

**ST. PETERSBURG CITY COUNCIL
BUDGET, FINANCE & TAXATION COMMITTEE**

AGENDA

December 12, 2019

8:00 am – Sunshine Center – Auditorium

Members: Ed Montanari, Chair, Charlie Gerdes, Vice Chair, Gina Driscoll, Amy Foster

Alternate: Darden Rice

Support Staff: Kewa Wright, Legislative Aide

A. Call to Order

B. Approval of Agenda

C. Approval of November 7, 2019 Minutes

D. New/Deferred Business

- a. 2020 Health Insurance Renewal and Status on Current Year Health Plan
(**Chris Guella/Vicki Grant**)
- b. Discuss General Fund Reserves in Excess of Fund Balance Target Threshold to Fund the Development of the Dr. Carter G. Woodson African American Museum
(**Charlie Gerdes**)
- c. Request to Re-appropriate Rapid Rehousing and Westcare Funding for Homeless Services (**Rob Gerdes**)

F. Upcoming Meetings Agenda/Tentative Issues

1. January 16

- a. Proposed Reductions for Building Permit Fees and Related Compliance Plan for HB447 (**Liz Abernethy/Don Tyre**)
- b. Discussion to Allocate Weeki Wachee Funds for a New Park at the Overpass off Dr. MLK, Jr. St. No. & 5th Avenue and Parking Lot to Support the Park and Public Parking (**Gina Driscoll**)

G. Adjournment

**ST. PETERSBURG CITY COUNCIL
BUDGET, FINANCE & TAXATION COMMITTEE REPORT**

Minutes

November 7, 2019

8:30 am – Sunshine Center – Auditorium

Present: Ed Montanari, Chair, Charlie Gerdes, Vice Chair, Amy Foster, Gina Driscoll

Also: Council Member Steve Kornell; Chief Assistant City Attorney, Jeannine Williams; Assistant City Administrator, Tom Greene; Chief Financial Officer, Anne Fritz; Controller Manager, Erika Langhans; Budget Director, Elizabeth Makofske; Human Resources Director, Chris Guella; Risk Manager, Blaise Mazzola; Small Business and Entrepreneurship Manager, Jessica Eilerman; Economic Development Specialist, Lowell Atkinson; Senior Deputy City Clerk, Cathy E. Davis; Legislative Aide, Kewa Wright

A. Call to Order

CM Montanari called the meeting to order at 8:00 am with the above persons present.

B. Approval of Agenda

CM Gerdes made a motion to approve the agenda. **All were in favor of the motion.**

C. Approval of October 24, 2019 Minutes

CM Gerdes made a motion to approve the minutes. **All were in favor of the motion.**

D – (a) 4th Quarterly Financial Reports

Investments:

Chief Financial Officer, Anne Fritz started the presentation by reminding the committee of the two main investment policies, the General Policy and Alternate Investment Policy and listed the portfolios and investment funds for each policy.

As of September 30, 2019, the General Policy had a book value of \$690.7 million, a market value of \$695.8 million, with a market gain of \$5.1 million. The Alternate Investment Policy had a book value of \$32.7 million, market value of \$40.4 million, with a market gain of \$7.7 million. Ms. Fritz briefly discussed the General Policy Portfolio and informed the committee that details of the holdings in each portfolio is in their backup.

The Short-Term Portfolio and Core Portfolio had a book value of \$369.2 million, market value of \$373 million with a market gain of \$3.8 million. In the Debt Service Portfolio, Ms. Fritz explained how we have large debt payments that are due October 1st and therefore, funds are liquidated or matured out of investments and placed into our checking account for debt payment wires.

In Bond Proceeds, Ms. Fritz explained how the City issues debt, and during the time period the proceeds are unspent we invest them based on expected spend down schedule. The investment income earned can be used for the projects and debt service purposes, depending on our bond covenants. As of September 30, the Bond Proceeds Portfolio had book value of \$230.5 million, a market value of \$230.7 million, with a market gain of \$129k.

In terms of the total Investment Policy (General) Portfolio earnings for the past 12 months (excluding Blackrock), was \$19.5 million, with an annualized rate of return of 2.35%. Ms. Fritz informed the committee that the City is in compliance with its Liquidity Disclosure and Diversification schedule.

Debt:

As of September 30, 2019, the City had \$112.7 million in general governmental debt (principal only). Ms. Fritz displayed a chart to the committee on the various outstanding debt issuances and the general governmental debt principal and interest by fiscal year, in addition to the funding sources. Ms. Fritz reminded the committee of the funds coming from Penny for Pinellas to satisfy the balloon debt for the Police Headquarters in FY21.

Lastly, Ms. Fritz briefly shared the refunding results for the Public Utility Revenue and Refunding Bonds, Series 2019A and 2019B. Raymond James was the winning bidder for 2019A and Wells Fargo was the winning bidder for 2019B. The net present value savings is \$6.7 million.

Pensions:

Ms. Fritz provided a snapshot of the Quarterly Pension Investment Data as of September 30, 2019 for the ERS Pension Plan, Police Pension Plan and Fire Pension Plan. Data for the solvency tests for market value vs. actuarial is as follows: The percentage funded for the actuarial present value of benefits was 101.74% for ERS, 113.39% for Fire and 97.66% for Police. The percentage funded for the actuarial accrued liability was 89.03% for ERS, 106.68% for Fire and 90.09% for Police.

Weeki Wachee:

Ms. Fritz reported that by the end of the fourth quarter, the Weeki Wachee Fund had an undesignated amount of \$1.2 million.

Budget vs. Actuals

A snapshot of the sources of revenue and expenditures were provided in the General Funds Group for FY15 – FY19. Most expenditures are derived from salaries and the majority of revenue are from property taxes.

Following the presentation, the committee asked questions and provided comments.

FY19/20 Cleanup, FY19 Fourth Quarter Budgetary Analysis and Fund Balance Report:

Ms. Makofske presented the committee with an overview of fourth quarter budgetary performance report and close-out for FY19, as well the proposed and amended budget for FY19/20. The following was presented:

General Fund FY19 Year-End:

- For reporting purposes, the General Fund (“GF”) was separated into two segments:
 - Operating
 - The GF had a beginning operating fund balance of \$22.4 million
 - After revenues, expenditures, subsidies and prior year encumbrances, a surplus of \$8.3 million is estimated
 - BP Funds
 - The City encumbered over \$1 million of BP resources to advance sustainability initiatives, the remaining \$834k unspent will be rolled over to FY20
 - BP funds had a beginning balance of \$1.1 million
 - After expenditures and prior year encumbrances, this will reduce the BP fund balance by (\$308k)
 - Combined (Operating and BP Funds)
 - At year-end of FY19 the GF had an estimated operating surplus of \$8 million (This number will decrease based on action items in the FY20 clean-up ordinance)
- The City submitted 21 projects to FEMA totaling 8.39 million, of which \$7.5 million is reimbursable with one more project (\$425k) to be submitted in the near future.
- The GF Supplemental Appropriations totaled \$1.7 million (Ms. Makofske explained the appropriations for each department listed)

Ms. Makofske also briefly discussed and explained the supplemental appropriations for FY19 Other Funds, Internal Service Funds Increased Authority and CIP Funds. (Details included in backup)

FY20 General Fund Supplemental Appropriations:

- These appropriations are mostly made up of items, programs or projects that were budgeted for FY19. However, due to timing, some were not purchased or completed before year-end. Therefore, unexpended appropriations are requested to roll over to the next year in order to complete the purchase or project.
 - A total of \$3.9 million in appropriations requested for FY20
 - \$835k in BP initiatives
 - \$491k supported by grant resources
 - \$3.4 million reduction to the GF Operating balance
- The General Fund balance (including BP funds) at the end of FY20 is estimated at \$31.6 million after all FY19/FY20 Cleanup actions.
 - After revenue, expenditures, appropriations, rescissions, encumbrances and grants, there will be a reduction to fund balance of (\$3.4 million) during FY20.

Ms. Makofske briefly discussed and explained the FY20 supplemental appropriations for the General Fund, Other Funds and CIP Funds. (Details included in backup)

Following the presentation, the committee asked questions and provided comments.

D –(b) Brief Update on the Echelman Art Added to our Property Insurance Policy

Mr. Chris Guella, Human Resources Director, addressed the committee requesting approval of a resolution to add the net sculpture titled Bending Arc by artist Janet Echelman to the City's property insurance effective November 18, 2019 – March 31, 2020. The premium has been prorated for an estimated amount of \$1,968.45. In addition, Mr. Guella is requesting that any future portions of the Pier that need to be insured be added to the Consent Agenda instead of obtaining approval from the Budget, Finance and Taxation Committee.

CM Gerdes move to approve the resolution. All were in favor.

