

City of St. Petersburg
Bid Tabulation
Procurement and Supply Management

Item No.	Sign Types	Qty. UOM	L&H Signs, Inc. Reading, PA Terms: Net 15 Delivery: 150 Days			Allied Environmental Signage, LLC Farmingdale, NJ Terms: 2%/10, Net 15 Delivery: 120 Days			Creative Sign Designs, LLC Tampa, FL Terms: Net 15 Delivery: 120 Days		
			Installation Price	Material Price	Extended Price	Installation Price	Material Price	Extended Price	Installation Price	Material Price	Extended Price
1	VIDR.1 Concrete Installation	3 Each	\$1,484.00	\$1,973.00	\$10,371.00	\$500.00	\$2,400.00	\$8,700.00	\$1,787.00	\$1,787.00	\$10,722.00
1a	VIDR.1 Softscape Installation	4 Each	908.00	1,949.00	11,428.00	400.00	2,400.00	11,200.00	1,822.00	1,787.00	14,436.00
2a	VIDR.1a Softscape Installation	4 Each	803.00	1,897.00	10,800.00	400.00	2,400.00	11,200.00	1,787.00	1,787.00	14,296.00
3	VIDR.2 Concrete Installation	12 Each	1,484.00	2,474.00	47,496.00	500.00	3,200.00	44,400.00	1,787.00	2,297.00	49,008.00
3a	VIDR.2 Softscape Installation	11 Each	908.00	2,451.00	36,949.00	400.00	3,200.00	39,600.00	1,822.00	2,297.00	45,309.00
3b	VIDR.2 Existing Pole/Foundation	3 Each	213.00	1,689.00	5,706.00	200.00	3,200.00	10,200.00	420.00	1,646.00	6,198.00
4	VIDR.2a Concrete Installation	6 Each	1,484.00	2,474.00	23,748.00	500.00	3,200.00	22,200.00	1,787.00	2,375.00	24,972.00
4a	VIDR.2a Softscape Installation	14 Each	908.00	2,451.00	47,026.00	400.00	3,200.00	50,400.00	1,822.00	2,375.00	58,758.00
4b	VIDR.2a Existing Pole/Foundation	6 Each	213.00	1,689.00	11,412.00	200.00	3,200.00	20,400.00	420.00	1,775.00	13,170.00
5	VIDR.3 Concrete Installation	4 Each	1,484.00	2,809.00	17,172.00	500.00	3,400.00	15,600.00	1,787.00	2,476.00	17,052.00
5a	VIDR.3 Softscape Installation	2 Each	908.00	2,815.00	7,446.00	400.00	3,400.00	7,600.00	1,822.00	2,476.00	8,596.00
6	VIDR.3A Concrete Installation	5 Each	213.00	1,929.00	10,710.00	500.00	3,800.00	21,500.00	1,787.00	2,600.00	21,935.00
6a	VIDR.3A Softscape Installation	6 Each	1,484.00	2,809.00	25,758.00	400.00	3,800.00	25,200.00	1,822.00	2,600.00	26,532.00
6b	VIDR.3A Existing Pole/Foundation	9 Each	908.00	2,785.00	33,237.00	200.00	3,800.00	36,000.00	420.00	1,657.00	18,693.00
SubTotal for Phase 1 Order:							\$299,259.00				\$329,677.00
2%/10, Net 15 Discount:							0				0
GrandTotal for Phase 1 Order:							\$299,259.00				\$329,677.00

