

SAINT PETERSBURG CITY COUNCIL

Consent Agenda

Meeting of August 28, 2014

To: The Honorable William H. Dudley, Chair, and Members of City Council

Subject: Accepting a proposal from Environmental Systems Research Institute Incorporated (Esri), a sole source supplier, for Geographic Information Systems (GIS) products and Training services for the ICS Department at a total cost of \$300,643; approving a supplemental appropriation in the amount of \$300,643 from the unappropriated balance of the Technology & Infrastructure Fund (5019) to the ICS department (8502581); and providing an effective date.

Explanation: The city received a proposal for Geographic Information System (GIS) products and Training services (see Exhibit I). The vendor shall provide all licenses, software, training, maintenance, documentation and nontransferable licenses to access and use any secure Esri Website resources. Esri Website resources include but are not limited to the following: Customizable applications, maps, and data models designed to improve a wide range of government activities (i.e. reporting neighborhood crime, attracting new business, showcasing parks and recreation centers, analytics and reporting). In addition, these resources provide a common data model that will assist the City in maximizing its investment by deploying geospatial technology throughout the organization and fostering interagency collaboration and efficiency, as well as, facilitating an increase in citizen engagement. This is an enterprise system and is used City-wide and will also be used by the public via the City's website. Water Resources, Engineering & Capital Improvements, Planning, Transportation, Neighborhood Partnership, Economic Development, Public Safety, and City Services are some of the larger users.

The City will replace the legacy Autodesk GIS System and migrate the map data and all associated utility networks (including Water, Sewer and Storm Water) to the Environmental Systems Research Institute Local Government Model, the platform designed and recommended for local governmental agencies.

The Procurement Department in cooperation with the ICS Department, recommends approval:

Environmental Systems Research Institute Incorporated \$300,643

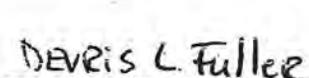
This purchase is made in accordance with Section 2-249 of the Sole Source Procurement of the Procurement Code, which authorizes City Council to approve the purchase of a supply or service over \$100,000 without competitive bidding if it has been determined that the supply or service is available from only one source.

Cost/Funding/Assessment Information: Funds will be available after approving a supplemental appropriation in the amount of \$300,643 from the unappropriated balance of the Technology & Infrastructure Fund (5019) to the Information Communication Services department (8502581).

Attachments: Exhibit 1 (3 pages)
Sole Source
Resolution

Approvals:


Administrative

 8-8-14
Budget



Quotation # 20428001

Date: June 10, 2013

Customer # 4638 Contract #

City of Saint Petersburg
Information & Communication Service
1 4th St N
Saint Petersburg, FL 33701

ATTENTION: Sharon Welch
PHONE: (727) 893-7544
FAX: (727) 892-5325

ENVIRONMENTAL SYSTEMS RESEARCH INSTITUTE, INC.
3325 Springbank Lane
Suite 200
Charlotte, NC 28226
Phone: (909) 793-2853 Fax: 704-541-7620
DUNS Number: 06-313-4175 CAGE Code: 0AMS3

To expedite your order, please attach a copy of this quotation to your purchase order.
Quote is valid from: 06/10/2013 To: 08/29/2014

* % Approximate Discount Percentage

Material	Qty	Description	List Price	%	Disc Price	Total
109075	1	ArcGIS Server Advanced Enterprise for Windows Up to Four Cores Staging Server License	20,000.00		20,000.00	20,000.00
110386	5	ESRI Developer Network (EDN) Optional Add-On Software of ArcEditor Single Use Subscription	1,500.00		1,500.00	7,500.00
86353	14	ArcEditor Concurrent Use License	5,500.00	7%	5,115.00	71,610.00
99736	1	ArcGIS Network Analyst Concurrent Use License	2,500.00	7%	2,325.00	2,325.00
98133	2	ArcGIS Data Interoperability Concurrent Use License	2,250.00	7%	2,092.50	4,185.00
88282	1	ArcGIS Spatial Analyst Concurrent Use License	2,500.00	7%	2,325.00	2,325.00
88283	2	ArcGIS 3D Analyst Concurrent Use License	2,250.00	7%	2,092.50	4,185.00
99047	8	ArcGIS Data Reviewer Concurrent Use License	2,250.00	7%	2,092.50	16,740.00
52382	3	ArcInfo Concurrent Use License	9,900.00	7%	9,207.00	27,621.00
02583	4	ArcEditor Concurrent Use Upgrade from ArcView Single Use	4,950.00		4,950.00	19,800.00
68967	1	ArcView Single Use from 3.x Primary Maintenance Activation Fee	600.00		600.00	600.00
109064	1	ArcGIS Server Advanced Enterprise for Windows Up to Four Cores License	40,000.00		40,000.00	40,000.00
109064	1	ArcGIS for Server Enterprise Advanced (Windows) Up to Four Cores License	40,000.00	73.32%	10,672.50	10,672.50
121975	1	ArcGIS Server Image Extension Advanced Enterprise Up to Four Cores License	10,000.00		10,000.00	10,000.00
121979	1	ArcGIS Server Image Extension Advanced Enterprise Up to Four Cores Staging Server License	5,000.00		5,000.00	5,000.00
126982	121	Esri Training Pass per Day 50 Days or Greater per Year Multiple Year Term	480.00		480.00	58,080.00
Item Total:						300,643.50

Esri may charge a fee to cover expenses related to any customer requirement to use a proprietary vendor management, procurement, or invoice program.

