AND APPROVING THE AWARD OF THREE-YEAR AGREEMENTS TO ENNIS PAINT, INC., FLINT TRADING, INC. AND NATIONAL TRAFFIC SIGNS, INCORPORATED FOR PAVEMENT MARKING SUPPLIES FOR THE STORMWATER, PAVEMENT & TRAFFIC OPERATIONS DEPARTMENT AT AN ESTIMATED ANNUAL COST NOT TO EXCEED \$100,430; AUTHORIZING THE MAYOR OR MAYOR'S DESIGNEE TO EXECUTE ALL DOCUMENTS NECESSARY TO EFFECTUATE THESE TRANSACTIONS; AND PROVIDING AN EFFECTIVE DATE.

WHEREAS, the Purchasing Department received five bids for pavement marking supplies for the Stormwater, Pavement & Traffic Operations Department pursuant to Bid No. 6831 dated June 16, 2009; and

WHEREAS, Ennis Paint, Inc., Flint Trading, Inc. and National Traffic Signs, Incorporated have met the specifications, terms and conditions of Bid No. 6831; and

WHEREAS, the Purchasing Department, in cooperation with the Stormwater, Pavement & Traffic Operations Department, recommends approval of these awards.

NOW, THEREFORE BE IT RESOLVED by the City Council of the City of St. Petersburg, Florida, that the bids and award of three-year agreements to Ennis Paints, Inc., Flint Trading, Inc. and National Traffic Signs, Incorporated for pavement marking supplies for the Stormwater, Pavement & Traffic Operations Department at an estimated annual cost not to exceed \$100,430 is hereby approved and the Mayor or Mayor's Designee is authorized to execute all documents necessary to effectuate this transaction; and

BE IT FURTHER RESOLVED that these agreements will be effective from the date of award through October 31, 2012.

This Resolution shall become effective immediately upon its adoption.

Approved as to Form and Substance:

City Attorney (Designee)