Initial Sign Order Total = 89

PRICING FOR ADDITIONAL SIGNS AS NEEDED

I.	VIDR.4 Concrete Installation	1 Each	\$1,484.00	\$1,752.00	\$3,236.00	\$500.00	\$3,200.00	\$3,700.00	\$1,787.00	\$1,555.00	\$3,342.00
I.a.	VIDR.4 Softscape Installation	1 Each	\$908.00	\$1,728.00	\$2,636.00	\$400.00	\$3,200.00	\$3,600.00	\$1,822.00	\$1,555.00	\$3,377.00
II.a.	VIDR.5 Concrete Installation	1 Each	\$1,177.00	\$1,450.00	\$2,627.00	\$500.00	\$3,400.00	\$3,900.00	\$1,787.00	\$1,109.00	\$2,896.00
II.a.	VIDR.5 Softscape Installation	1 Each	\$699.00	\$1,430.00	\$2,129.00	\$400.00	\$3,400.00	\$3,800.00	\$1,822.00	\$1,109.00	\$2,931.00
III.	ZONE.1 Concrete Installation	1 Each	\$1,484.00	\$1,752.00	\$3,236.00	\$500.00	\$3,200.00	\$3,700.00	\$1,787.00	\$1,540.00	\$3,327.00
III.a.	ZONE.1 Softscape Installation	1 Each	\$908.00	\$1,728.00	\$2,636.00	\$400.00	\$3,200.00	\$3,600.00	\$1,822.00	\$1,540.00	\$3,362.00
IV.	DEST.1 Concrete Installation	1 Each	\$1,484.00	\$1,713.00	\$3,197.00	\$500.00	\$3,300.00	\$3,800.00	\$1,787.00	\$1,502.00	\$3,289.00
IV.a.	DEST.1 Softscape Installation	1 Each	\$908.00	\$1,690.00	\$2,598.00	\$400.00	\$3,300.00	\$3,700.00	\$1,822.00	\$1,502.00	\$3,324.00
V.	PARK.1 Concrete Installation	1 Each	\$72.00	\$373.00	\$445.00	\$200.00	\$900.00	\$1,100.00	\$210.00	\$496.00	\$706.00
V.a.	PARK.1 Softscape Installation	1 Each	\$72.00	\$373.00	\$445.00	\$100.00	\$900.00	\$1,000.00	\$210.00	\$496.00	\$706.00
VI.	PARK.2 Concrete Installation	1 Each	\$1,177.00	\$1,351.00	\$2,528.00	\$400.00	\$1,500.00	\$1,900.00	\$1,787.00	\$1,100.00	\$2,887.00
VI.a.	PARK.2 Softscape Installation	1 Each	\$699.00	\$1,331.00	\$2,030.00	\$300.00	\$1,500.00	\$1,800.00	\$1,787.00	\$1,100.00	\$2,887.00
VII.	PED.1 Concrete Installation	1 Each	\$4,818.00	\$10,562.00	\$15,380.00	\$500.00	\$4,500.00	\$5,000.00	\$1,589.00	\$5,321.00	\$6,910.00
VII.a.	PED.1 Softscape Installation	1 Each	\$3,519.00	\$10,509.00	\$14,028.00	\$400.00	\$4,500.00	\$4,900.00	\$1,624.00	\$5,321.00	\$6,945.00
VIII.	PED.2 Concrete Installation	1 Each	\$1,101.00	\$1,968.00	\$3,069.00	\$500.00	\$2,800.00	\$3,300.00	\$1,787.00	\$1,523.00	\$3,310.00
VIII.a.	PED.2 Softscape Installation	1 Each	\$648.00	\$1,949.00	\$2,597.00	\$400.00	\$2,800.00	\$3,200.00	\$1,822.00	\$1,523.00	\$3,345.00

QUANTITY DISCOUNT FOR ADDITIONAL SIGNS AS NEEDED

Discount offered for lines I through VI.a.for Qty >=		NB	5 Each	5%		NB
Discount offered for lines I through VI.a.for Qty >=		NB	10 Each	6%		NB
Discount offered for lines I through VI.a.for Qty >=		NB	20 Each	8%		NB

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Item No.	Sign Types	Qty. UOM	Don Bell Signs, LLC Port Orange, FL Terms: 2%10, Net 15 Delivery: 84 Days			Architectural Graphics, Inc. Virginia Beach, VA Terms: Net 15 Delivery: 120 Days		
			Installation Price	Material Price	Extended Price	Installation Price	Material Price	Extended Price
1	VIDR.1 Concrete Installation	3 Each	\$2,123.67	\$2,180.33	\$12,912.00	\$2,317.00	\$1,970.00	\$12,861.00
1a	VIDR.1 Softscape Installation	4 Each	1,543.00	2,052.50	14,382.00	1,494.00	1,970.00	13,856.00
2a	VIDR.1a Softscape Installation	4 Each	1,645.25	2,053.00	14,793.00	1,494.00	1,970.00	13,856.00
3	VIDR.2 Concrete Installation	12 Each	2,244.25	2,509.33	57,042.96	2,721.00	2,675.00	64,752.00
3a	VIDR.2 Softscape Installation	11 Each	1,920.18	2,246.55	45,834.03	1,228.00	2,675.00	42,933.00
3b	VIDR.2 Existing Pole/Foundation	3 Each	310.33	875.67	3,558.00	305.00	1,558.00	5,589.00
4	VIDR.2a Concrete Installation	6 Each	2,639.33	3,143.83	34,698.96	2,721.00	2,675.00	32,376.00
4a	VIDR.2a Softscape Installation	14 Each	1,993.64	2,331.14	60,546.92	1,228.00	2,675.00	54,642.00
4b	VIDR.2a Existing Pole/Foundation	6 Each	318.67	947.67	7,598.04	305.00	1,558.00	11,178.00
5	VIDR.3 Concrete Installation	4 Each	2,136.25	2,768.25	19,618.00	2,984.00	3,034.00	24,072.00
5a	VIDR.3 Softscape Installation	2 Each	1,956.00	2,339.00	8,590.00	2,160.00	3,034.00	10,388.00
6	VIDR.3A Concrete Installation	5 Each	2,642.40	2,889.40	27,659.00	2,984.00	3,034.00	30,090.00
6a	VIDR.3A Softscape Installation	6 Each	2,139.34	2,605.17	28,467.06	2,160.00	3,034.00	31,164.00
6b	VIDR.3A Existing Pole/Foundation	9 Each	357.56	1,127.11	13,362.03	407.00	1,882.00	20,601.00
SubTotal for Phase 1 Order:								\$349,062.00
2%/10, Net 15 Discount:								6,981.24
GrandTotal for Phase 1 Order:								\$342,080.76

