

City of St. Petersburg
Bid Tabulation
 Procurement Supply Management

Line No.	Description	Qty.	*UOM	ICN Security & Netowrking LLC Orlando, FL Delivery: 2 Days Terms: 2%-10/N30 Days		SHI International Corp. Somerset, NJ Delivery: 5 Days Terms: Net-30 Days		PC Mall Gov Manassas, VA Delivery: 3-5 Days Terms: Net-30 Days	
				Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Option 1 - 1 Year Licenses & Maintenance									
1.1	Software License & Maintenance; Trend Mico Enterprise Security Suite (10k+ Band) Renewal License and Maintenance	1,000	EACH	6.04	6,040.00	5.52	5,520.00	10.55	10,550.00
1.2	Software License & Maintenance; Trend Mico Enterprise Security Suite New License and Maintenance	1,400	EACH	15.10	21,140.00	23.20	32,480.00	23.09	32,326.00
1.3	Software License & Maintenance; Trend Mico, Deep Security, Anti-malware (virtual servers), New License and Maintenance	38	EACH	327.75	12,454.50	525.00	19,950.00	527.00	20,026.00
	Subtotal:				39,634.50		57,950.00		62,902.00
	SBE Dsicount:				0.00		0.00		0.00
	Payment Discount:				792.69		0.00		0.00
	Total for Option 1:				38,841.81		57,950.00		62,902.00
Option 2: 2-Year Licenses & Maintenance (includes Option 1 for 1st Yr.)									
2.1	Software License & Maintenance; Trend Mico Enterprise Security Suite (10k+ Band) Renewal License and Maintenance	2,400	EACH	6.04	14,496.00	20.55	49,320.00	10.55	25,320.00
2.2	Software License & Maintenance; Trend Mico, Deep Security, Anti-malware (virtual servers), