Richard Arthur Schultz, Compatriot
6055 Bayou Grande Blvd. NE; Since 1976
St. Petersburg, Florida 33703-1801
RS@AtwaterCo.com
727-525-5463; 639-2454 cell; 521-9800

Saturday, May 31, 2014

Peter Clark, Pier Working Group Chairman
Ed Montanari, Pier Working Group Vice Chairman
C/O St. Petersburg City Hall
175 Fifth Street North
St. Petersburg, Florida 33702

RE: Collecting Public Feedback

Gentlemen:

Thank you for taking on a thankless job. Hopefully your leadership will bring us to a more amicable resolution of very diverse and often ignorant of realities positions of our "citizens". And, you will be glad you took the job!

A bit of my background may help in understanding my "oar" in these waters. I wish to be part of the PIER solution. My parents and grandparents were commercial architects in Florida from 1926 onward. I was since 1978 a Certified Property Manager of IREM, and a Certified Commercial Investment Member of the National Assoc. of Realtors since 1991 dealing statewide in commercial properties. I understand real estate basics for making commercial projects viable; they must make a profit to survive; period. They must satisfy a market need (void) long term to prosper. The LENS did not do that.

I grew up traversing the St. Johns River from Mayport to Sanford and the Atlantic from Savannah to Daytona. I came from Jax. to St. Pete to race sailboats in 1972 because this WAS the sailing capital of the Southeastern USA. We have the finest BAY (thanks in no small part to you Peter) in the USA. I understand the value of waterfront and its draw.

What we do on our waterfront will define us for the next Century. I am happy to serve in whatever capacity you may need.

CORDIALLY,