

Commercial Building Interior and Tenant Improvement Grant

South St. Petersburg CRA Grant Application Package

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To reduce time spent scanning and copying, please single-side your application and all attached materials

Submit to

The Greenhouse440 2nd Avenue North St. Petersburg, Florida 33701 c/o Tony Chan - tony.chan@stpete.org or (727)551-3279



Application Fact Sheet

Application deadline: The City will begin accepting CRA Commercial grant applications on February 24, 2020.

All applications and supporting materials must be received by 5 p.m. on Friday, March 6, 2020.

Submittal Requirements Checklist: Items listed below are to be submitted together to the Economic and Workforce Development Department for review. **Each document is to be numbered and submitted in order per the list below and must include the applicant's original signature and date.** Any documents being prepared on behalf of the applicant must also include an original signature of the person preparing the documents. Incomplete packages will not be reviewed.

\$35 application fee paid in check or money order. (Make payable to "City of St. Petersburg", attention Economic and
433 application ree paid in check of money order. (Make payable to Gity of 3t. Fetersburg, attention Economic and
Workforce Development Department.)
If necessary, a letter requesting an extension of ninety days to seek additional financing if TIF funding application is approved
Detailed cost estimates of work by input (labor, materials, etc) and project component (signage, landscaping, painting, carpentry, etc.)
Summary budget of cost estimates tied to each project component described above
Copy of current business tax certificate
Confirmation that mortgage, property insurance and property tax payments are current and in good standing
Documentation of property ownership or written consent from property owner giving permission to conduct the identified improvements.
Legal description and survey of project site
Digital photographs of existing conditions of the project site
Use must be consistent with the City's land development regulations
Written description of project improvements
Sketches or conceptual drawings of improvements that will be funded by the Grant.

Application Package Submittal: All application materials should be contained within a 9'x12" envelope labeled accordingly with the following:

- Name and mailing address of the applicant
- Grant program for which you are applying
- Address of the subject property
- Contact phone number
- Email Address

Submit application packets to The Greenhouse (City Hall Annex), 440 2nd Avenue North (just east of City Hall) C/O Anthony Chan.

Schedule of Approval Steps

- Preliminary scoring by City Staff
- Review & recommended scoring of applications by the South St. Petersburg CRA Grant Review Committee April 17, 2020
- Approval of final awards by City Council May 7th or May 21, 2020

Disqualifying Acts or Events

- Code enforcement liens over \$2,500
- Special assessment liens over \$500
- Pending judgment or foreclosure
- Felony conviction for financial mismanagement within the last five years
- Mortgage payments three months in arrears
- Unpaid property taxes
- Unpaid property insurance

^{*}If applying for more than one grant, a separate envelope must be used for each grant application.

Eligibility Guidelines

The **Commercial Building Interior and Tenant Improvement Grant** provides reimbursable matching grants to commercial property owners for interior upgrades with a focus on projects that remedy degraded building systems and extend the economic viability of the building. An applicant may receive a one-for-one matching grant of up to **\$20,000**. Applicants with properties listed on the Local Register of Historic Places may be eligible for a matching grant of up to **\$40,000** if the approved work is found compliant with the City of St. Petersburg Historic Preservation Ordinance.

The **Commercial Building Interior and Tenant Improvement Grant** program is available to fund eligible interior improvements on commercial, industrial and mixed-use properties. Mixed-use commercial projects are eligible provided the commercial component of the project comprises more than 50 percent of the gross square footage of the development. Eligible costs will be apportioned on the basis of this percentage between nonresidential and residential use.

Eligible Improvements

- Fixed capital equipment at a minimum cost of \$3,000 to include stationary equipment such as kitchen equipment
- Structure stabilization (repair/replacement of foundations, footers, load bearing walls, roofing systems)
- Room/space reconfiguration, wall relocations
- Plumbing and electrical
- Energy efficiency improvements (window upgrades, insulation, hot water heater, HVAC systems)
- Electronic security systems
- Remediation of environmental contamination on the interior of the building such as lead or asbestos
- Architectural and engineering fees as well as permitting and development review fees not to exceed 10 percent
 of the total eligible project cost
- Partial demolition of interior spaces made necessary for renovation or expansion
- A contingency reserve of up to 10 percent to be used by the applicant in the event material and labor costs of approved budget items increase between the time of the original estimate and the commencement of the project. The reserve can only be used to pay for construction items described in the budget of the executed grant agreement.

Ineligible Improvements

- Work performed by an unlicensed contractor
- Improvements performed prior to approval of the TIF application
- Any exterior work not made necessary by interior improvements (i.e., windows, air handlers, roofing systems)
- Routine maintenance
- Improvements in progress or completed prior to preliminary approval
- Painting when not associated with other improvements
- New building construction (additions to existing structures are permitted)
- Any improvements to secondary or accessory buildings (i.e., garages, sheds, garage apartments, carports)
- Improvements to any building primarily used for residences, including those in mixed-use projects, which is defined as more than 50 percent of the building in residential use. (Commercial space associated with mixed use projects is eligible for funding)
- Improvements made to secondary or accessory buildings on the property
- Improvements to buildings constructed within the last 5 years
- Demolitions of more than 50 percent of existing building square footage

Application Process

Grants are awarded through a competitive application process that is scored based on criteria approved by City Council. The grant applications are presented in a public meeting to the Grant Review Committee for the South St. Petersburg CRA, which uses the "CRA Grant Scoring and Evaluation System" to evaluate and rank applications according to their consistency with the primary goals and objectives of the South St Petersburg Redevelopment Plan. The GRC is made up of City Councilmembers from districts 5, 6 and 7 as well as four members of the Citizen Advisory Committee for the South St. Petersburg CRA.

The Grant Review Committee will be meeting on **April 17, 2020**, at the **Sunshine Center**, which is located at **330 5th Street North**. The meeting will begin at **8:30 a.m**. An agenda will be published that indicates the order in which your application will be heard. Final funding awards are made by City Council. If there is any change to the meeting date and/or time, applicants will be notified of the change.

Disbursement of Funds and Compliance Requirements

Upon approval of the Project by the Mayor, and subject to City Council if applicable, applicant will enter into a Grant Agreement with the city as evidence of the city's commitment to the project. Funding will be disbursed by the city after project completion and receipt of Certificate of Occupancy. Projects must be completed within 18 months or the Grant Agreement will be terminated, and earmarked funding will be released for another project.

After project completion, Economic Development staff will continue to provide guidance and mentorship.

Assisted businesses will be visited at least semi-annually to continue to assist and ensure business success.

Commercial Building Interior and Tenant Improvement Grant Application

Project Information			
Date	Project Address(es)		
Zoning	Parcel I	D(s)	
Current Building Use (i.e., Vacant, Commercial,	, Industrial,	Mixed Use with Residential)	
Proposed Business Use			
Funding Amount Requested			
Use of Grant Funding Proceeds (refer to 'Fu breakdown)	ınding Rec	uested' in line above; provide attachment of detailed cost	
Labor		Supplies/Materials	
Equipment		Architectural/Engineering	
Other (define) \$			
Estimated Private Capital Investment (prov	ride attach	ment of detailed investment)	
Total Number of Jobs Created			
Total Number of Jobs Retained			
Building Type New		Existing	
Size of Building (sf) Total		New Space	
Project Description (attach any drawings and	d/or detail	ed written description as necessary)	

