

City of St. Petersburg
Bid Tabulation
 Procurement Supply Management

Don Enge, CPPB

				McCoy Sod and Landscaping, Inc.				Lira Sod, Inc.				
				St. Petersburg, FL (SBE)				Lake Placid, FL				
				Delivery: 1 Day				Delivery: NA				
				Terms: 2%-10 Days				Terms: Net-30 Days				
Item No.	Description	*EAU	UOM	Total Sq. Ft./Pallet	Price per Sq. Ft.	Price per Pallet	Extended (Price per Sq. Ft. x EAU)	Total Sq. Ft./Pallet	Price per Sq. Ft.	Price per Pallet	Extended (Price per Sq. Ft. x EAU)	
Group 1: Pick-up at Vendor's Location												
1	Argentine Bahia	130,200	Sq. Ft.	400	0.23	92.00	29,946.00				NB	
2	Bermuda 419 Tifway	20,500	Sq. Ft.	400	0.60	240.00	12,300.00				NB	
3	Bermuda Tifdwarf	6,000	Sq. Ft.	400	0.60	240.00	3,600.00				NB	
4	St. Augustine "Seville"	4,000	Sq. Ft.	500	0.34	170.00	1,360.00				NB	
5	St. Augustine, Bitter Blue	4,000	Sq. Ft.	500	0.34	170.00	1,360.00				NB	
6	St. Augustine, Floratam, muck grown	16,000	Sq. Ft.	500	0.34	170.00	5,440.00				NB	
7	St. Augustine, Floratam, sand grown	47,380	Sq. Ft.	400	0.34	136.00	16,109.20				NB	
8	Zoysa	3,000	Sq. Ft.	500	0.50	250.00	1,500.00				NB	
							Total Group 1:	71,615.20				NB
Group 2: Delivery Only												
9	Argentine Bahia	22,000	Sq. Ft.	400	0.23	92.00	5,060.00	480	0.16	72.00	3,520.00	
10	Bermuda 419 Tifway	8,500	Sq. Ft.	400	0.60	240.00	5,100.00	500	0.22	110.00	1,870.00	
11	Bermuda Tifdwarf	1,000	Sq. Ft.	400	0.60	240.00	600.00	500	0.22	110.00	220.00	
12	St. Augustine, Floratam, muck grown	6,000	Sq. Ft.	500	0.34	170.00	2,040.00	500	0.23	115.00	1,380.00	
13	St. Augustine, Floratam, sand grown	11,000	Sq. Ft.	400	0.34	136.00	3,740.00	500	0.22	110.00	2,420.00	
14	Zoysa	3,000	Sq. Ft.	500	0.50	250.00	1,500.00	500	0.30	150.00	900.00	
							Total Group 2:	18,040.00				10,310.00
Group 3: Delivered, Installed and Rolled												
15	Argentine Bahia	300,000	Sq. Ft.	400	0.28	112.00	84,000.00	480	0.18	81.00	54,000.00	
16	Bermuda 419 Tifway Big Roll	180,500	Sq. Ft.	400	0.68	272.00	122,740.00	300	0.30	90.00	54,150.00	
17	Bermuda Celebration Big Roll	60,500	Sq. Ft.	400	0.68	272.00	41,140.00	300	0.35	105.00	21,175.00	
18	St. Augustine "Seville"	11,000	Sq. Ft.	500	0.39	195.00	4,290.00	500	0.40	200.00	4,400.00	
19	St. Augustine, Bitter Blue	11,000	Sq. Ft.	500	0.39	195.00	4,290.00	500	0.40	200.00	4,400.00	
20	St. Augustine, Floratam, muck grown	58,000	Sq. Ft.	500	0.39	195.00	22,620.00	500	0.30	150.00	17,400.00	
21	St. Augustine, Floratam, sand grown	33,000	Sq. Ft.	400	0.39	156.00	12,870.00	500	0.29	145.00	9,570.00	
22	Zoysa	10,000	Sq. Ft.	500	0.55	275.00	5,500.00	500	0.48	240.00	4,800.00	
							Total Group 3:	297,450.00				169,895.00
							Total for Groups 1 through 3:	387,105.20				180,205.00

IFB No. 7525 Annual Cooperative
 Agreement for Sod: Pickup, Deliver,
 Deliver Install

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Item No.	Description	*EAU	UOM	McCoy Sod and Landscaping, Inc. St. Petersburg, FL (SBE) Delivery: 1 Day Terms: 2%-10 Days				Lira Sod, Inc. Lake Placid, FL Delivery: NA Terms: Net-30 Days					
				Total Sq. Ft./Pallet	Price per Sq. Ft.	Price per Pallet	Extended (Price per Sq. Ft. x EAU)	Total Sq. Ft./Pallet	Price per Sq. Ft.	Price per Pallet	Extended (Price per Sq. Ft. x EAU)		
							Subtotal: 387,105.20					Subtotal: 180,205.00	
							SBE Discount: 7,742.10					SBE Discount: 0.00	
							Payment Terms Discount: 19,355.26					Payment Terms Discount: 0.00	
							Total: 360,007.84					Total: 180,205.00	
	Additional Pricing												
23	Price per Unreturned Pallet:			5.00						6.00			
24	Price per Drop Location:			0.00						0.00			
25	Price/sq. ft. for staking of sod, inclusive:			0.20						0.03			
26	Minimum # of Pallets/Delivery (if any):			2 Pallets						10 Pallets			