D –(c) Q3 & Q4 SBE Contracts Reports

Ms. Jessica Eilerman, Small Business and Entrepreneurship Manager addressed the committee with a report on the third and fourth quarter of the SBE Contracts. Ms. Eilerman began her presentation by sharing information provided in the backup pertaining to the history of the SBE Program and their new messaging component for individuals seeking to become a part of the program. Ms. Eilerman reminded the committee of the ordinance and administrative policy that help guide the program and shared the purpose and goals for the SBE Program, which is to increase participation with City contracts.

At the end of FY19, Ms. Eilerman reported a 3.9% of total participation, which equates to \$8.6 million of City contracts going to our SBE program members. Ms. Eilerman highlighted the SBE Committee Project listing that identifies the types of projects going out to bid.

Some of the progress that the SBE Program has made in FY19 include:

- Implementing the new software tool B2GNow to better track projects more efficiently
- The SBE list has been scrubbed and now accurate
- Evaluating every dollar the City spends on SBE participation for more accurate reporting
- Facilitating coordination with other agencies to learn from one another
- The Disparity Study is 50% complete

Looking ahead to FY20, Ms. Eilerman reported the following goals and/or objectives;

- Fully master the new software capabilities
- Complete the Disparity Study
- Offer new calculations for accurate reporting data
- Launch a new approach for a more personalized service and business capacity training for each SBE
- Continue to improve communication and coordination systems
- Grow pool of certified SBEs with targeted recruitment strategies and improve participation

Following the presentation, the committee asked questions and provided comments.

E. Adjourned at 10:21 am

F. Upcoming Meetings Agenda/Tentative Issues

1. December 12

- a. 2020 Health Insurance Renewal and Status on Current Year Health Plan
(Chris Guella/Vicki Grant)
- b. Discuss General Fund Reserves in Excess of Fund Balance Target Threshold to Fund the Development of the Dr. Carter G. Woodson African American Museum
(Charlie Gerdes)
- c. Request to Re-appropriate Rapid Rehousing and Westcare Funding for Homeless Services
(Rob Gerdes)

2. January 16

- a. Proposed Reductions for Building Permit Fees and Related Compliance Plan for HB447
(Liz Abernethy/Don Tyre)
- b. Discussion to Allocate Weeki Wachee Funds for a New Park at the Overpass off Dr. MLK, Jr. St. No. & 5th Avenue and Parking Lot to Support the Park and Public Parking
(Gina Driscoll)

BUDGET, FINANCE AND TAXATION COMMITTEE
PENDING/CONTINUING REFERRALS

December 12, 2019

Topic	Return Date	Date of Referral	Prior Meeting	Referred by	Staff	Notes
2020 Health Insurance Renewal and Status update on current year health plan	12/12/19	Annual		BF&T	Chris Guella/Vicki Grant	
Discuss and approve a commitment of General Fund reserves in excess of fund balance target threshold to fund the development of the Dr. Carter G. Woodson African American Museum	12/12/19	11/14/19		Charlie Gerdes		
Requesting to re-appropriate Rapid Rehousing and Westcare funding for homeless services	12/12/19				Rob Gerdes	
Building Permit Special Fund - Proposed reductions for building permit fees and related compliance plan for HB 447	1/16/20				Liz Abernethy/Don Tyre	
A discussion to allocate Weeki Wachee Funds for a new park at the overpass on Dr. MLK, Jr. St. No. & 5th Ave and parking lot to support the park and public parking	1/16/20	10/17/19		Gina Driscoll		

Quarterly Financial Reports	Q1 = 2/13/20 Q2 = 5/14/20 Q3 = 8/13/20 Q4 = 11/12/20	Quarterly		City Council	Fritz/Makofske	
2020 Property Insurance Renewals	3/12/20	Annual			Blaise Mazzola/Chris Guella	
External Audit	3/26/20	Annual			Anne Frtiz	
Grants - Quarterly Report	4/9/20 Q1 & Q2	Quarterly		City Council	Shrimatee Ojah-Maharaj	
SBE contracts - Quarterly Report	4/9/20 Q1 & Q2	Quarterly		Ordinance	Jessica Eilerman	
Draft Consolidated Plan and Proposed Budget. Approval of draft for publication and comment	6/11/20	Annual			Joshua Johnson	
2021 Management Evaluation	10/8/20			Ordinance	Boriana Pollard	
Grants - Quarterly Report	10/8/20 Q3 & Q4	Quarterly		City Council	Shrimatee Ojah-Maharaj	
SBE contracts - Quarterly Report	10/8/20 Q3 & Q4	Quarterly		Ordinance	Jessica Eilerman	

Discussion of exceptions for legal defense fund suggested by Free Speech for People and process for retaining outside legal counsel	TBD	11/2/17		Darden Rice		
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**BUDGET, FINANCE & TAXATION COMMITTEE
WEEKI WACHEE PROJECT LIST**

December 12, 2019

<i>TOPIC</i>	<i>DATE REFERRED</i>	<i>REFERRED BY</i>	<i>RETURN DATE</i>	<i>STAFF RESPONSIBLE</i>	<i>SPECIAL NOTES</i>
Skating Rink to the Southside CRA	7.19.18	Wheeler-Bowman		Jefferis	
Exercise Zone and Playground in Broadwater Park	7.19.18	Wheeler-Bowman		Jefferis	



City of St. Petersburg Renewal Presentation

Chuck Tobin - December 12, 2019



Gallagher

Insurance | Risk Management | Consulting

Agenda

December 12, 2019

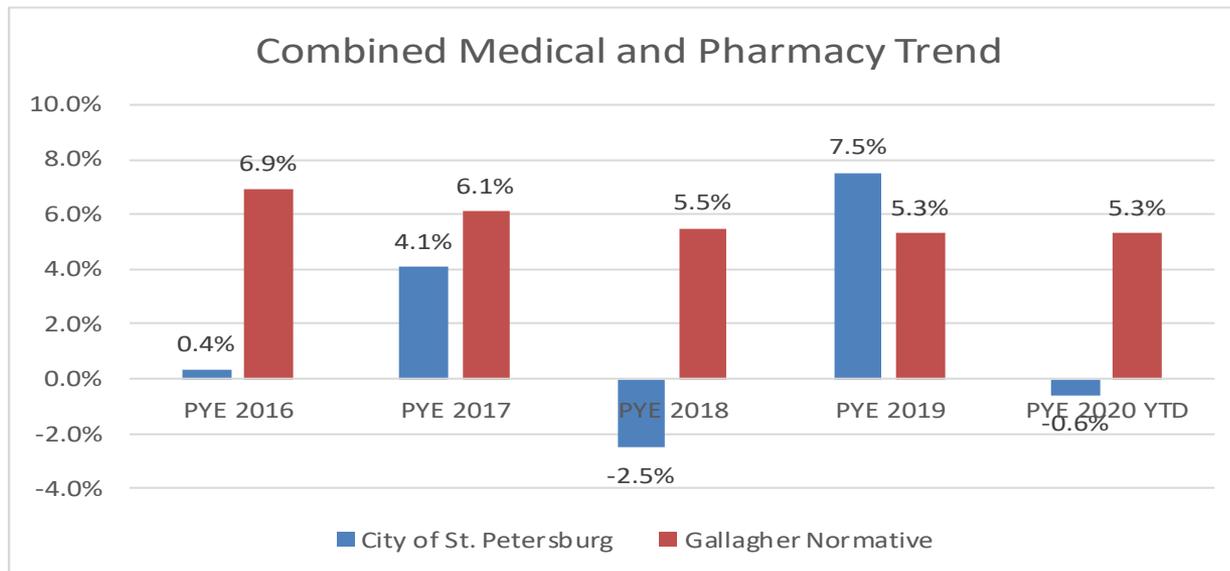
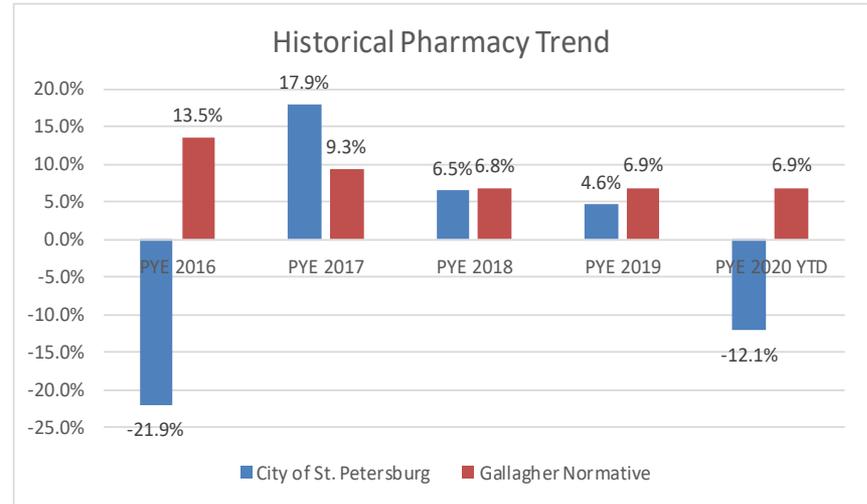
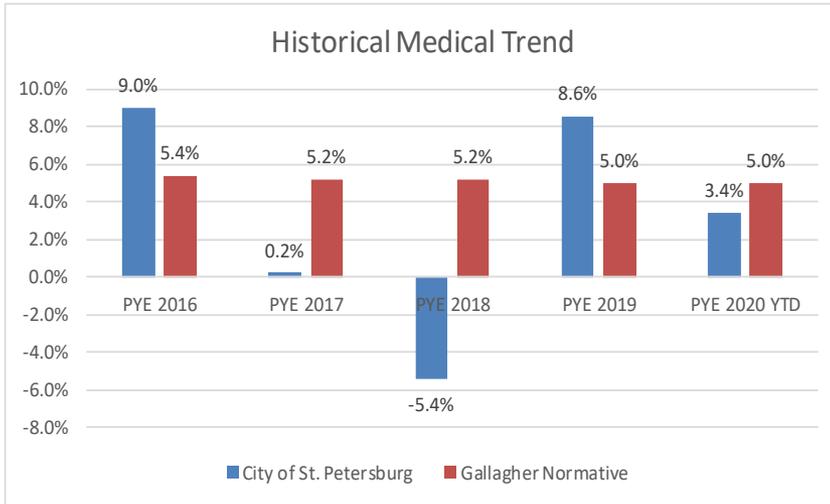
- I. Claim Experience
- II. UHC Health Plan Utilization
- III. Clinic Utilization and Savings
- IV. Projected Plan and Fiscal Year Results
- V. Rate and Contribution Illustration and Plan Design Summary
- VI. Impact of Pharmacy Procurement