Community Building Interior and Tenant Improvement Applicant Information						
Legal Name of Business						
DBA (if applicable)	DBA (if applicable) Tax I.D. N		I.D. Numb	per		
Principal Business Address (not P.O. Box)		1				
City	State			Zip		
Date Business Est	Busines	ss' Ind	dustry (pro	ovide NAICS code	e if available)	:
Type of Ownership (select one)						
C-Corp.	LLC			Sole Proprie	torship	
S-Corp.	Partne	ership				
Business Email			Website			
Mailing Address (if different)						
City	State:			Zip:		
Key Contact Name	State.		Key Con			
Key Contact Email			Bus. Tel			
Please answer the following: Has applicant ever declared bankruptcy or had garnishments filed against them? Are there any pending actions regarding bankr garnishments? Are any tax obligations, including payroll, busing the any mortgage payments three months or not be a second to the second to th	ruptcy, jud ness or rea nore in arr	Igmen al esta rears?	nts, reposse ate taxes, p	essions or past due?	Yes Yes Yes Yes	No No No
Has the applicant or partners or interest in the application been convicted of a felony for financial mismanagement within the last five years?			Yes	No		
Are property insurance payments late or unpaid?				Yes	No	
Are there code enforcement liens on the proje	ct site?				Yes	No
Are there special assessment liens on the proj	ject site?				Yes	No
Are any tax obligations, including payroll, busing figure answer yes to any of the questions a				oast due?	Yes	No
in you allower you to any or the questions a	, , , , , , , , , , , , , , , , , , ,		o.piuiii			

Community Building Interior and Tenant Improvement

Applicant Certification and Signatures

I certify that the information provided in this application is true and accurate to the best of my ability and no false or misleading statements have been made in order to secure approval of this application.

I acknowledge the City is required to issue a federal tax form 1099-G to recipients of grants in excess of \$600 whether paid directly to the grant recipient or to a third-party pursuant to authorization from the recipient and it is the grant recipient's responsibility to consult with their tax professional regarding the 1099-G issued by the City and any associated tax consequences. The City is authorized to make all the inquiries deem necessary to verify the accuracy of the information contained herein.

I further acknowledge that if awarded grant funding through this program, I will be required to sign a grant agreement that includes among other items the following for which I agree:

- Providing funding credit to the City of St. Petersburg through signage or other identification provided by the City from project commencement to six months after date of project completion.
- Not assigning the grant agreement to another party without the prior written consent of the City.
- Maintaining the property in the use for which it was awarded funding through this program for a period of five years, unless the City agrees to the change prior to it occurring.

Applicant Signature	
BLIN	Г
Print Name	Data
	Date
Community Building Interio	or and Tenant Improvement
Owner Aut	thorization
As owner of the property/properties located below, I hereby	authorize the Applicant as identified above to undertake
the activities specified in this application.	
Property Address(es)	
Property Identification Number(s)	
Owner Signature D	ate
5 mor organization	
Print Name	

Table of Contents

(Submit in this order including chapter dividers included in this document to avoid 15- point penalty)

- 1. If necessary, a letter requesting an extension of ninety days to seek additional financing if TIF funding application is approved
- 2. Detailed cost estimates of work by input (labor, materials, etc) and project component (signage, landscaping, painting, carpentry, etc.)
- 3. Summary budget of cost estimates tied to each project component described above
- 4. Written description of project improvements
- 5. Sketches or conceptual drawings of improvements that will be funded by the Grant.
- 6. Digital photographs of existing conditions of the project site
- 7. Copy of current business tax certificate
- 8. Confirmation that mortgage, property insurance and property tax payments are current and in good standing
- 9. Legal description and survey of project site
- 10. Documents to Support Grant Review Criteria Points
 - A. Attending workshops at the City's excluding CRA grant workshop, since February 8, 2019.
 - B, Extent of prior private investment by applicant in South St. Petersburg CRA within the last 5 years.
 - C. An owner-occupied business that has been in business within CRA for two or more years as of March 1, 2020.
 - D. Applicant in business at current location for two or more years as of March 1, 2020.

O a attaca A
Section 1
If necessary, a letter requesting an extension of ninety days to seek additional financing if TIF funding application is approved. (Include this sheet blank if not applicable)

Section 2
Detailed cost estimates of work by input (labor, materials, etc) and project component (plumbing, electrical, painting, carpentry, etc.)