For questions contact: Adam Carnow	Email: acarnow@esri.com	Phone: (909) 793-2853 x8679
<p>The items on this quotation are subject to the terms set forth herein and the terms of your agreement with Esri, if any, or, where applicable, Esri's standard terms and conditions at www.esri.com/legal, which are incorporated by reference. Federal government entities and government prime contractors authorized under FAR 51.1 may purchase under the terms of Esri's GSA Federal Supply Schedule. Acceptance is limited to the terms of this quotation. Esri objects to and expressly rejects any different or additional terms contained in any purchase order, offer, or confirmation sent to or to be sent by buyer. All terms of this quotation will be incorporated into and become part of any additional agreement regarding Esri's products and services.</p> <p>If sending remittance, please address to: Esri, File No. 54630, Los Angeles, Ca 90074-4630</p>		



Quotation # 20428001

Date: June 10, 2013

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Information & Communication Service
1 4th St N
Saint Petersburg, FL 33701

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PHONE: (727) 893-7544
FAX: (727) 892-5325

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3325 Springbank Lane
Suite 200
Charlotte, NC 28226
Phone: (909) 793-2853 Fax: 704-541-7620
DUNS Number: 06-313-4175 CAGE Code: 0AMS3

*To expedite your order, please attach a copy of this quotation to your purchase order.
Quote is valid from: 06/10/2013 To: 08/29/2014*

Subtotal:	300,643.50
Sales Tax:	0.00
Estimated Shipping & Handling(2 Day Delivery) :	0.00
Contract Pricing Adjust:	0.00
Total:	\$300,643.50

This Training Pass will provide 121 days of training for use over a 24 month period from the order date. These training days may be used for Esri instructor-led training, Coaching Services and Virtual Campus Annual User Licenses. When you provide your payment information, the Customer Service Representative will request that you appoint a Training Pass Administrator. Detailed information about the Training Pass and Training Pass Administrator duties can be found at www.esri.com/trainingpass. If you have any questions, please contact Esri training at 1-800-447-9778 ext. 1-5757 or GIStraining@esri.com.

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DUNS Number: 06-313-4175 CAGE Code: OAMS3

To expedite your order, please attach a copy of this quotation to your purchase order.
Quote is valid from: 06/10/2013 To: 08/29/2014

If you have made ANY alterations to the line items included in this quote and have chosen to sign the quote to indicate your acceptance, you must fax Esri the signed quote in its entirety in order for the quote to be accepted. You will be contacted by your Customer Service Representative if additional information is required to complete your request.

If your organization is a US Federal, state, or local government agency; an educational facility; or a company that will not pay an invoice without having issued a formal purchase order, a signed quotation will not be accepted unless it is accompanied by your purchase order.

In order to expedite processing, please reference the quotation number and any/all applicable Esri contract number(s) (e.g. MPA, ELA, SmartBuy, GSA, BPA) on your ordering document.

BY SIGNING BELOW, YOU CONFIRM THAT YOU ARE AUTHORIZED TO OBLIGATE FUNDS FOR YOUR ORGANIZATION, AND YOU ARE AUTHORIZING ESRI TO ISSUE AN INVOICE FOR THE ITEMS INCLUDED IN THE ABOVE QUOTE IN THE AMOUNT OF \$300,643, PLUS SALES TAXES IF APPLICABLE. DO NOT USE THIS FORM IF YOUR ORGANIZATION WILL NOT HONOR AND PAY ESRI'S INVOICE WITHOUT ADDITIONAL AUTHORIZING PAPERWORK.

Please check one of the following:

I agree to pay any applicable sales tax.

I am tax exempt, please contact me if exempt information is not currently on file with Esri.

MA Gadiwalla 8/7/14
Signature of Authorized Representative Date
Muslim A. Gadiwalla
Name (Please Print)
Chief Information Officer
Title

The quotation information is proprietary and may not be copied or released other than for the express purpose of system selection and purchase/license. This information may not be given to outside parties or used for any other purpose without consent from Environmental Systems Research Institute, Inc. (Esri).

Any estimated sales and/or use tax reflected on this quote has been calculated as of the date of this quotation and is merely provided as a convenience for your organization's budgetary purposes. Esri reserves the right to adjust and collect sales and/or use tax at the actual date of invoicing. If your organization is tax exempt or pays state tax directly, then prior to invoicing, your organization must provide Esri with a copy of a current tax exemption certificate issued by your state's taxing authority for the given jurisdiction.

Esri may charge a fee to cover expenses related to any customer requirement to use a proprietary vendor management, procurement, or invoice program.