I. Claim Experience

Original vs. Updated Plan Year 2019/20 Projection

	Data Through 11/30/18	Data Through 8/30/19	% Change
Enrollment	42,516	43,428	2.1%
Medical Claims	\$34,760,324	\$36,093,080	3.8%
Pharmacy Claims	\$12,439,410	\$11,330,054	-8.9%
Total Claims	\$47,199,734	\$47,423,134	0.5%
Monthly Claims Per Employee	\$1,110.16	\$1,091.99	-1.6%

COSP Trend vs. Gallagher Normative Trend



II. UHC Health Plan Utilization

Health Care Cost by Service

Relationship Group		10/17 - 9/18	10/18 - 9/19
Benefit Type		Payments	Payments
232	Prescription Solutions/OptumRX	\$11,990,825.66	\$11,569,466.62
260	Inpatient Hospital Room & Board	\$6,036,272.79	\$6,338,417.75
270	Inpatient Hospital Miscellaneous	\$2,740,850.95	\$2,631,713.59
280	Convalescent Facility	\$91,843.39	\$85,760.87
290	ATC/SA Room & Board and Misc.	\$1,983.17	\$1,476.39
300	Outpatient Hospital Miscellaneous	\$5,170,544.14	\$7,453,058.44
310	Emergency Room	\$2,055,551.83	\$2,805,194.92
320	Surgery	\$2,497,916.00	\$2,102,376.29
330	Anesthesia	\$1,654,081.33	\$2,509,806.95
340	Second Surgical Opinion	\$0.00	\$573.72
350	Assistant Surgical	\$83,613.12	\$83,625.54
360	Inpatient Medical	\$483,741.96	\$395,720.48
370	Outpatient/Professional Medical	\$4,063,283.79	\$4,130,831.16
380	Other Medical	\$240,157.35	\$223,545.27
390	Chemotherapy	\$212,509.56	\$197,981.66
400	Radiation Therapy	\$433,641.64	\$279,189.52
410	Outpatient X-Ray and Lab	\$4,062,453.24	\$4,006,306.46
420	Outpatient Psychiatric	\$92,096.31	\$145,184.98
450	Comprehensive Medical Expenses	(\$35,239.21)	(\$57,151.85)
490	Pharmacy - Health	\$2,984,038.54	\$2,319,199.11
500	Coordination of Benefits - Health	(\$123,293.95)	(\$148,160.61)
Total		\$44,736,871.61	\$47,074,117.26

Medical Diagnosis

Diagnosis Chapter	Number of Claimants	Total Net Paid	Net Paid % of Total	Total Net Paid PMPM
INFECTIOUS & PARASITIC DIS	2,501	\$1,096,295	3.1%	\$12.75
NEOPLASMS	1,324	\$4,021,399	11.3%	\$46.78
ENDCR NUTRI METABOLIC IMMUN	1,893	\$1,476,866	4.2%	\$17.18
BLOOD & BLOOD FORM ORGANS	324	\$1,372,394	3.9%	\$15.96
MENTAL DISORDERS	858	\$977,785	2.8%	\$11.37
NERVOUS SYS SENSE ORGANS	2,191	\$1,893,862	5.3%	\$22.03
CIRCULATORY SYSTEM	1,954	\$4,016,554	11.3%	\$46.72
RESPIRATORY SYSTEM	2,254	\$1,803,593	5.1%	\$20.98
DIGESTIVE SYSTEM	1,151	\$2,887,723	8.1%	\$33.59
GENITOURINARY SYSTEM	1,534	\$2,241,645	6.3%	\$26.07
PREGNANCY CHILDBIRTH PUERP	307	\$1,674,278	4.7%	\$19.47
SKIN & SUBCUTANEOUS TISSUE	1,579	\$442,040	1.2%	\$5.14
MUSCULO CNCTV TISSUE	2,262	\$5,101,451	14.4%	\$59.34
CONGENITAL ANOMALIES	101	\$292,760	0.8%	\$3.41
PERINATAL PERIOD	109	\$294,540	0.8%	\$3.43
INJURY AND POISONING	1,191	\$2,288,741	6.4%	\$26.62
OTHER CONDITIONS	4,422	\$3,056,054	8.6%	\$35.55
RESIDUAL CODES; UNCLASSIFIED;	979	\$549,019	1.5%	\$6.39

Large Claim Historical Experience

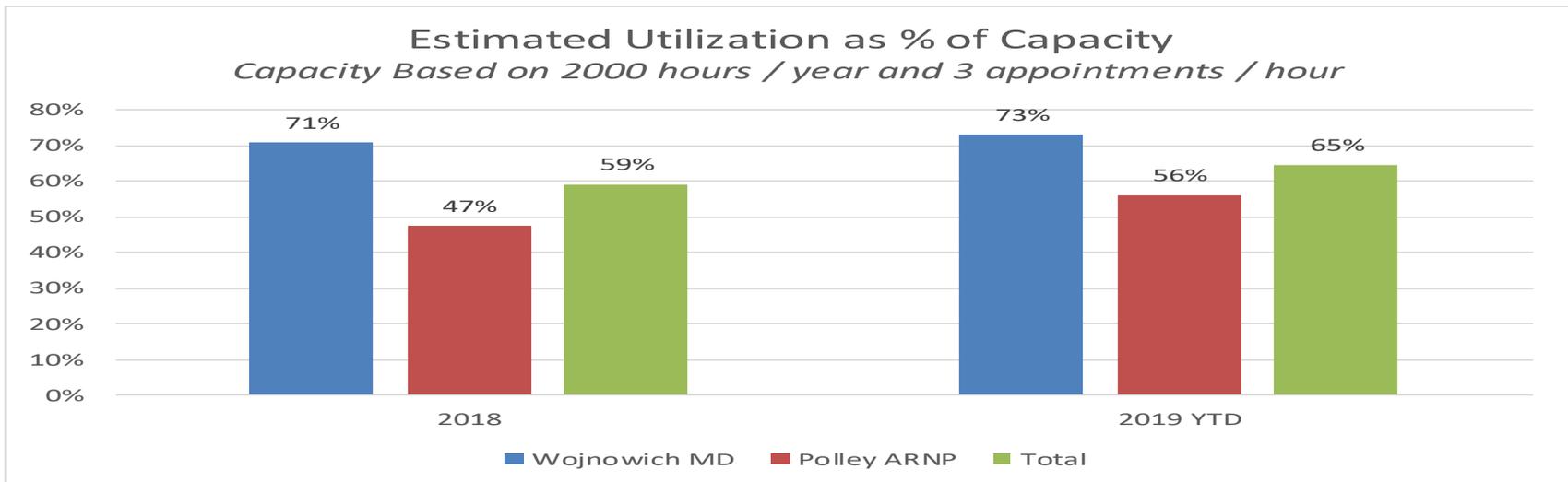
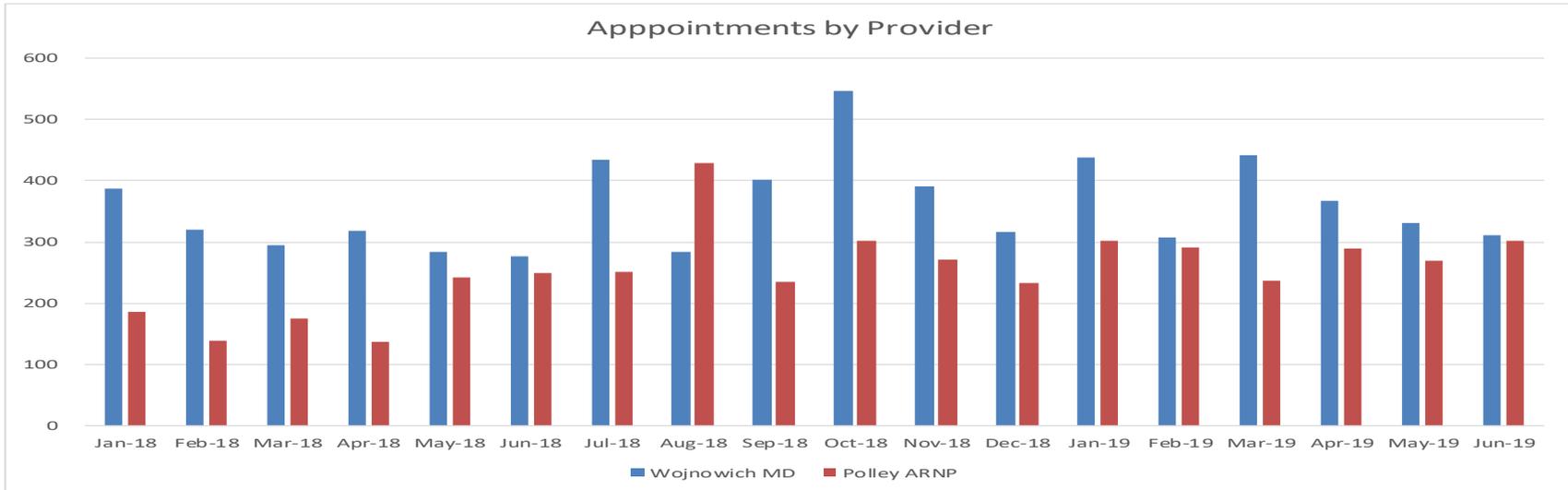
	10/15 - 9/16		10/16 - 9/17		10/17 - 9/18		10/18 - 9/19	
	Number of Claimants	Total Paid						
\$100,000 - \$249,999	29	\$4,457,426	38	\$5,723,014	58	\$8,517,668	52	\$7,544,524
\$250,000 - \$499,999	13	\$4,666,943	10	\$3,343,926	9	\$3,061,823	12	\$3,971,069
\$500,000 +	1	\$998,202	3	\$1,547,461	3	\$1,821,003	2	\$1,660,254