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Item No.	Description	*EAU	UOM	Sunbelt Sod and Grading Co., Inc. Ruskin, FL (SBE) Delivery: 2 Days Terms: Net-30 Days				Tom's Sod Service, Inc. Clearwater, FL Delivery: 1-2 Days Terms: Net-30 Days			
				Total Sq. Ft./Pallet	Price per Sq. Ft.	Price per Pallet	Extended (Price per Sq. Ft. x EAU)	Total Sq. Ft./Pallet	Price per Sq. Ft.	Price per Pallet	Extended (Price per Sq. Ft. x EAU)
Group 1: Pick-up at Vendor's Location											
1	Argentine Bahia	130,200	Sq. Ft.				NB	400	0.16	64.00	20,832.00
2	Bermuda 419 Tifway	20,500	Sq. Ft.				NB	500	0.28	140.00	5,740.00
3	Bermuda Tifdwarf	6,000	Sq. Ft.				NB	500	0.78	390.00	4,680.00
4	St. Augustine "Seville"	4,000	Sq. Ft.				NB	500	0.29	145.00	1,160.00
5	St. Augustine, Bitter Blue	4,000	Sq. Ft.				NB	500	0.29	145.00	1,160.00
6	St. Augustine, Floratam, muck grown	16,000	Sq. Ft.				NB	500	0.28	140.00	4,480.00
7	St. Augustine, Floratam, sand grown	47,380	Sq. Ft.				NB	400	0.28	112.00	13,266.40
8	Zoysa	3,000	Sq. Ft.				NB	500	0.38	190.00	1,140.00
				Total Group 1:			NB	Total Group 1:			52,458.40
Group 2: Delivery Only											
9	Argentine Bahia	22,000	Sq. Ft.	400	0.14	56.00	3,080.00	400	0.16	64.00	3,520.00
10	Bermuda 419 Tifway	8,500	Sq. Ft.	400	0.25	100.00	2,125.00	500	0.28	140.00	2,380.00
11	Bermuda Tifdwarf	1,000	Sq. Ft.	400	0.65	260.00	650.00	500	0.78	390.00	780.00
12	St. Augustine, Floratam, muck grown	6,000	Sq. Ft.	400	0.25	100.00	1,500.00	500	0.28	140.00	1,680.00
13	St. Augustine, Floratam, sand grown	11,000	Sq. Ft.	400	0.25	100.00	2,750.00	400	0.28	112.00	3,080.00
14	Zoysa	3,000	Sq. Ft.	400	0.40	160.00	1,200.00	500	0.38	190.00	1,140.00
				Total Group 2:			11,305.00	Total Group 2:			12,580.00
Group 3: Delivered, Installed and Rolled											
15	Argentine Bahia	300,000	Sq. Ft.	400	0.195	78.00	58,500.00	400	0.20	80.00	60,000.00
16	Bermuda 419 Tifway Big Roll	180,500	Sq. Ft.	300	0.33	99.00	59,565.00	500	0.32	160.00	57,760.00
17	Bermuda Celebration Big Roll	60,500	Sq. Ft.	300	0.33	99.00	19,965.00	500	0.34	170.00	20,570.00
18	St. Augustine "Seville"	11,000	Sq. Ft.	400	0.25	100.00	2,750.00	500	0.34	170.00	3,740.00
19	St. Augustine, Bitter Blue	11,000	Sq. Ft.	400	0.25	100.00	2,750.00	500	0.34	170.00	3,740.00
20	St. Augustine, Floratam, muck grown	58,000	Sq. Ft.	500	0.25	125.00	14,500.00	500	0.33	165.00	19,140.00
21	St. Augustine, Floratam, sand grown	33,000	Sq. Ft.	400	0.32	128.00	10,560.00	400	0.33	132.00	10,890.00
22	Zoysa	10,000	Sq. Ft.	400	0.43	172.00	4,300.00	500	0.44	220.00	4,400.00
				Total Group 3:			172,890.00	Total Group 3:			180,240.00
				Total for Groups 1 through 3:			184,195.00	Total for Groups 1 through 3:			245,278.40