Section 3
Summary budget of cost estimates tied to each project component described in previous page

Section 4

Written Description of Project Improvements

Section 5
Sketches or conceptual drawings of improvements that will be funded by the Grant

Sect	ion 6
Digital photographs of existing conditions on the point on a jump,	oroject site (both a printed copy as well as pictures flash drive)

Section 7

Copy of current business tax certificate

Section 8
Confirmation that mortgage, property insurance and property tax payments are current and in good standing

Section 9

Legal description and/or survey of project site

Section 10A

Attendance at Greenhouse Classes

Include official documentation of attendance at classes at the Greenhouse, excluding CRA Grant Workshops, since February 8, 2019. For applications with more than one applicant, only the attendance of one shall count toward this criterion. In addition, applicants submitting multiple applications will only receive points for attendance for one application. Email: tony.chan@stpete.org for questions or to verify classes attended.

Section 10B

Extent of Prior Private Investment in CRA

Extent of prior private investment by applicant in South St. Petersburg CRA within the last 5 years without City assistance. Includes investment in construction and construction equipment, which must be documented with submission of invoices and receipts and construction value information from Construction Services. Points awarded are

\$10,000 to \$25,000 – 3 points \$25,00 to \$50,000 – 5 points \$50,00 to \$75,000 – 7 points +\$75,000- 10 points

Castian	100 0	
Section	TOP 9	ιU

Applicant(s) is an owner-occupied business that has been in business within the CRA for two or more years as of March 1, 2020.

Submit proof of property ownership and evidence of two years of business tax payments

Applicant(s) has been in business at current location for two or more years as of March 1, 2020.

Submit evidence of two years of business tax payments

Criminal Background Check							
	<u>^K80</u>	<u>quired</u>					
Summary:							
	rsburg City Council voted unanimously e South St. Petersburg CRA grant prog past five years.						
Application Date	Project Address			Grant Number (to be assigned by City staff)			
Applicant(s) Information Provide information on additional applicants on a separate sheet.							
Legal Name	Trovide information on additions	Race			Date of	te of Birth	
Social Security Number		Drivar'a Licanoa N	umbor				
Social Security Number		Driver's License Number					
Legal Name		Race	Sex			Date of Birth	
Social Security Number	Security Number Driver's License Number						
	Corporate Offic	 ers' Informatio	n				
	(if application is held by an LLC, LLP Provide information on additiona						
Legal Name		Race	Sex			Date of Birth	
Social Security Number		Driver's License N	se Number				
Legal Name		Race	Sex			Date of Birth	
Social Security Number		Driver's License N	umber				
,		Driver's License Number					
Legal Name		Race	Sex			Date of Birth	
Social Security Number		Driver's License N	umber				
Total County Humbon		Ziiioi o Eloonoo 14					
I hereby affirm under penalty of	of perjury that all statements on this docu	ment are true and co	orrect to t	he best of my	/ knowled	ge and belief.	

The submitted Application and all attachments are subject to disclosure under Florida's public records law. The applicant may redact any confidential and exempt information.

Printed Name

Organization

Signature

Title

В	onus: "Grow Smarter Initiativ	'e"						
Available to Commercial Grant Applicants only								
Description: The bonus is for up to \$5,000 for eligible applications. To receive the bonus, applicant must document that the commercial space funded by the CRA grant is or will be occupied by a targeted ("Grow Smarter" industry within one year of completion of the project. The "Grow Smarter" industries are Financial Services, Specialized Manufacturing, Marine and Life Sciences, Data Analytics, and Creative Arts and Design. The applicant must first identify the "Grow Smarter" company in the space provided below that will occupy the space. The bonus will only be paid when the applicant can demonstrate to the City that the space has been occupied by the company after the completion of the project. The bonus award will pay for one-half of eligible costs that are in excess of the maximum grant award of \$20,000 for the program (\$40,000 if the building is historic). For instance, if a project costs \$50,000 the applicant would be eligible for the maximum grant award of \$20,000 + \$5,000 for the "Grow Smarter" Bonus. Check box if not applying for Grow Smarter Bonus								
Applicant Name	Project Address	Grant Number (to be assigned by staff)						
"Grow Smarter" Company Name	Current Address of "Grow Smarter" Company (if applicable)							
Describe Company's Primary and Secondary Bus	siness Activities.							
Company's Industry Type (check all that apply)		To Be Completed by Staff NAICS Code and Description						
☐ Marine & Life Sciences								
☐ Financial Services		Total Eligible Project Costs						
Data Analytics Specialized Manufacturing		\$						
☐ Specialized Manufacturing☐ Creative Arts & Design		Potential Bonus Award						