III. Clinic Utilization and Savings

Clinic Utilization – CY 2018 and 2019 YTD Through June

Month	Office Visits	Blood Draw	Walk In	Wellness Physical	Immunization	Total Appointments	Patient Hours	Visits/ Hour	Rx Dispensed
Jan-18	383	22	122	32	13	572	211	2.71	812
Feb-18	296	13	106	34	10	459	192	2.39	440
Mar-18	338	4	102	13	12	469	202	2.32	781
Apr-18	317	11	96	29	2	455	202	2.25	977
May-18	381	8	82	51	4	526	191	2.75	736
Jun-18	386	15	62	57	6	526	202	2.60	601
Jul-18	545	11	42	82	7	687	201	3.42	647
Aug-18	503	27	50	78	54	712	221	3.22	603
Sep-18	520	18	41	42	15	636	172	3.70	551
Oct-18	692	19	49	64	24	848	203	4.18	587
Nov-18	525	25	52	41	18	661	192	3.44	781
Dec-18	416	13	54	50	16	549	179	3.07	500
Jan-19	588	27	59	51	14	739	211	3.50	764
Feb-19	498	7	37	51	6	599	195	3.07	566
Mar-19	555	21	27	69	6	678	202	3.36	571
Apr-19	517	10	51	73	5	656	211	3.11	784
May-19	453	21	34	57	36	601	196	3.07	872
Jun-19	481	28	41	43	18	611	192	3.18	884
2018	5,302	186	858	573	181	7,100	2,368	3.00	8,016
2019 YTD	3,092	114	249	344	85	3,884	1,207	3.22	4,441
4/8-3/19	5,926	202	651	665	172	7,616	2,371	3.21	7,884
7/18-6/19	6,293	227	537	701	219	7,977	2,375	3.36	8,110

Clinic Utilization – CY 2018 and 2019 YTD Through June



Medications Dispensed – CY 2018 and 2019 YTD Through June

2018		
Name	Indication	# of Scripts
FLONASE	Allergy	704
IBUPROFEN	Pain	573
VENTOLIN	Asthma	527
TUSSIN	Cold/Congestion	344
NAPROXEN	Antiinflammatory	343
HYDROXINE	Antihistamine	342
OMEPRAZOLE	Gastric reflux	289
AUGMENTIN	Antibiotic	280
AZITHROMYCIN	Antibiotic	257
BACTRIM	Ear infection; UTI	217
PREDNISONE	Antiinflammatory	205
ROBAXIN	Muscle relaxant	191
ATORVASTATIN	Cholesterol	180
LISINOPRIL 90MG	Hypertension	166
BENZONATATE	Cough	154
AMLODIPINE 90MG	Hypertension	130
FAMOTIDINE	Ulcer	124
SERTRALINE	Antidepressant	120
TERBINAFINE	Antifungal	99
SUMATRIPTAN	Migraines	96
Total		5,341

2019 YTD		
Name	Indication	# of Scripts
FLONASE	Allergy	559
IBUPROFEN	Pain	444
VENTOLIN	Asthma	381
AUGMENTIN	Antibiotic	243
OMEPRAZOLE	Gastric reflux	229
PREDNISONE	Antiinflammatory	211
ROBAXIN	Muscle relaxant	208
AZITHROMYCIN	Antibiotic	197
TUSSIN	Cold/Congestion	181
BENZONATATE	Cough	170
BACTRIM	Ear Infection; UTI	158
ATORVASTATIN	Cholesterol	157
LISINOPRIL 90MG	Hypertension	150
AMLODIPINE 90MG	Hypertension	126
FAMOTIDINE	Ulcer	114
SUMATRIPTAN	Migraines	81
SERTRALINE	Antidepressant	80
HYDROXINE	Antihistamine	61
NAPROXEN	Antiinflammatory	59
TERBINAFINE	Antifungal	58
Total		3,867

Estimated Clinic Savings – Plan Year 2018/19

Service	4/18 - 3/19		
	Services Avoided	Plan Cost/Service	Estimated Savings
PCP Office Visits	2,808	\$53	\$148,849
Specialist Visits	(64)	\$61	(\$3,903)
Preventive Visits	665	\$128	\$85,120
Immunizations	172	\$59	\$10,148
Consultations	361	\$180	\$64,890
Lab & Path	1,010	\$31	\$31,310
Subtotal Professional			\$336,415
ER	256	\$1,624	\$416,475
Medications	7,884	\$23	\$178,039
Total Savings			\$930,929
Cost of Clinic			\$1,290,000
Net Savings/(Cost)			(\$359,071)

Excludes potential savings for reduced absenteeism and all other “soft” dollar savings

IV. Projected Plan and Fiscal Year Results

Projected Annual Claims

Projection Category	FYE 2019 (10.1.18 - 9.30.19)			PYE 2020 (4.1.19 - 3.31.20)			FYE 2020 (10.1.19 - 9.30.20)			PYE 2021 (4.1.20 - 3.31.21)		
	Medical	Pharmacy	Total	Medical	Pharmacy	Total	Medical	Pharmacy	Total	Medical	Pharmacy	Total
Rolling 12-Month Paid Claims ¹	\$35,361,177	\$11,741,680	\$47,102,858	\$35,361,177	\$11,741,680	\$47,102,858	\$35,361,177	\$11,741,680	\$47,102,858	\$35,361,177	\$11,741,680	\$47,102,858
Net Claims Above Stop Loss Level	(\$710,218)	\$0	(\$710,218)	(\$710,218)	\$0	(\$710,218)	(\$710,218)	\$0	(\$710,218)	(\$710,218)	\$0	(\$710,218)
Net Paid Claims ¹	\$34,650,959	\$11,741,680	\$46,392,640	\$34,650,959	\$11,741,680	\$46,392,640	\$34,650,959	\$11,741,680	\$46,392,640	\$34,650,959	\$11,741,680	\$46,392,640
Plan Change Factor (Claims Prior) ²	1.000	0.976	1.000	1.000	0.935	1.000	1.000	0.935	1.000	1.000	0.935	1.000
Lagged Enrollment ³	42,811	42,811	42,811	42,811	42,811	42,811		0	0	42,811	42,811	42,811
Adjusted Claims Per Employee Per Month	\$804.09	\$267.28	\$1,071.37	\$804.09	\$255.65	\$1,059.74	\$804.09	\$256.03	\$1,060.12	\$804.09	\$256.03	\$1,060.12
Medical/Pharmacy Trend	5.0%	7.0%	5.5%	5.0%	7.0%	5.5%	5.0%	7.0%	5.5%	5.0%	7.0%	5.5%
Midpoint Trend Months	6.5	6.5	6.5	9.5	9.5	9.5	13.0	13.0	13.0	19.0	19.0	19.0
Trend Factor	1.027	1.037	1.029	1.039	1.055	1.043	1.054	1.076	1.060	1.080	1.113	1.088
Trended Claims Per Employee	\$825.62	\$277.26	\$1,102.88	\$835.75	\$269.72	\$1,105.47	\$847.73	\$275.50	\$1,123.23	\$868.66	\$284.98	\$1,153.65
Current Subscriber Count	3,619	3,619	3,619	3,619	3,619	3,619	3,619	3,619	3,619	3,619	3,619	3,619
Months to Project	1	1	1	7	7	7	12	12	12	12	12	12
Estimated Projected Claims	\$2,987,917	\$1,003,408	\$3,991,324	\$21,172,095	\$6,832,863	\$28,004,958	\$36,815,208	\$11,964,496	\$48,779,704	\$37,724,362	\$12,376,171	\$50,100,533
Paid During Fiscal Year or Plan Year	\$32,384,249	\$10,588,679	\$42,972,928	\$14,920,985	\$4,497,191	\$19,418,176	\$0	\$0	\$0	\$0	\$0	\$0
Total Estimated Projected Claims	\$35,372,165	\$11,592,087	\$46,964,252	\$36,093,080	\$11,330,054	\$47,423,134	\$36,815,208	\$11,964,496	\$48,779,704	\$37,724,362	\$12,376,171	\$50,100,533

