AN OVERVIEW OF BUSINESS SERVICES
Our Mission

CareerSource Pinellas connects employers with qualified, skilled talent and also connects Hillsborough County residents with employment and career development opportunities to achieve economic prosperity.
Locations

**Corporate Office**
13805 58th St. N 2-140
Clearwater, FL 33760

**Gulf to Bay**
2312 Gulf to Bay Boulevard
Clearwater, FL 33765

**Tyrone Center**
7701 22nd Ave North
St. Petersburg 33710

**South County**
3240 8th Ave South
St. Petersburg, FL 33711

**Tarpon Springs**
682 E. Klosterman Road
Tarpon Springs, FL 34689
Business Services

- A team of Business Development and Recruiting professionals dedicated to serving the employers within Pinellas County specializing in the following areas of workforce development:
  - Candidate Recruitment
  - Training and Development
Recruitment Solutions

• Easy & convenient job postings via Employ Florida
• Local & national recruiting via multiple sources:
  – Employ Florida Marketplace
  – Monster
  – Nation Job
• Labor Market Information
• Professional Talent of Tampa Bay and Transitioning Executive Network
• Tampa Bay Intern
• Targeted Recruitment Events
• Career Fairs
Our Team

• A designated Business Services Account Executive will be the employer’s single-point of contact

• The Account Executive will connect with the employer to develop a strong relationship that is productive, consistent, and increasingly valuable.

• Each Account Executive is assigned to a specific geographical area-designated by zip code
Candidate Recruitment

- Recruiting and Referral Services
  - No cost to employers
  - Include assistance with posting job vacancies, candidate pre-screening, as well as referral of qualified candidates.

- Employers may also access Employ Florida directly to connect to more than 100,000 candidates actively seeking opportunities across the Region.
Veteran Recruitment Services

- Military Family Employment Advocacy Program – MacDill AFB
  - Spouses and Family Members of working age
- Disabled Veterans Outreach Program Specialists and Local Veteran Employment Representatives
- Outreach to Federal Contractors
- All Veterans are encouraged to participate in the Professional Talent of Tampa Bay Networking group
- Close partnership with military, including MacDill AFB
Professional Talent of Tampa Bay

• Professional Talent of Tampa Bay
  – All candidates possess a Bachelor’s Degree or 10 years of Professional Management experience

• Transitioning Executive Network
  – Chief Operations Officer-Tampa Tank and Florida Steel
  – Scrum Master-TriBridge

• Opportunity for Featured Employers!

• A Business Services Recruiter serves as the liaison between the candidates and the employers we serve
Tampa Bay Intern

A valuable tool to connect employers with a pipeline of talent!

www.TampaBayIntern.com

• Connecting Businesses to Interns
• Posting Positions, Recruitment, and Referral
• Assistance with developing an internship program for companies
• Over 2,000 registered Interns and more than 600 employers are registered in the database.

www.tampabayintern.com
Training and Development Programs

- On-The-Job Training (OJT)
- Paid Work Experience (PWE)
- Employed Worker Training (EWT)
- Incumbent Worker Training (IWT)
- Quick Response Training (QRT)
- Career Prep Center
- Tech Hire
Training and Development Programs-cont’d

• Tyrone Center
  – Pre-Vocational Training within the following programs:
    • 3D Digital Fabrication
    • Certified Production Technician
    • Construction Apprenticeship
    • Industrial Machine Maintenance
    • Soldering and Cabling
    • Welding and Fabrication
Training and Development Programs-cont’d

- Tampa Bay Tech Hire
  - Funded with a $3.8MM grant awarded by the US Department of Labor
  - Open to individuals 17-29, unemployed or under employed, and incumbent workers
  - Training programs include: CompTIA A+, Java Programming, Mobile Applications Development, Web Development, Medical Clinical Laboratory Technician/Technologist, Phlebotomy, Registered Nursing
  - Additional programs available based on employer demand
  - Training completers who meet specific eligibility requirements may be eligible for OJT/PWE funding
CareerSource Partnership with FloridaMakes
Who is FloridaMakes
NIST
National Institute of Standards and Technology
U.S. Department of Commerce
Promote US Innovation & Industrial Competiveness

MEP
Manufacturing Extension Partnership
A public-private partnership with Centers in all 50 states and Puerto Rico dedicated to serving small and medium-sized manufacturers.
Enhance Productivity & Technological Performance of US Mfg.
CLIENT IMPACTS

29,101 Manufacturers served in FY15

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<th>JOB RETAINED</th>
<th>JOBS CREATED</th>
<th>NEW CLIENT INVESTMENTS</th>
<th>COST SAVINGS</th>
<th>RETAINED SALES</th>
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A Brief Video of FloridaMakes
Questions?