

City of St. Petersburg  
**Bid Tabulation**  
 Procurement and Supply Management

Item No.	Description	Est Annual Qty.	UOM	Airquest Environmental, Inc.		GLE Associates, Inc.		Greenfield Environmental, Inc.	
				Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
	<b>Asbestos - Survey (Facilities)</b>								
1	Asbestos Facility Survey - Less than 2,500 Square Feet excluding samples	100	EA	\$2,500.00	\$250,000.00	\$750.00	\$75,000.00	\$200.00	\$20,000.00
2	Asbestos Facility Survey - 2,500 to 5,000 Square Feet excluding samples	30	EA	3,000.00	90,000.00	860.00	25,800.00	50.00	1,500.00
3	Asbestos Facility Survey - 5,001 to 10,000 Square Feet excluding samples	10	EA	3,500.00	35,000.00	1,010.00	10,100.00	50.00	500.00
4	Asbestos Facility Survey - 10,001 to 20,000 Square Feet excluding samples	2	EA	4,000.00	8,000.00	1,150.00	2,300.00	50.00	100.00
5	Asbestos Facility Survey - Greater than 20,000 Square Feet excluding samples - Cost per hour	1	HR	75.00	75.00	81.00	81.00	10.00	10.00
	<b>Asbestos - Analysis</b>								
6	Analyzed Bulk Sample (PLM)- Standard Turnaround	6000	EA	7.50	45,000.00	8.50	51,000.00	16.00	96,000.00
7	Analyzed Bulk Sample (PLM)- Additional per sample cost for 24 hour turnaround time	25	EA	1.00	25.00	12.00	300.00	15.00	375.00
8	Analyzed Bulk Sample (PLM) utilizing point counting method (400 point count)	15	EA	50.00	750.00	35.00	525.00	50.00	750.00
9	Analyzed Air Sample (PCM) standard turnaround time	25	EA	10.00	250.00	2.50	62.50	0.00	0.00
10	Analyzed Air Sample (TEM) 24-Hours	50	EA	85.00	4,250.00	55.00	2,750.00	20.00	1,000.00
	<b>Asbestos - Project Monitoring</b>								
11	Project Air Monitoring, first, second or third shift, (10-hour shift), seven-days per week, (including all travel expenses and the PCM analysis of up to 10 air samples per shift at no extra cost).	150	HR	75.00	11,250.00	675.00	101,250.00	35.00	5,250.00
12	Project Air Monitoring - Overtime hours, in excess of 10-hours per day, seven-days per week.	10	HR	95.00	950.00	850.00	8,500.00	0.00	0.00
	<b>Asbestos - Staffing</b>								
13	Florida Licensed Asbestos Consultant	50	HR	125.00	6,250.00	125.00	6,250.00	70.00	3,500.00
14	Certified Industrial Hygienist	6	HR	175.00	1,050.00	125.00	750.00	40.00	240.00
15	Staff Industrial Hygienist	1	HR	95.00	95.00	85.00	85.00	70.00	70.00