¹Rolling 12 month paid claims are from December 1, 2017 through November 30, 2018

²No plan design changes have been made since 4/1/2016. Pharmacy factor reflects improved pricing due to RFP, prior authorization, and formulary changes.

³Enrollment has been setback by 1 month for both medical and pharmacy indicating that paid claims are generally indicative of exposures from the incurred/service date. The lagged enrollment shown is the number of subscriber exposures over that setback 12 month period.

Projected Fixed Costs

Administrative Fee	April 1, 2018	October 1, 2018	April 1, 2019	October 1, 2019
UHC ASO Fee	\$30.90	\$37.55	\$44.06	\$44.06
Expected Rebates			(\$30.00)	(\$45.00)
Net Fee			\$14.06	(\$0.94)
Enrollment	3,540	3,583	3,614	3,619
Estimated Annual ASO Fee + Rebates	\$1,312,454	\$1,614,321	\$609,906	-\$40,699
Specific Stop Loss (ISL)	April 1, 2018	October 1, 2018	April 1, 2019	October 1, 2019
Deductible	\$400,000	\$400,000	\$400,000	\$400,000
Basis	PAID	PAID	PAID	PAID
Liability Limit	Unlimited	Unlimited	Unlimited	Unlimited
Covered Benefits	Medical & Rx	Medical & Rx	Medical & Rx	Medical & Rx
ISL Rate ¹	\$19.87	\$21.35	\$22.83	\$24.54
Aggregating Specific Deductible	\$150,000	\$150,000	\$150,000	\$150,000
Estimated Annual Premium	\$993,998	\$1,067,879	\$1,140,137	\$1,215,821
Administrative and Reinsurance Costs	April 1, 2018	October 1, 2018	April 1, 2019	October 1, 2019
Total Annual Reinsurance Premium	\$993,998	\$1,067,879	\$1,140,137	\$1,215,821
Estimated Annual ASO Fee + Rebates	\$1,312,454	\$1,614,321	\$609,906	-\$40,699
Total ASO Fees + Stop Loss Premium	\$2,306,452	\$2,682,200	\$1,750,043	\$1,175,122

All fixed cost volumes are either compiled through actual enrollment figures or actual + projected enrollment or projected enrollment

Fiscal Year rates are combinations of two benefit plan years with different fixed costs - some assumptions must be made to project future Fiscal Year fixed costs

Stop loss rates and administrative fees are **illustrative** for Fiscal Years as insurance contracts are written on a plan year basis beginning in April

Forecasts assume ASO rates based on RFP results and stop loss premium increase of 15% on 4/1/2020.

Plan and Fiscal Year Forecast

	Partial Projection ⁴	Partial Projection ⁴	Full Projection ⁴	Full Projection ⁴
	FYE '19 ⁵	PYE '20 ⁵	FYE '20 ⁵	PYE '21 ⁵
Enrollment				
Employee/Retiree Enrollment (Average, Current, or Combination)	3,583	3,614	3,619	3,619
Members (Employee/Retiree + Dependents)	7,164	7,202	7,214	7,214
Revenue:¹	FYE '19⁵	PYE '20⁵	FYE '20⁵	PYE '21⁵
Employer	\$35,093,178	\$35,792,461	\$35,812,750	\$35,833,039
Employee	\$9,694,392	\$9,912,100	\$9,915,743	\$9,919,386
Retiree	\$5,015,692	\$5,110,694	\$5,117,311	\$5,123,929
Financial Reconciliation - Interest Income - Reinsurance ⁶	\$300,000	\$300,000	\$300,000	\$300,000
Total Revenue	\$50,103,262	\$51,115,254	\$51,145,804	\$51,176,354
Expenses:¹	FYE '19⁵	PYE '20⁵	FYE '20⁵	PYE '21⁵
Total Projected Claims	\$46,964,252	\$47,423,134	\$48,779,704	\$50,100,533
Administration Expense+FSA Net of Rx Rebates	\$1,614,321	\$609,906	(\$40,699)	(\$692,094)
Internal Administration of Employee Benefits	\$449,414	\$457,137	\$466,280	\$471,628
Reinsurance Expense	\$1,067,879	\$1,140,137	\$1,254,151	\$1,289,985
PCORI Fee ⁷	\$8,826	\$0	\$0	\$0
Onsite Clinic Expense	\$950,000	\$1,125,000	\$1,200,000	\$1,290,000
Change in IBNR (reserve adjustment)	\$253,000	\$0	\$0	\$150,000
Shared Savings	\$100,000	\$100,000	\$100,000	\$100,000
Total Expenses	\$51,407,692	\$50,855,314	\$51,759,436	\$52,710,052
Actual or Expected Surplus/(Deficit) Funding	(\$1,304,430)	\$259,941	(\$613,632)	(\$1,533,699)
Minimum Required Reserve	FYE '19⁵	PYE '20⁵	FYE '20⁵	PYE '21⁵
Reserve Adjustment (IBNR) ³	\$3,222,000	\$3,222,000	\$3,222,000	\$3,222,000
Florida State Requirement	\$7,720,151	\$8,019,425	\$8,018,581	\$8,500,591
Total Minimum Reserve	\$10,942,151	\$11,241,425	\$11,240,581	\$11,722,591
Change in IBNR (reserve adjustment)	\$253,000	\$0	\$0	\$0
Overall Change in Funding (Actual or Projected)²	5.9%	4.1%	2.1%	0.1%
Breakeven Premium Increase for Next Plan Year		-0.5%		3.0%

¹Enrollment, funding, and fixed costs have been calculated accurately for each actual / partial projection period - current enrollment is used for full projections

² The overall funding increase does not exactly match the rate increase because of enrollment changes and the flat \$300,000 financial reconciliation/ interest income that is included in the revenue

³IBNR was taken from the IBNR 112.08 State Filings and has been assumed to remain flat for partial or full projections

⁴The FY and PY projections estimate many unknowns such as reinsurance cost, funding decisions, and multiple reinsurance contracts under fiscal year scenarios. Future projections should be viewed as best estimates and not a guarantee of future claims expense.

⁵For future projections, it is assumed that all projected expenses/deficits will be realized/funded from the prior periods.

⁶Financial reconciliation including interest income has been estimated by using the City's financials. Amount assumed to stay flat for future periods.

⁷The PCORI runs through 2019.