For questions contact: Adam Carnow Email: acarnow@esri.com Phone: (909) 793-2853 x8679

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CITY OF ST. PETERSBURG
REQUEST FOR SOLE SOURCE

Department: ICS Requisition No.: _____

Check One: Sole Source Proprietary Specifications _____

Proposed Vendor: **Environmental Systems Research Institute, Inc.**

Estimated Total Cost: \$ **300,643**

Description of Items (or Services) to be purchased: **Licenses, Software, and Training.**

Purpose or function of items:

The City will be replacing the legacy GIS system (Autodesk Map and Mapguide), with Environmental Systems Research Institute (Esri) products that include: Esri Developer, ArcEditor, ArcInfo, Arc View, Enterprise and Image versions of ArcGIS (Server, Network Analyst, Data Interoperability, Spatial Analyst, 3D Analyst, Data Reviewer). The purchase of Licenses for the software listed above will provide unlimited use of Esri products, access to website services, and the ability to develop Application Program Interfaces (APIs) to existing systems including: Oracle Work and Asset Management (WAM); Engineering CADD; Public Safety's CADD/GIS; and Sungard Public Sector's Utility Billing and Land Management database; and, Seamless access to the Pinellas County Property Appraiser's Esri data. In addition, this platform change will facilitate communications with external architectural and geo-based organizations by aligning the City with technology, practiced by over 70% of the world's GIS community, that will serve to eliminate time-consuming data translations between disparate platforms, as well as, improve the accuracy, and expediency of data delivery. With the introduction of the new Esri platform, 121 person days of Training services, via a training pass (on-site, instructor-led, and WebEx session), for Administrators, Authors/Editors, and general users will be purchased to ensure proper use of the technology, optimum productivity and assurance that the City will be able to continue to provide excellent GIS services to our departments and constituents.

Justification for Sole Source or Proprietary specification: **Esri's Premier software (Server, Imaging and Desktop) and the Training Pass are proprietary and are only provided and supported by Esri.**

I hereby certify that in accordance with Section 2-232(d) of the City of St. Petersburg Purchasing Code, I have conducted a good faith review of available sources and have determined that there is only one potential source for the required items per the above justification.

MA Radwala
Department Director

8/7/14
Date

MA Radwala
Administrator/Chief

8/7/14
Date

A RESOLUTION DECLARING ENVIRONMENTAL SYSTEMS RESEARCH INSTITUTE INCORPORATED TO BE A SOLE SOURCE SUPPLIER; ACCEPTING THE PROPOSAL AND APPROVING THE AWARD OF AN AGREEMENT TO ENVIRONMENTAL SYSTEMS RESEARCH INSTITUTE INCORPORATED FOR THE PURCHASE OF GEOGRAPHIC INFORMATION SYSTEMS PRODUCTS AND TRAINING SERVICES FOR THE ICS DEPARTMENT AT A TOTAL COST NOT TO EXCEED \$300,643; AUTHORIZING THE MAYOR OR MAYOR'S DESIGNEE TO EXECUTE ALL DOCUMENTS NECESSARY TO EFFECTUATE THIS TRANSACTION; APPROVING A SUPPLEMENTAL APPROPRIATION IN THE AMOUNT OF \$300,643 FROM THE UNAPPROPRIATED BALANCE OF THE TECHNOLOGY & INFRASTRUCTURE FUND (5019) TO THE ICS DEPARTMENT (8502581); AND PROVIDING AN EFFECTIVE DATE.

WHEREAS, Section 2-249 of the City Code provides requirements for sole source procurement; and

WHEREAS, the Administration has deemed Environmental Systems Research Institute Incorporated to be a sole source supplier as set forth in the prepared written statement to City Council certifying the condition and circumstances for the sole source purchase; and

WHEREAS, the Procurement & Supply Management Department, in cooperation with the ICS Department, recommends approval of the award of an agreement to Environmental Systems Research Institute Incorporated as a sole source supplier; and

NOW THEREFORE, BE IT RESOLVED by the City Council of the City of St. Petersburg, Florida, that Environmental Systems Research Institute Incorporated is a sole source supplier; and

BE IT FURTHER RESOLVED that the award of an agreement to Environmental Systems Research Institute Incorporated for the purchase of Geographic Information Systems products and training services for the ICS Department at a total cost not to exceed \$300,643 is hereby approved and the Mayor or the Mayor's designee is authorized to execute all necessary documents to effectuate this transaction; and

BE IT FURTHER RESOLVED that the following supplemental appropriation for Fiscal Year 2014 from the unappropriated balance of the Technology & Infrastructure Fund (5019) is hereby approved:

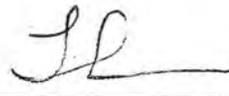
<u>Technology & Infrastructure Fund (5019)</u>	
Information Communication Services (8502581)	\$300,643

This Resolution shall become effective immediately upon its adoption.

Approved as to Form and Substance:



City Attorney (Designee)



Budget