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				Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
16	Professional Engineer <b>Asbestos - Documentation</b>	10	HR	175.00	1,750.00	95.00	950.00	20.00	200.00
17	Final report of large scale asbestos abatement project including photos	7	EA	500.00	3,500.00	575.00	4,025.00	50.00	350.00
18	Final report of small-scale, short duration, or emergency asbestos abatement projects, including photos	55	EA	250.00	13,750.00	490.00	26,950.00	150.00	8,250.00
19	Operation and Maintenance Manual	2	EA	250.00	500.00	995.00	1,990.00	50.00	100.00
20	Development of small scale project specifications	80	EA	5,000.00	400,000.00	1,500.00	120,000.00	150.00	12,000.00
21	Development of large scale project specifications	20	EA	7,500.00	150,000.00	1,800.00	36,000.00	1,600.00	32,000.00
	<b>Phase I ESA (Facilities)</b>								
22	Phase I ESA - Up to 20,000 Square Feet (Building Size)	30	EA	3,500.00	105,000.00	2,100.00	63,000.00	500.00	15,000.00
23	Phase I ESA - Greater than 20,000 Square Feet (Building Size)	1	EA	4,000.00	4,000.00	5,750.00	5,750.00	1,200.00	1,200.00
	<b>Phase II ESA for Petroleum and Solvent Compounds</b>								
24	Temporary Monitoring Well and Sampling - (up to 15' depth)	3	EA	750.00	2,250.00	3,500.00	10,500.00	100.00	300.00
25	Soil Sampling - up to 6 feet depth	3	EA	300.00	900.00	350.00	1,050.00	100.00	300.00
26	Analysis - EPA Method 8260	3	EA	225.00	675.00	98.00	294.00	50.00	150.00
27	Analysis - EPA Method 8270	3	EA	375.00	1,125.00	230.00	690.00	50.00	150.00
28	Analysis - FL-PRO for TRPH	3	EA	175.00	525.00	75.00	225.00	50.00	150.00
29	Analysis - RCRA Metals	3	EA	225.00	675.00	75.00	225.00	25.00	75.00
	<b>IAQ</b>								
30	Comfort Parameter Testing - 2,500 sq ft facility	4	EA	2,500.00	10,000.00	995.00	3,980.00	0.00	0.00
31	Particulate Air Samples ( Example Air-O-Cell)	10	EA	45.00	450.00	35.00	350.00	20.00	200.00
32	Viable Fungi Air Samples	10	EA	75.00	750.00	105.00	1,050.00	20.00	200.00
	<b>Lead Testing</b>								
33	Lead-Based Paint Inspection	45	EA	950.00	42,750.00	1,900.00	85,500.00	200.00	9,000.00
34	Risk Assessment	45	EA	250.00	11,250.00	2,100.00	94,500.00	200.00	9,000.00
35	Clearance Exam	45	EA	750.00	33,750.00	695.00	31,275.00	200.00	9,000.00
	<b>Sub Total:</b>				\$1,236,545.00		\$773,057.50		\$226,920.00
	<b>2%/10, Net 30 Discount:</b>				24,730.90		0		4,538.40
	<b>SBE Discount:</b>				0				9,076.80
	<b>Total:</b>				<b>\$1,211,814.10</b>		<b>\$773,057.50</b>		<b>\$222,381.60</b>

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Item No.	Description	Est Annual Qty.	UOM	NOVA Engineering and Environmental, LLC Tampa, FL Terms: Net 30 Delivery: 15 Days		OHC Environmental Engineering, Inc. Tampa, FL Terms: Net 30 Delivery: Not Specified		Professional Service Industries Tampa, FL Terms: Net 30 Delivery: 7 Days		S & Me, Inc. Tampa, FL Terms: Net 30 Delivery: 15 Days	
				Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
<b>Asbestos - Survey (Facilities)</b>											
1	Asbestos Facility Survey - Less than 2,500 Square Feet excluding samples	100	EA	\$450.00	\$45,000.00	\$600.00	\$60,000.00	\$1,625.00	\$162,500.00	\$996.00	\$99,600.00
2	Asbestos Facility Survey - 2,500 to 5,000 Square Feet excluding samples	30	EA	700.00	21,000.00	850.00	25,500.00	1,700.00	51,000.00	1,144.00	34,320.00
3	Asbestos Facility Survey - 5,001 to 10,000 Square Feet excluding samples	10	EA	950.00	9,500.00	1,000.00	10,000.00	1,790.00	17,900.00	1,273.00	12,730.00
4	Asbestos Facility Survey - 10,001 to 20,000 Square Feet excluding samples	2	EA	1,500.00	3,000.00	1,250.00	2,500.00	1,995.00	3,990.00	1,715.00	3,430.00
5	Asbestos Facility Survey - Greater than 20,000 Square Feet excluding samples - Cost per hour	1	HR	85.00	85.00	85.00	85.00	55.00	55.00	300.00	300.00
<b>Asbestos - Analysis</b>											
6	Analyzed Bulk Sample (PLM)- Standard Turnaround	6000	EA	9.00	54,000.00	8.50	51,000.00	10.00	60,000.00	8.35	50,100.00
7	Analyzed Bulk Sample (PLM)- Additional per sample cost for 24 hour turnaround time	25	EA	15.00	375.00	12.00	300.00	15.00	375.00	13.00	325.00
8	Analyzed Bulk Sample (PLM) utilizing point counting method (400 point count)	15	EA	30.00	450.00	30.00	450.00	30.00	450.00	26.00	390.00
9	Analyzed Air Sample (PCM) standard turnaround time	25	EA	20.00	500.00	5.00	125.00	8.00	200.00	4.00	100.00
10	Analyzed Air Sample (TEM) 24-Hours	50	EA	88.00	4,400.00	65.00	3,250.00	65.00	3,250.00	52.50	2,625.00
<b>Asbestos - Project Monitoring</b>											
11	Project Air Monitoring, first, second or third shift, (10-hour shift), seven-days per week, (including all travel expenses and the PCM analysis of up to 10 air samples per shift at no extra cost).	150	HR	90.00	13,500.00	130.00	19,500.00	5.50	825.00	690.00	103,500.00
12	Project Air Monitoring - Overtime hours, in excess of 10-hours per day, seven-days per week.	10	HR	85.00	850.00	97.50	975.00	68.00	680.00	100.00	1,000.00
<b>Asbestos - Staffing</b>											
13	Florida Licensed Asbestos Consultant	50	HR	145.00	7,250.00	75.00	3,750.00	125.00	6,250.00	95.00	4,750.00
14	Certified Industrial Hygienist	6	HR	180.00	1,080.00	180.00	1,080.00	175.00	1,050.00	145.00	870.00
15	Staff Industrial Hygienist	1	HR	85.00	85.00	130.00	130.00	85.00	85.00	66.00	66.00