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Item No.	Description	*EAU	UOM	Sunbelt Sod and Grading Co., Inc. Ruskin, FL (SBE) Delivery: 2 Days Terms: Net-30 Days				Tom's Sod Service, Inc. Clearwater, FL Delivery: 1-2 Days Terms: Net-30 Days					
				Total Sq. Ft./Pallet	Price per Sq. Ft.	Price per Pallet	Extended (Price per Sq. Ft. x EAU)	Total Sq. Ft./Pallet	Price per Sq. Ft.	Price per Pallet	Extended (Price per Sq. Ft. x EAU)		
							Subtotal: 184,195.00					Subtotal: 245,278.40	
							SBE Discount 5%: 9,209.75					SBE Discount 5%: 0.00	
							Payment Terms Discount 2%: 0.00					Payment Terms Discount 2%: 0.00	
							Total: 174,985.25					Total: 245,278.40	
	Additional Pricing												
23	Price per Unreturned Pallet:			5.00						6.00			
24	Price per Drop Location:			25.00						0.00			
25	Price/sq. ft. for staking of sod, inclusive:			0.02						0.15			
26	Minimum # of Pallets/Delivery (if any):			4 Pallets						3 Pallets			

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			Hazel's Garden & Nursery, Inc. St. Petersburg, FL (SBE) Delivery: 14 Days Terms: Net-30 Days				
Item No.	Description	*EAU	UOM	Total Sq. Ft./Pallet	Price per Sq. Ft.	Price per Pallet	Extended (Price per Sq. Ft. x EAU)
<u>Group 1: Pick-up at Vendor's Location</u>							
1	Argentine Bahia	130,200	Sq. Ft.	400	0.24	94.00	31,248.00
2	Bermuda 419 Tifway	20,500	Sq. Ft.	500	0.34	169.00	6,970.00
3	Bermuda Tifdwarf	6,000	Sq. Ft.	500	0.34	169.00	2,040.00
4	St. Augustine "Seville"	4,000	Sq. Ft.	500	0.32	164.00	1,280.00
5	St. Augustine, Bitter Blue	4,000	Sq. Ft.	500	0.32	164.00	1,280.00
6	St. Augustine, Floratam, muck grown	16,000	Sq. Ft.	500	0.32	157.50	5,120.00
7	St. Augustine, Floratam, sand grown	47,380	Sq. Ft.	500	0.32	157.50	15,161.60
8	Zoysa	3,000	Sq. Ft.	500	0.43	213.50	1,290.00
Total Group 1:							64,389.60
<u>Group 2: Delivery Only</u>							
9	Argentine Bahia	22,000	Sq. Ft.	400	0.24	94.00	5,280.00
10	Bermuda 419 Tifway	8,500	Sq. Ft.	500	0.34	169.00	2,890.00
11	Bermuda Tifdwarf	1,000	Sq. Ft.	500	0.39	194.00	390.00
12	St. Augustine, Floratam, muck grown	6,000	Sq. Ft.	500	0.32	157.50	1,920.00
13	St. Augustine, Floratam, sand grown	11,000	Sq. Ft.	500	0.32	157.50	3,520.00
14	Zoysa	3,000	Sq. Ft.	500	0.43	213.50	1,290.00
Total Group 2:							15,290.00
<u>Group 3: Delivered, Installed and Rolled</u>							
15	Argentine Bahia	300,000	Sq. Ft.	400	0.48	192.00	144,000.00
16	Bermuda 419 Tifway Big Roll	180,500	Sq. Ft.	500	0.68	340.00	122,740.00
17	Bermuda Celebration Big Roll	60,500	Sq. Ft.	500	0.68	340.00	41,140.00
18	St. Augustine "Seville"	11,000	Sq. Ft.	500	0.64	320.00	7,040.00
19	St. Augustine, Bitter Blue	11,000	Sq. Ft.	500	0.64	320.00	7,040.00
20	St. Augustine, Floratam, muck grown	58,000	Sq. Ft.	500	0.64	320.00	37,120.00
21	St. Augustine, Floratam, sand grown	33,000	Sq. Ft.	500	0.64	320.00	21,120.00
22	Zoysa	10,000	Sq. Ft.	500	0.86	430.00	8,600.00
Total Group 3:							388,800.00
Total for Groups 1 through 3:							468,479.60

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Hazel's Garden & Nursery, Inc.			
St. Petersburg, FL (SBE)			
Delivery: 14 Days			
Terms: Net-30 Days			
Item	*EAU	UOM	Extended
No.	Description		(Price per Sq. Ft. x EAU)
		Total Sq. Ft./Pallet	Price per Sq. Ft.
			Price per Pallet
			Subtotal: 468,479.60
			SBE Discount 5%: 23,423.98
			Payment Terms Discount 2%: 0.00
			Total: 445,055.62
<u>Additional Pricing</u>			
23	Price per Unreturned Pallet:	5.00	
24	Price per Drop Location:	25.00	
25	Price/sq. ft. for staking of sod, inclusive:	0.12	
26	Minimum # of Pallets/Delivery (if any):	3 Pallets	