The submitted Application and all attachments are subject to disclosure under Florida's public records law. The applicant may redact any confidential and exempt information.

I hereby affirm under penalty of perjury that all statements on this document are true and correct to the best of my knowledge and belief.

Signature

\$

Printed Name

Bonus: SBE Contractor Available to all Grant Applicants Description: The bonus is for up to \$5,000 for eligible applications that use contractors within the City of St. Petersburg that are certified through the City's Small Business Enterprise (see attachment for a list of eligible contractors). To receive the bonus for the SBE contractor, an applicant must first complete the work and document use of the contractor through invoices and payments. The bonus award will pay for one-half of eligible costs that are in excess of the maximum grant award of \$20,000 for the program (\$40,000 if the building is historic). For instance, if a project costs \$50,000 the applicant would be eligible for the maximum grant award of \$20,000 + \$5,000 for the SBE Bonus. Check box if not applying for SBE Contractor Bonus Applicant Name Project Address Grant number (to be assigned by staff) Contractor SBE# Trade **Eligible Project Costs**

The submitted Application and all attachments are subject to disclosure under Florida's public records law. The applicant may redact any confidential and exempt information.

Printed Name

I hereby affirm under penalty of perjury that all statements on this document are true and correct to the best of my knowledge and belief.

Potential Eligible Bonus (to be completed by staff)

Signature



Frequently Asked Questions

Commercial Building Interior and Tenant Improvement Grant

South St. Petersburg CRA
Commercial Matching Grant Program





Index to Frequently Asked Questions

Click on the question to navigate to the answer

What is the Commercial Building Interior and Tenant Improvement Grant program?

What is the maximum award for the grant?

When is the application deadline for the Commercial Building Interior and Tenant Improvement grant program and where do I submit my application?

Is there an application fee?

Am I eligible for the grant?

What would disqualify me for the grant?

What improvements are eligible for the Commercial Building Interior and Tenant Improvement grant?

What improvements are not eligible for the Commercial Building Interior and Tenant Improvement grant?

Why must I sign a grant agreement if I am awarded funding?

What information will I need to provide in order to apply for the grant?

Do I have to complete the work before I get paid?

Are there other sources of potential funding to pay for my part of project costs and help me complete the project before receiving the grant award?

Can I still apply for a grant if I am a commercial tenant and do not own my building?

My property includes both residential units and commercial space. Am I eligible for the Commercial Building Interior and Tenant grant program?

How does the City decide on who is awarded funding?

Who is on the Grant Review Committee (GRC) for the South St. Petersburg CRA?

What are the meeting dates for the Grant Review Committee and City Council when each will be reviewing the grant applications?

Are there additional bonuses for the Commercial Building Interior and Tenant Improvement grant?

Does the City provide technical assistance on preparing applications prior to the deadline?

Do I have to attend a CRA Commercial Grant Workshop to apply for the grant program?

What is the Schedule for the CRA Commercial Grant Workshops?

What is the Commercial Building Interior and Tenant Improvement Grant program?

This program provides a reimbursable matching grant to commercial property owners and businesses within the South St. Petersburg Community Redevelopment Area (CRA) for interior upgrades to commercial buildings with a focus on projects that remedy degraded building systems and extend the economic viability of the building. (See the FAQ below on eligible and ineligible improvements.) The program improves capital access to private enterprise to spur reinvestment in commercial districts within the CRA.