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				Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
16	Professional Engineer <b>Asbestos - Documentation</b>	10	HR	175.00	1,750.00	180.00	1,800.00	125.00	1,250.00	75.00	750.00
17	Final report of large scale asbestos abatement project including photos	7	EA	1,900.00	13,300.00	10.00	70.00	980.00	6,860.00	150.00	1,050.00
18	Final report of small-scale, short duration, or emergency asbestos abatement projects, including photos	55	EA	950.00	52,250.00	10.00	550.00	765.00	42,075.00	35.00	1,925.00
19	Operation and Maintenance Manual	2	EA	1,200.00	2,400.00	250.00	500.00	1,500.00	3,000.00	1,750.00	3,500.00
20	Development of small scale project specifications	80	EA	2,800.00	224,000.00	150.00	12,000.00	1,200.00	96,000.00	1,320.00	105,600.00
21	Development of large scale project specifications	20	EA	3,500.00	70,000.00	450.00	9,000.00	1,500.00	30,000.00	1,880.00	37,600.00
	<b>Phase I ESA (Facilities)</b>										
22	Phase I ESA - Up to 20,000 Square Feet (Building Size)	30	EA	1,800.00	54,000.00	1,500.00	45,000.00	1,950.00	58,500.00	2,300.00	69,000.00
23	Phase I ESA - Greater than 20,000 Square Feet (Building Size)	1	EA	1,950.00	1,950.00	2,000.00	2,000.00	2,050.00	2,050.00	2,500.00	2,500.00
	<b>Phase II ESA for Petroleum and Solvent Compounds</b>										
24	Temporary Monitoring Well and Sampling - (up to 15' depth)	3	EA	2,650.00	7,950.00	2,500.00	7,500.00	1,800.00	5,400.00	2,085.00	6,255.00
25	Soil Sampling - up to 6 feet depth	3	EA	250.00	750.00	165.00	495.00	450.00	1,350.00	195.00	585.00
26	Analysis - EPA Method 8260	3	EA	100.00	300.00	135.00	405.00	60.00	180.00	65.00	195.00
27	Analysis - EPA Method 8270	3	EA	120.00	360.00	333.00	999.00	85.00	255.00	80.00	240.00
28	Analysis - FL-PRO for TRPH	3	EA	90.00	270.00	98.00	294.00	75.00	225.00	70.00	210.00
29	Analysis - RCRA Metals	3	EA	100.00	300.00	120.00	360.00	95.00	285.00	70.00	210.00
	<b>IAQ</b>										
30	Comfort Parameter Testing - 2,500 sq ft facility	4	EA	250.00	1,000.00	50.00	200.00	1,850.00	7,400.00	900.00	3,600.00
31	Particulate Air Samples ( Example Air-O-Cell)	10	EA	110.00	1,100.00	50.00	500.00	55.00	550.00	31.50	315.00
32	Viable Fungi Air Samples	10	EA	110.00	1,100.00	60.00	600.00	85.00	850.00	49.00	490.00
	<b>Lead Testing</b>										
33	Lead-Based Paint Inspection	45	EA	1,250.00	56,250.00	350.00	15,750.00	1,850.00	83,250.00	1,235.00	55,575.00
34	Risk Assessment	45	EA	700.00	31,500.00	250.00	11,250.00	1,850.00	83,250.00	865.00	38,925.00
35	Clearance Exam	45	EA	950.00	42,750.00	250.00	11,250.00	1,050.00	47,250.00	465.00	20,925.00
	<b>Sub Total:</b>				<u>\$724,355.00</u>		<u>\$299,168.00</u>		<u>\$778,590.00</u>		<u>\$663,556.00</u>
	<b>2%/10, Net 30 Discount:</b>				0		5,983.36		15,571.80		13,271.12
	<b>SBE Discount:</b>				0		8,975.04		0		0
	<b>Total:</b>				<u>\$724,355.00</u>		<u>\$293,184.64</u>		<u>\$763,018.20</u>		<u>\$650,284.88</u>