V. Rate and Contribution Illustration and Plan Design Summary

Current and Illustrative Funding Rates

		Current Plan Year - 2019/20				Proposed Plan Year - 2020/21 Rates w/ 3.0% Increase				
		Projected Enrollment				Current Enrollment				
	Tier	Enrolled	Total	ER	EE	Enrolled	Total	ER	EE	
Actives	Choice	Employee	795	\$713.50	\$535.13	\$178.37	795	\$734.91	\$548.12	\$186.79
		EE + 1	362	\$1,534.05	\$1,150.54	\$383.51	360	\$1,580.07	\$1,178.47	\$401.60
		Family	676	\$2,019.21	\$1,514.42	\$504.79	678	\$2,079.79	\$1,551.18	\$528.61
Choice Plus	Employee	154	\$789.76	\$592.32	\$197.44	154	\$813.45	\$606.70	\$206.75	
		EE + 1	83	\$1,595.36	\$1,196.53	\$398.83	82	\$1,643.22	\$1,225.57	\$417.65
		Family	121	\$2,211.43	\$1,658.57	\$552.86	121	\$2,277.77	\$1,698.83	\$578.94
POS HDP	Employee	138	\$614.51	\$460.88	\$153.63	137	\$632.95	\$472.07	\$160.88	
		EE + 1	36	\$1,321.22	\$990.92	\$330.30	37	\$1,360.86	\$1,014.97	\$345.89
		Family	63	\$1,739.11	\$1,304.34	\$434.77	64	\$1,791.28	\$1,336.00	\$455.28
Bronze HDP	Employee	62	\$487.90	\$365.92	\$121.98	63	\$502.54	\$374.80	\$127.74	
		EE + 1	6	\$1,049.02	\$786.76	\$262.26	6	\$1,080.49	\$805.86	\$274.63
		Family	12	\$1,380.79	\$1,035.60	\$345.19	12	\$1,422.21	\$1,060.74	\$361.47
Actives Monthly Funding		2,508	\$3,304,089	\$2,478,081	\$826,008	2,509	\$3,405,713	\$2,540,100	\$865,614	
Retirees	Choice	Employee	187	\$713.50	\$297.72	\$415.78	187	\$730.82	\$297.72	\$433.10
		EE + 1	119	\$1,534.05	\$601.37	\$932.68	119	\$1,571.29	\$601.37	\$969.92
		Family	66	\$2,019.21	\$833.58	\$1,185.63	66	\$2,068.22	\$833.58	\$1,234.64
Choice Plus	Employee	44	\$789.76	\$297.72	\$492.04	44	\$808.93	\$297.72	\$511.21	
		EE + 1	17	\$1,595.36	\$601.37	\$993.99	17	\$1,634.09	\$601.37	\$1,032.72
		Family	5	\$2,211.43	\$833.58	\$1,377.85	5	\$2,265.11	\$833.58	\$1,431.53
Base	Employee	335	\$420.59	\$297.72	\$122.87	337	\$433.21	\$297.72	\$135.49	
		EE + 1	288	\$849.57	\$601.37	\$248.20	289	\$875.06	\$601.37	\$273.69
		Family	7	\$1,177.61	\$833.58	\$344.03	7	\$1,212.94	\$833.58	\$379.36
POS HDP	Employee	14	\$614.51	\$297.72	\$316.79	15	\$629.43	\$297.72	\$331.71	
		EE + 1	13	\$1,321.22	\$601.37	\$719.85	13	\$1,353.29	\$601.37	\$751.92
		Family	5	\$1,739.11	\$833.58	\$905.53	5	\$1,781.33	\$833.58	\$947.75
Bronze HDP	Employee	4	\$487.90	\$297.72	\$190.18	4	\$499.74	\$297.72	\$202.02	
		EE + 1	0	\$1,049.02	\$601.37	\$447.65	0	\$1,074.48	\$601.37	\$473.11
		Family	2	\$1,380.79	\$833.58	\$547.21	2	\$1,414.31	\$833.58	\$580.73
Retirees Monthly Funding		1,106	\$954,733	\$507,448	\$447,285	1,110	\$982,989	\$509,016	\$473,973	
Total Monthly Funding		3,614	\$4,258,822	\$2,985,528	\$1,273,294	3,619	\$4,388,702	\$3,049,116	\$1,339,587	
Total Annual Funding		43,368	\$51,105,861	\$35,826,337	\$15,279,523	43,428	\$52,664,427	\$36,589,386	\$16,075,041	

Plan Design Summary

	UHC Choice	UHC Choice Plus	POS HDP Plan	HDHP HSA Bronze Minimum Value Plan
Plan Design	In-Network	In / Out-of-Network	In / Out-of-Network	In / Out-of-Network
Deductibles (single / family)	750 / \$1,500	\$750 / \$1,500 (x2 OON)	\$1,750 / \$3,500 (x2 OON)	\$5,000 / \$10,000 (x3 OON)
Coinsurance	0%	10% / 30%	10% / 30%	0% / 30%
Maximum Out-of-Pocket (single / family) (includes deductible)	\$3,000 / \$6,000	\$3,000 / \$6,000 (x2 OON)	\$3,500 / \$7,000 (x2 OON)	\$5,000 / \$10,000 (x3 OON)
Inpatient Copay	\$300 / 3 days, after ded.	In - \$300 / 3 days, 10% after ded. Out - \$300 / 3 days, 30% after ded.	In - \$300 / 5 days, 10% after ded. Out - \$300 / 5 days, 30% after ded.	In / Out - 100% after ded.
ER Copay	\$250 after ded.	\$250 after ded.	\$250 after ded.	In / Out - 100% after ded.
OP Surgery Copay	\$0 after ded.	In - 10% after ded. Out - 30% after ded.	In - 10% after ded. Out - 30% after ded.	In / Out - 100% after ded.
Other OP Services Copay	\$0 after ded.	In - 10% after ded. Out - 30% after ded.	In - 10% after ded. Out - 30% after ded.	In / Out - 100% after ded.
Office Visit Copay:				
PCP / 2 Star UHC SPC / Other SPC	\$30 / \$35 / \$50	\$30 / \$35 / \$50	\$25 / \$35 / \$45	In / Out - 100% after ded.
Rx Copay (MO x 3) - Accumulates to MAX OOP(after \$200/\$400 deductible for Tier 2, 3 and 4 drug)	\$15 / \$35 / \$50	\$15 / \$35 / \$50	\$15 / \$35 / \$50	In / Out - 100% after ded.
Durable Medical Equipment (DME)	Unlimited	Unlimited	Unlimited	Unlimited

No Plan Changes since April 2016.

Plan Design Summary

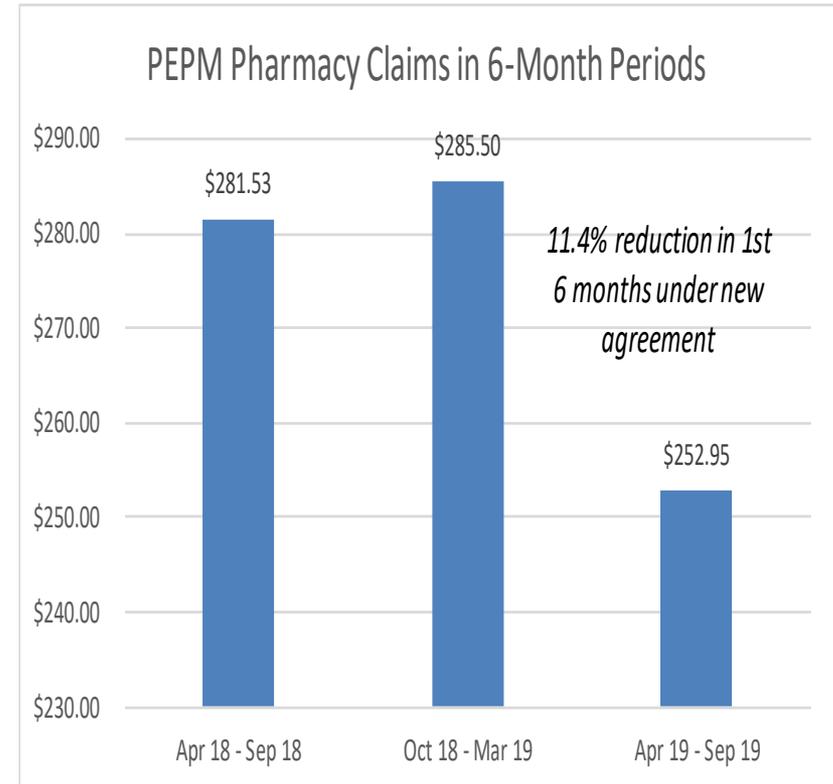
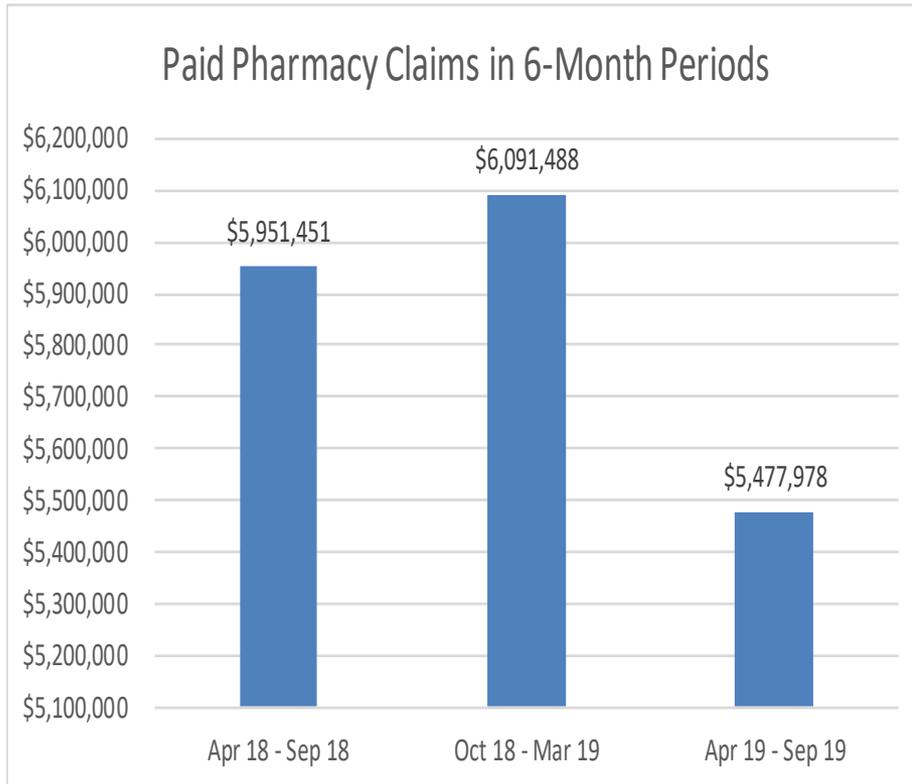
- We recommend that the City implement United Healthcare's "Medical Necessity" program
- Medical Necessity is a broader form of medical review that is standard in UHC's fully insured business and is used by a vast majority of UHC's self-funded groups
- Ensures appropriate, clinically effective care is administered in a cost effective manner
- Includes engagement on high-cost medications covered under the medical benefits
- Initially some members will be inconvenienced and some services will be denied but we expect a short transition period as employees get familiar with the program. Since most of their clients already have it, most UHC providers follow the program already.
- There is also a benefit to members due to improved quality and the avoidance of unnecessary treatments.

