

City of St. Petersburg  
**Bid Tabulation**  
 Procurement and Supply Management

| Line No.                 | Description  | EAU | UOM | Charles Adkinson<br>dba CLADA Productions<br>St. Petersburg, FL<br>Terms: 2%-10 Days |                    | Encore Broadcast Equipment Sales Inc.<br>dba Encore Broadcast Solutions<br>Tampa, FL<br>Terms: Net-30 Days |                    |
|--------------------------|--|-----|-----|--|--------------------|--|--------------------|
|                          |  |     |     | Unit Price   | Extended Price     | Unit Price   | Extended Price     |
| 1                        | Engineering Services (Engineer) for Video Broadcast Systems per manhour for normal response time requests.     | 510 | HR  | 65.00  | 33,150.00          | 98.00  | 49,980.00          |
| 2                        | 2Engineering Services (Engineer) for Video Broadcast Systems per manhour for emergency response time requests. | 20  | HR  | 65.00  | 1,300.00           | 125.00   | 2,500.00           |
| <b>Sub Total:</b>        |  |     |     |  | <b>\$34,450.00</b> |  | <b>\$52,480.00</b> |
| <b>Payment Discount:</b> |  |     |     |  | <b>\$689.00</b>    |  | <b>\$0.00</b>      |
| <b>SBE Discount:</b>     |  |     |     |  | <b>\$0.00</b>      |  | <b>\$0.00</b>      |
| <b>Total:</b>            |  |     |     |  | <b>\$33,761.00</b> |  | <b>\$52,480.00</b> |