What is the maximum award for the grant?

An applicant may receive a one-for-one matching grant of up to \$20,000. To receive the full award from the City, eligible project costs must exceed \$40,000.

Applicants with properties listed on the Local Register of Historic Places may be eligible for a matching grant of up to \$40,000, provided the work is on the historic portion of the property applied to the building and approved work is found compliant with the City of St. Petersburg Historic Preservation Ordinance. In awarding a historic property bonus, under no circumstance will the City contribute more than 50 percent of the total eligible project costs. Therefore, to receive the full \$40,000 eligible project costs for a historic project must exceed \$80,000.

When is the application deadline for the Commercial Building Interior and Tenant Improvement grant program and where do I submit my application?

The City will begin accepting CRA Commercial grant applications on **FEBRUARY 24, 2020,** with a deadline of 5 p.m. on **MARCH 6, 2020,** for receipt of all applications. Please bring your application to **The Greenhouse** (City Hall Annex), located at **440 2nd Avenue North** (just east of City Hall).

Is there an application fee?

Yes. There is a \$35 nonrefundable processing fee, in addition to the fee there will be criminal background checks required on each signer of the application, including property owners that are not the business owner. This would also include background checks per officer for those applications where the property and/or business owner is held by a LLC or other corporate ownership.

Am I eligible for the grant?

Commercial businesses and/or property owners located within the South St. Petersburg Community Redevelopment Area are eligible for this program. The CRA is generally located between Fourth St. and 49th St., from Second Ave. N. to 30th Ave. S. <u>Click here</u> to see the CRA boundaries.

Click here to see what other financial incentives are potentially available for your property.

What would disqualify me for the grant?

Below are the disqualifying criteria that may make you ineligible for funding

- Code enforcement liens over \$2,500
- Special assessment liens over \$500
- Pending judgment or foreclosure
- Felony conviction for financial mismanagement within the last five years
- Mortgage payments three months in arrears
- Unpaid property taxes
- Unpaid property insurance

What improvements are eligible for Commercial Building Interior and Tenant Improvement funding?

- Fixed capital equipment at a minimum cost of \$3,000 to include stationary equipment such as kitchen equipment
- Structure stabilization (repair/replacement of foundations, footers, load bearing walls, roofing systems)
- Room/space reconfiguration, wall relocations
- Plumbing and electrical
- Energy efficiency improvements (window upgrades, insulation, hot water heater, HVAC systems)
- · Electronic security systems
- Remediation of environmental contamination on the interior of the building such as lead or asbestos

- Architectural and engineering fees as well as permitting and development review fees not to exceed 10 percent of the total eligible project cost
- Partial demolition of interior spaces made necessary for renovation or expansion
- A contingency reserve of up to 10 percent to be used by the applicant in the event material and labor costs of approved budget items increase between the time of the original estimate and the commencement of the project. The reserve can only be used to pay for construction items described in the budget of the executed grant agreement.

What improvements are not eligible for the Commercial Building Interior and Tenant Improvement?

- Work performed by an unlicensed contractor
- Improvements performed prior to approval of the TIF application
- Any exterior work not made necessary by interior improvements (i.e., windows, air handlers, roofing systems)
- Routine maintenance
- Improvements in progress or completed prior to preliminary approval
- Painting when not associated with other improvements
- New building construction (additions to existing structures are permitted)
- Any improvements to secondary or accessory buildings (i.e., garages, sheds, garage apartments, carports)
- Improvements to any building primarily used for residences, including those in mixed-use projects, which is defined as more than 50 percent of the building in residential use. (Commercial space associated with mixed use projects is eligible for funding)
- Improvements made to secondary or accessory buildings on the property
- Improvements to buildings constructed within the last 5 years
- Demolitions of more than 50 percent of existing building square footage

Why must I sign a grant agreement if I am awarded funding?

The CRA commercial grant agreement specifies your rights and responsibilities after receiving the grant award as well as the City's duties and rights. It is an agreement signed by the Mayor and the applicant that details the award amount, the improvements and their amount on which the award can be used, the time frame for executing the agreement and completing the project and other items. Click on the link for a Sample CRA Grant Agreement.

What information will I need to provide in order to apply for the grant?

Below are the required documents for the Commercial Building Interior & Tenant Improvement grant to be submitted in this order:

Completed and signed application form, including the signature of the property owner if not the same as the applicant.
If necessary, a letter requesting an extension of ninety days to seek additional financing if TIF funding application is approve
Detailed cost estimates of work by input (labor, materials, etc) and project component (signage, landscaping, painting,
carpentry, etc)
Summary budget of cost estimates tied to each project component described above
Copy of current business tax certificate
Confirmation that mortgage, property insurance and property tax payments are current and in good standing
Documentation of property ownership or written consent from property owner giving permission to conduct the identified
improvements.
Legal description and survey of project site
Digital photographs of existing conditions of the project site
Use must be consistent with the City's land development regulations
Written description of project improvements
Sketches or conceptual drawings of improvements that will be funded by the Grant.

Do I have to complete the work before I get paid?

Yes. The Commercial Building Interior and Tenant Improvement grant is a reimbursable award to ensure that the work for which the award was approved is completed and in accordance with City regulations and requirements. To be paid, you must submit a request for review of work after completion and provide documentation that the work has been completed in accordance with City regulations through a Certificate of Completion or Certificate of Occupancy. In addition, you must provide documentation of the expenditures made supporting the project such as invoices, canceled checks, etc.

Are there other sources of potential funding to pay for my part of project costs and help me complete the project before receiving the grant award?

Yes. The Commercial Building and Tenant Improvement grant generally pays one-half of eligible project costs, which are reimbursed after the work is completed. That means that the applicant will need sufficient funds to pay for the project up-front before the City awards. Many applicants need funding assistance to take advantage of the program and the City is partnering with the Tampa Bay Black Business Investment Corporation (TBBBIC) to offer bridge loans to grant awardees.

The program, which you can link to here for information on term, collateral, interest rates and more, provides a direct loan up to \$40,000 for businesses within the South St. Petersburg CRA. For more information, please contact Brent Everett, (813) 425-2043.

Below are other sources of private funding for local businesses that complement and go above and beyond the amount of resources in the CRA funding process for business financing.

GTE Federal Credit Union

Shamus McConomy, (813) 414-6553

PNC Bank

Victor Avila, (813) 637-7144

Can I still apply for a grant if I am a commercial tenant and do not own my building?

If you are a commercial tenant on a property that you do not own, you may still apply for the Commercial Building Interior and Tenant Improvement grant provided that the property owner signs the consent form that is included with the application. City policy also requires the property owner to undergo a criminal background check.

My property includes both residential units and commercial space. Am I eligible for the Commercial Building Interior and Tenant Improvement grant program?

Maybe. If 50 percent or more of the building square footage is used for commercial (non-residential) purposes than you are eligible for the grant, provided the work for which funding is sought is restricted to the commercial portions of the building.

How does the City decide on who gets awarded funding?

Grants are awarded through a competitive application process that is scored based on criteria approved by City Council. The grant applications are presented in a public meeting to the Grant Review Committee for the South St. Petersburg CRA which uses the "CRA Grant Scoring and Evaluation System" to evaluate and rank applications according to their consistency with the primary goals and objectives of the South St Petersburg Redevelopment Plan, which is to remedy physical and social contributors to blight and poverty in the CRA. View the *Criteria Scoring System*. Final funding awards are made by City Council.

Who is on the Grant Review Committee (GRC) for the South St. Petersburg CRA?

The GRC is made up of City Councilmembers from districts 5, 6 and 7 as well as four members of the Citizen Advisory Committee for the South St. Petersburg CRA.

What are the meeting dates for the Grant Review Committee and City Council when will each be reviewing the grant applications?

The Grant Review Committee will be meeting on **April 24, 2020**, at the Sunshine Center, which is located at 330 5th Street North. The meeting will begin at **8:30 a.m**. An agenda will be published that indicates the order in which your application will be heard.

City Council is expected to take action on the grant applications at its **May 21, 2020,** meeting, which will begin at 1:30 p.m. City Council meetings will be held at the Sunshine Center, which is located at 330 5th Street North.

For both meetings, grant applicants will be notified of any change to the date, time or venue.

Are there additional bonuses for the Commercial Building Interior and Tenant Improvement grant?

There are two bonuses available for applicants – the Grow Smarter bonus and SBE Contractor Bonus. Only one (1) bonus award per type shall be given for each property.

"Grow Smarter Initiative"

The bonus is for up to \$5,000 for eligible applications. To receive the bonus, applicant must document that the commercial space funded by the CRA grant is or will be occupied by a targeted ("Grow Smarter" industry within one year of completion of the project. The "Grow Smarter" industries are Financial Services, Specialized Manufacturing, Marine and Life Sciences, Data Analytics, and Creative Arts and Design. The bonus will only be paid when the applicant can demonstrate to the City that the space has been occupied by the company after the completion of the project. The bonus award will pay for one-half of eligible costs that are in excess of the maximum grant award of \$20,000 for the program (\$40,000 if the building is historic). For instance, if a project costs \$50,000 the applicant would be eligible for the maximum grant award of \$20,000 + \$5,000 for the "Grow Smarter" Bonus.

• Small Business Enterprise (SBE) Contractor Bonus

The bonus is for up to \$5,000 for eligible applications that use contractors within the City of St. Petersburg that are certified through the City's Small Business Enterprise. The SBE award is tiered with CRA based contractors receiving up to \$5,000, contractors in St. Petersburg but outside the CRA receiving up to \$4,000, and all other contractors receiving up to \$2,500.

To receive the bonus for the SBE contractor, an applicant must first complete the work and document use of the contractor through invoices and payments. The bonus award will pay for one-half of eligible costs that are in excess of the maximum grant award of \$20,000 for the program (\$40,000 if the building is historic). For instance, if a project costs \$50,000 the applicant would be eligible for the maximum grant award of \$20,000 + \$5,000 for the SBE Bonus.

Does the City provide technical assistance on preparing applications prior to the application deadline?

Beginning January 9, 2020 and continuing every Thursday until March 5, 2020 (excluding February 27), City staff will be holding satellite office hours from 1:00 pm to 5:00 pm at the Enoch Davis Satellite Office, which is located at 1111 18th Ave South.

Do I have to attend a CRA Commercial Grant Workshop in order to apply for the grant program?

Yes. In advance of the grant application deadline, City Administration is offering <u>mandatory</u> workshops to assist with preparing the application. <u>Applicants must attend at least one CRA grant workshop in order to be eligible to apply for these commercial programs</u>.

What is the Schedule for the CRA Commercial Grant Workshops?

CRA GRANT WORKSHOPS

The Greenhouse (440 2nd Ave. N.) or at Enoch Davis (1111 18th Ave. S.)

CRA Grant Workshop (The Greenhouse) 6:00pm-7:30pm	January 9th
CRA Grant Workshop (Enoch Davis) 3:30pm-5:00pm	January 14th
CRA Grant Workshop (Enoch Davis) 6:00pm-7:30pm	January 23rd
CRA Grant Workshop (The Greenhouse) 6:00pm-7:30pm	January 30th
CRA Grant Workshop (Enoch Davis) 6:00pm-7:30pm	February 6th
CRA Grant Workshop (Enoch Davis) 3:30pm-5:00pm	February 13th
CRA Grant Workshop (The Greenhouse) 6:00pm-7:30pm	February 20th
CRA Grant Workshop (The Greenhouse) 6:00pm-7:30pm	March 2nd
CRA Grant Workshop (Enoch Davis) 6:00pm-7:30pm	March 5th

^{*}To register for the workshops, go to: https://stpetegreenhouse.com/