

City of St. Petersburg  
**Bid Tabulation**  
Purchasing and Materials Management

| Item No.  | Description  | Est Qty | UOM | Turning Water Industries, Corp. |                     | Imagineering, Inc. |                     | Plasma-Therm, LLC<br>d/b/a Rev-Tech Manufacturing Solutions |                     | Mid State Machine & Fab Corp |                     | DJ/PJ, Inc.<br>d/b/a JW Appley & Son |                     |
|---|--|---------|-----|---------------------------------|---------------------|--------------------|---------------------|---|---------------------|------------------------------|---------------------|--------------------------------------|---------------------|
|   |  |         |     | Unit Price                      | Extended Price      | Unit Price         | Extended Price      | Unit Price  | Extended Price      | Unit Price                   | Extended Price      | Unit Price                           | Extended Price      |
| <b>Shop Work Labor Rate (work at vendor's facility)</b> |  |         |     |                                 |                     |                    |                     |   |                     |                              |                     |                                      |                     |
| 1   | Machinists/Maintenance Machinists  | 1000    | HR  | \$45.00                         | \$45,000.00         | \$45.00            | \$45,000.00         | \$75.00   | \$75,000.00         | \$47.50                      | \$47,500.00         | \$47.00                              | \$47,000.00         |
| 2   | Millwrights  | 500     | HR  | 40.00                           | 20,000.00           | 35.00              | 17,500.00           | 65.00   | 32,500.00           | 42.50                        | 21,250.00           | 47.00                                | 23,500.00           |
| 3   | Welders/Solderers  | 500     | HR  | 40.00                           | 20,000.00           | 45.00              | 22,500.00           | 50.00   | 25,000.00           | 35.50                        | 17,750.00           | 47.00                                | 23,500.00           |
| 4   | Helpers/Assistants   | 1500    | HR  | 30.00                           | 45,000.00           | 35.00              | 52,500.00           | 40.00   | 60,000.00           | 30.00                        | 45,000.00           | 47.00                                | 70,500.00           |
| <b>Sub-Total Shop Work Costs:</b>                       |  |         |     |                                 | \$130,000.00        |                    | \$137,500.00        |   | \$192,500.00        |                              | \$131,500.00        |                                      | \$164,500.00        |
| <b>Site Work Labor Rate (work at city facilities)</b>   |  |         |     |                                 |                     |                    |                     |   |                     |                              |                     |                                      |                     |
| 5   | Machinists/Maintenance Machinists, 8:00 a.m. - 5:00 p.m. Monday - Friday | 800     | HR  | \$45.00                         | \$36,000.00         | \$45.00            | \$36,000.00         |   | NB                  | \$62.50                      | \$50,000.00         | \$75.00                              | \$60,000.00         |
| 6   | Machinists/Maintenance Machinists, 5:00 p.m. - 8:00 a.m. Monday - Friday | 200     | HR  | 45.00                           | 9,000.00            | 55.00              | 11,000.00           |   | NB                  | 63.80                        | 12,760.00           | 100.00                               | 20,000.00           |
| 7   | Machinists/Maintenance Machinists, city holiday, Saturday, Sunday        | 200     | HR  | 45.00                           | 9,000.00            | 60.00              | 12,000.00           |   | NB                  | 82.31                        | 16,462.00           | 125.00                               | 25,000.00           |
| 8   | Millwrights, 8:00 a.m. - 5:00 p.m. Monday - Friday                       | 400     | HR  | 45.00                           | 18,000.00           | 45.00              | 18,000.00           |   | NB                  | 56.90                        | 22,760.00           | 75.00                                | 30,000.00           |
| 9   | Millwrights, 5:00 p.m. - 8:00 a.m. Monday - Friday                       | 50      | HR  | 45.00                           | 2,250.00            | 55.00              | 2,750.00            |   | NB                  | 58.20                        | 2,910.00            | 100.00                               | 5,000.00            |
| 10  | Millwrights, City Holiday, Saturday, Sunday                              | 50      | HR  | 45.00                           | 2,250.00            | 60.00              | 3,000.00            |   | NB                  | 74.40                        | 3,720.00            | 100.00                               | 5,000.00            |
| 11  | Welders/Solderers, 8:00 a.m. - 5:00 p.m. Monday - Friday                 | 200     | HR  | 45.00                           | 9,000.00            | 45.00              | 9,000.00            | 75.00   | 15,000.00           | 56.90                        | 11,380.00           | 75.00                                | 15,000.00           |
| 12  | Welders/Solderers, 5:00 p.m. - 8:00 a.m. Monday - Friday                 | 100     | HR  | 45.00                           | 4,500.00            | 55.00              | 5,500.00            | 90.00   | 9,000.00            | 58.20                        | 5,820.00            | 100.00                               | 10,000.00           |
| 13  | Welders/Solderers, City Holiday, Saturday, Sunday                        | 100     | HR  | 45.00                           | 4,500.00            | 60.00              | 6,000.00            | 100.00  | 10,000.00           | 74.40                        | 7,440.00            | 125.00                               | 12,500.00           |
| 14  | Helpers/Assistants, 8:00 a.m. - 5:00 p.m. Monday - Friday                | 600     | HR  | 30.00                           | 18,000.00           | 35.00              | 21,000.00           | 60.00   | 36,000.00           | 45.00                        | 27,000.00           | 75.00                                | 45,000.00           |
| 15  | Helpers/Assistants, 5:00 p.m. - 8:00 a.m. Monday - Friday                | 400     | HR  | 30.00                           | 12,000.00           | 45.00              | 18,000.00           | 72.00   | 28,800.00           | 46.30                        | 18,520.00           | 100.00                               | 40,000.00           |
| 16  | Helpers/Assistants, City Holiday, Saturday, Sunday                       | 250     | HR  | 30.00                           | 7,500.00            | 50.00              | 12,500.00           | 80.00   | 20,000.00           | 57.54                        | 14,385.00           | 125.00                               | 31,250.00           |
| <b>Sub-Total Site Work Costs:</b>                       |  |         |     |                                 | \$132,000.00        |                    | \$154,750.00        |   | \$118,800.00        |                              | \$193,157.00        |                                      | \$298,750.00        |
| <b>Total Costs:</b>                                     |  |         |     |                                 | \$262,000.00        |                    | \$292,250.00        |   | \$311,300.00        |                              | \$324,657.00        |                                      | \$463,250.00        |
| <b>SBE Discount:</b>                                    |  |         |     |                                 | 0                   |                    | 5,845.00            |   | 0                   |                              | 0                   |                                      | 0                   |
| <b>2%/10, Net 30 Discount:</b>                          |  |         |     |                                 | 5,240.00            |                    | 5,845.00            |   | 6,226.00            |                              | 6,493.14            |                                      | 9,265.00            |
| <b>Grand Total:</b>                                     |  |         |     |                                 | <b>\$256,760.00</b> |                    | <b>\$280,560.00</b> |   | <b>\$305,074.00</b> |                              | <b>\$318,163.86</b> |                                      | <b>\$453,985.00</b> |