VI. Impact of Pharmacy Procurement

Background

- The City issued an RFP for an Independent PBM with the winning bid to take effect April 1, 2019
- Optum Rx was selected through RFP process
- We anticipated significant increases in rebates and improved discounts as a result of the RFP
- Because of the lag on rebate payments, only half of the rebate improvement will be realized in plan year 2019/20, full rebates expected in 2020/21 Plan Year
- Initial estimates were for cost avoidance of \$5 million over 3 years
- Projected Pharmacy spend for the 2019/20 plan year before any improvements was \$13 million.

Pharmacy Claim Summary



At a time when pharmacy trend is approximately 7%, the City's PEPM pharmacy claims have fallen by over 11% in the first 6 months under the new pharmacy agreement.

Pharmacy Conclusions

- Adjusted for expected trend, pharmacy claims are running 16% below what we would have expected in the absence of any changes for the 2019/20 plan year
- On baseline expected Rx claims of \$13 million prior to RFP, the 16% annualized cost avoidance results in estimates savings to the City of over \$2 million for the plan year 2020/21
- Guaranteed Rebate improvements will enhance the cost avoidance over time. The City has seen this improvement in rebates earned for the quarter from April 1, 2019 through June 30, 2019

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Tampa, FL 33607



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CITY COUNCIL AGENDA NEW BUSINESS ITEM

TO: Members of City Council

DATE: November 8, 2019

COUNCIL DATE: November 14, 2019

RE: *Referral to the Budget, Finance, & Taxation Committee to discuss and approve a commitment of General Fund reserves in excess of fund balance target threshold to fund the development of the Carter G. Woodson Museum*

ACTION DESIRED:

Respectfully requesting a referral to the Budget, Finance, & Taxation Committee to discuss and approve a commitment of General Fund reserves in excess of fund balance target threshold to fund the development of the Carter G. Woodson Museum

Council Chair Charlie Gerdes - District 1

MEMORANDUM

TO: St. Petersburg City Council
Budget, Finance and Taxation Committee

FROM: Robert M. Gerdes, Administrator *RG*
Neighborhood Affairs

DATE: Meeting of December 12, 2019

SUBJECT: Requesting to re-allocate Rapid Rehousing and WestCare funding for homeless services

The Neighborhood Affairs, Veterans, Homeless and Social Services Division is recommending to re-allocate certain FY2020 funding that was budgeted for the Rapid Rehousing Initiative and WestCare Gulfcoast-Florida, Inc. The purpose of the re-allocation is to provide funding for a Rapid Rehousing Case Management Team to increase the number of homeless individuals who are placed in permanent housing; increase funding to Catholic Charities to assist with the costs of operation for Pinellas Hope; and provide funding for a contract to address homeless prevention through rental/utility payment assistance.

Rapid Rehousing Initiative- Since July 2017, the Social Services staff has been working in partnership with Pinellas County on the Rapid Rehousing (RRH) Collaborative to assist individuals and families who are homeless in our community. During the past two years, hundreds of families, veterans and unaccompanied youth have been placed in permanent housing through the Collaborative. However, thousands of individuals still remain homeless and await permanent housing. Based on the prioritization established by the Pinellas County Homeless Leadership Board, the current focus has been on these sub-groups (families, Veterans, unaccompanied youth). Everyone who is homeless is placed in the Coordinated Entry System, based on their level of vulnerability and need. However, because of the high acuity scores and multiple issues facing many of the families receiving housing, the system has not had enough case management capacity to make a significant decrease in homeless individuals; including elderly people.

The budget for the Rapid Rehousing Initiative was initially \$400,000 in FY2017. However, due to a slow startup of the program, those funds weren't fully expended until FY2018. As of today, there is still \$185,172 remaining from FY2018, and \$400,00 from the FY2019 budget. In addition, the FY 2020 budget included \$300,000.

The Rapid Rehousing Collaborative is still addressing and prioritizing the housing of homeless families, Veterans and unaccompanied youth. However, City administration is recommending that up to \$180,000 of the roll-over funding for Rapid Rehousing from FY2018/2019 be used for prioritizing homeless individuals; including those who are chronically homeless. This would be accomplished through a separate agreement with St. Vincent dePaul (SVDP) for a Case Management Team (2 Case Managers and 1 Housing Navigator) focused on assisting individuals. SVDP is the current service provider of these services through an agreement with Pinellas County. They are very familiar with the program parameters, have experienced case management staff, and have developed strong relationships with landlords who are willing to accept tenants from the program. This funding would be considered a pilot project to try and serve more homeless individuals with the existing funding. After a year, the results can be reviewed and the City can determine if continued funding for the additional staff is warranted.

Targeted Funding for WestCare Gulfcoast-Florida, Inc.- Funding of \$150,000 was placed in the Veterans, Homeless, and Social Services Division budget in the second quarter of FY2019 to fund a program to provide extended treatment for homeless persons who have an addiction to opioid drugs and other substances. The intent was to provide additional time in a residential setting for long term (60-90 days) treatment for homeless individuals after their length of stay at the Turning Point (an inebriation center) had expired. However, due to the late start-up of the program, only a nominal amount of the budget was expended prior to the close of the fiscal year and \$123,832 remains from the FY2019 budget. Although \$150,000 was budgeted for this service in FY2020, an agreement was reached with WestCare to utilize the unspent dollars from 2019 to operate the program in fiscal year 2020. This was approved by City Council on December 5, 2019. Therefore, staff would like to re-appropriate the \$150,000 in FY2020 that was budgeted for WestCare in the following manner.

Targeted Funding for Pinellas Hope- \$100,000 has annually been budgeted for the operation of this shelter since it started in FY2011. However, Catholic Charities has requested additional funding because expenses have increased based on the additional services which are now being provided. The request from Catholic Charities is for an additional \$150,000, which would make the total City investment \$250,000. The City Administration agrees that additional funding is warranted since the programming has been increased, and it has been demonstrated that almost half the population served at the shelter is from St. Petersburg. The administration is recommending that the funding be increased by \$50,000 for a total of \$150k, which matches the current funding for Safe Harbor. These funds would come from the FY2020 funds that were in the budget for WestCare as referenced above.

Targeted funding for Homeless Prevention- The Administration is recommending that the remaining \$100k from the FY2020 budget for WestCare be used to address homeless prevention. This would fill a void and address a pressing need in the community. In previous years, two agencies (Day Star and Pinellas Opportunity Council) have been funded through Social Action Funding to provide rental assistance and/or utility bill assistance to keep people from becoming homeless. Also, during the last few years, Catholic Charities has received Emergency Solutions Grants funding through the Housing and Community Development department to address homeless prevention. However, in FY2020, none of these agencies will be receiving these funds due to various reasons. The Administration proposes issuing an RFP with a budget of \$100k for the purpose of prevention of homelessness (rental assistance and/or utility payments).

Attachments: Resolution
Catholic Charities Funding Request

Resolution No. _____

A RESOLUTION ALLOCATING UP TO \$180,000 FROM PREVIOUSLY APPROPRIATED FY2018 FUNDS TO IMPLEMENT A RAPID REHOUSING INITIATIVE CASE MANAGEMENT TEAM; INCREASING THE ALLOCATION TO CATHOLIC CHARITIES, DIOCESE OF ST. PETERSBURG, FOR THE OPERATION OF PINELLAS HOPE IN THE AMOUNT OF \$50,000 FROM UNCOMMITTED FY2020 FUNDS; ALLOCATING \$100,000 FROM UNCOMMITTED FY2020 FUNDS TO PROVIDE FUNDING FOR A CONTRACT TO ADDRESS HOMELESS PREVENTION THROUGH RENTAL/UTILITY ASSISTANCE; AUTHORIZING THE MAYOR OR HIS DESIGNEE TO EXECUTE ALL DOCUMENTS NECESSARY TO EFFECTUATE THESE TRANSACTIONS; AND PROVIDING AN EFFECTIVE DATE.