Initial Sign Order Total = 89

PRICING FOR ADDITIONAL SIGNS AS NEEDED

I.	VIDR.4 Concrete Installation	1 Each	\$1,963.00	\$2,092.00	\$4,055.00	\$2,317.00	\$1,948.00	\$4,265.00
I.a.	VIDR.4 Softscape Installation	1 Each	\$1,471.00	\$1,970.00	\$3,441.00	\$1,494.00	\$1,948.00	\$3,442.00
II.a.	VIDR.5 Concrete Installation	1 Each	\$1,812.00	\$1,911.00	\$3,723.00	\$2,238.00	\$1,240.00	\$3,478.00
II.a.	VIDR.5 Softscape Installation	1 Each	\$1,338.00	\$1,790.00	\$3,128.00	\$1,414.00	\$1,240.00	\$2,654.00
III.	ZONE.1 Concrete Installation	1 Each	\$1,963.00	\$2,092.00	\$4,055.00	\$2,317.00	\$1,899.00	\$4,216.00
III.a.	ZONE.1 Softscape Installation	1 Each	\$1,471.00	\$1,970.00	\$3,441.00	\$1,494.00	\$1,899.00	\$3,393.00
IV.	DEST.1 Concrete Installation	1 Each	\$1,963.00	\$2,092.00	\$4,055.00	\$2,317.00	\$1,772.00	\$4,089.00
IV.a.	DEST.1 Softscape Installation	1 Each	\$1,471.00	\$1,970.00	\$3,441.00	\$1,494.00	\$1,772.00	\$3,266.00
V.	PARK.1 Concrete Installation	1 Each	\$110.00	\$285.00	\$395.00	\$153.00	\$493.00	\$646.00
V.a.	PARK.1 Softscape Installation	1 Each	\$110.00	\$285.00	\$395.00	\$153.00	\$493.00	\$646.00
VI.	PARK.2 Concrete Installation	1 Each	\$1,778.00	\$1,848.00	\$3,626.00	\$2,230.00	\$1,255.00	\$3,485.00
VI.a.	PARK.2 Softscape Installation	1 Each	\$1,310.00	\$1,731.00	\$3,041.00	\$1,406.00	\$1,255.00	\$2,661.00
VII.	PED.1 Concrete Installation	1 Each	\$3,138.00	\$5,762.00	\$8,900.00	\$3,315.00	\$5,711.00	\$9,026.00
VII.a.	PED.1 Softscape Installation	1 Each	\$2,471.00	\$5,310.00	\$7,781.00	\$2,516.00	\$5,711.00	\$8,227.00
VIII.	PED.2 Concrete Installation	1 Each	\$1,778.00	\$1,912.00	\$3,690.00	\$2,230.00	\$1,704.00	\$3,934.00
VIII.a.	PED.2 Softscape Installation	1 Each	\$1,286.00	\$1,771.00	\$3,057.00	\$1,406.00	\$1,704.00	\$3,110.00

QUANTITY DISCOUNT FOR ADDITIONAL SIGNS AS NEEDED

Discount offered for lines I through VI.a.for Qty >=

Discount offered for lines I through VI.a.for Qty >=

Discount offered for lines I through VI.a.for Qty >=

10+ Each	3%
25+ Each	5%
50+ Each	7%

5 Each	2%
10 Each	4%
	NB