WHEREAS, the City is committed to providing services for homeless families, individuals, veterans, and unaccompanied youth; and

WHEREAS, there is funding available in the amount of \$185,172 for the Rapid Rehousing Initiative from FY2018; and

WHEREAS, the City desires to allocate up to \$180,000 of the FY 2018 funding for the Rapid Rehousing Initiative in FY20; and

WHEREAS, on December 5, 2019, City Council approved the use of \$123,832 in FY 2019 funds for WestCare Gulfcoast-Florida, Inc. to provide professional substance abuse treatment and related services in Fiscal Year 2020; and

WHEREAS, the City budgeted \$150,000 for WestCare Gulfcoast-Florida, Inc. in FY 2020 which is now available for other uses; and

WHEREAS, the City desires to allocate this uncommitted FY 2020 funding to provide homeless services, including \$50,000 to increase the allocation to Catholic Charities, Diocese of St. Petersburg, for the operation of Pinellas Hope and \$100,000 for homeless prevention services through rental/utility assistance.

NOW THEREFORE, BE IT RESOLVED by the City Council of the City of St. Petersburg, Florida, that an allocation of up to \$180,000 from previously appropriated FY 2018 funds to implement a Rapid Rehousing Initiative Case Management Team is hereby approved.

BE IT FURTHER RESOLVED by the City Council of the City of St. Petersburg, Florida, that an increase in the allocation to Catholic Charities Diocese of St. Petersburg in the amount of \$50,000 for the operation of Pinellas Hope from uncommitted FY 2020 funds is hereby approved.

BE IT FURTHER RESOLVED by the City Council of the City of St. Petersburg, Florida, that an allocation in the amount of \$100,000 from uncommitted FY 2020 funds to provide funding for a contract to address homeless prevention through rental/utility assistance is hereby approved.

BE IT FURTHER RESOLVED by the City Council of the City of St. Petersburg, Florida that the Mayor or his designee is authorized to execute all documents necessary to effectuate these transactions.

This Resolution shall take effect immediately upon its adoption.

Approvals:

Legal: /s/ Jeannine S. Williams

Budget: [Signature]
00484127

Administration:

[Signature]



Catholic Charities

Diocese of St. Petersburg, Inc.

September 20, 2019

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Dennis Waggoner, J.D.

Theresa D. Jones, Manager
Veterans, Homeless and Social Services
Neighborhood Affairs Administration
City of St. Petersburg

Ms. Jones:

Over the last 12 years, Catholic Charities and the City of St. Petersburg have built a strong, collaborative partnership at Pinellas Hope. We are proud of our close relationship with the City and the St. Petersburg Police Department Street Outreach team, and appreciate the City's support in offering shelter, support, and assistance to over 10,000 homeless men and women.

As a result of this partnership, Pinellas Hope serves more clients from the City of St. Petersburg than from any other municipality, and that number has grown the last two years. Year to date, the percentage of clients we have from St. Petersburg stands at 48 percent, and this fiscal year, we anticipate that St. Petersburg clients will represent 35-40 percent of our population served.

We have regularly enhanced our Pinellas Hope campus to meet the changing needs of homeless men and women. A few years ago, we started building Hope Cottages, where clients have air conditioning, a raised bed, and a door that can be locked for a higher level of privacy. We are adding 30 more Hope Cottages soon, and that will increase our overall nightly shelter capacity to 260 beds. To further improve access to services our clients desperately need, extra case management positions were introduced at Pinellas Hope. A recently added resident liaison position focuses exclusively on helping clients secure housing and employment, which will help ensure that their homelessness is brief and non-reoccurring.

Unfortunately, the addition of the Hope Cottages and increases in services also have increased the cost of operating the shelter by \$319,000 each year since Fiscal Year 2011. Pinellas Hope has an annual deficit of approximately \$600,000 - a situation that has severely strains our overall operating budget and makes it difficult to maintain the shelter at its current capacity.

Funding from the City of St. Petersburg, however, has not changed in eight years. Due to the annually rising operating expenses for Pinellas Hope and because the number of clients served from the City of St. Petersburg far exceeds the number of clients from other municipalities in Pinellas County, Catholic Charities respectfully requests an increase in the City of St. Petersburg's financial contribution - from \$100,000 annually to \$250,000 annually.

Catholic Charities appreciates your consideration of this request and looks forward to its continuing relationship with the City as we together help address homelessness in Pinellas County.

Respectfully,

Frank V. Murphy, III
President



Supported by the Diocese of St. Petersburg, Alleghany Franciscan Foundation, Catholic Charities USA, Children's Board of Hillsborough County, Citrus County, City of Clearwater, City of Largo, City of Pinellas Park, City of Seminole, City of St. Petersburg, City of Tampa, CLINIC, Community Foundation of Tampa Bay, DeBartolo Family Foundation, Florida Association of Free and Charitable Clinics, Florida Housing Finance Corporation, Florida Pregnancy Care Network, Hillsborough County, Hillsborough County Housing Finance Authority, Mid-Florida Homeless Coalition, Pasco County, Pasco County Homeless Coalition, Pinellas County Department of Health and Human Services, Pinellas Community Foundation, Public Supermarkets, Senior Citizen Services, Inc., Spurlino Foundation, St. Petersburg Housing Authority, Tampa Hillsborough Housing Initiative, Tampa Metropolitan YMCA, United States Catholic Conference of Bishops, United Way Suncoast, United Way Pasco County, United Way Hernando County, United Way Citrus County, US Department of Agriculture, US Department of HUD, US Department of Veterans Affairs, Volunteer Florida, Wells Fargo, Walmart Community Foundation, White Family Foundation, and many generous donors



Budget,
Finance and
Taxation
Committee

December 12, 2019



st.petersburg
www.stpete.org

Re- allocation Request

**\$180,000 for a Rapid Re-housing
Case Management Team to assist
homeless individuals specifically**

**\$50,000 of additional funding for
Catholic Charities for Pinellas Hope
Operations**

**\$100,000 for rental/utility payment
assistance to prevent people from
becoming homeless**

2018 Point in Time Survey

Total number of Homeless In
Pinellas County 6,216*
56% are in St. Petersburg

*Individuals and Families



Unsheltered and living on the Streets



2015-2018, Saint Petersburg and Clearwater have been reported as the most common location for Unsheltered individuals.



867 individuals are on the Pinellas County Homeless Leadership Board Coordinated Entry System list awaiting referral to a Rapid Rehousing Program *



Approximately 35% on the CES are from St. Petersburg



*Source Pinellas County Homeless Management Information System

Police Assisting the Homeless (P.A.T.H.) Weekly Report November 25-December 1, 2019

Contacts/Referrals/Transports Of Homeless Individuals YTD

PATH Contact	828
PATH Referrals	1547*
Pinellas Hope	549
Turning Point	861
Safe Harbor	275
St. Vincent's	8
PAR Detox	108

Rapid
Rehousing
Impact
7/2017 -
Present

of Families Housed: 168

of Individuals Housed (24 years
of age and under): 26

of Individuals Housed (25+): 27

of Individuals Housed who are
65+: 16

Rapid
Rehousing
Case
Management
Team

2 Case Managers

1 Housing Navigator

Case Load = 25 Cases per Case
Manager

\$180,000 inclusive of
Administrative Costs



Increased Funding for Pinellas Hope

\$100,000 in annual City funding since it opened as “Tent City”

Campus is comprised of tents, Hope Cottages (converted shipping containers with air conditioning, raised bed and lighting)

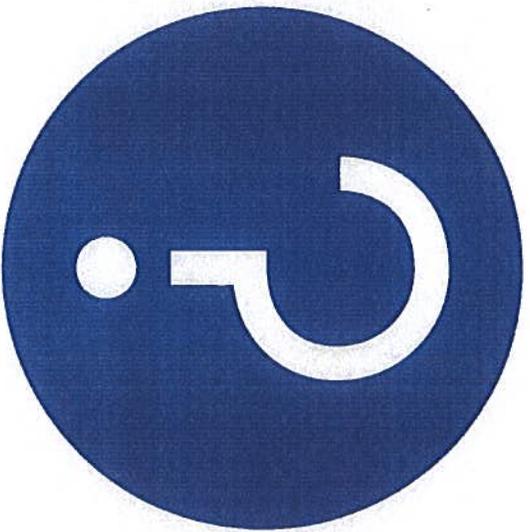
Capacity to house 260 homeless men and women with the 30 additional Hope Cottages

Homeless Prevention Agencies are Limited

Day Star and Pinellas Opportunity Council have received Social Action Funding for assisting with rental and utility assistance for decades.

Catholic Charities has been receiving Emergency Solutions Grants for providing rental assistance.

None of these agencies are funded for FY2020



Questions

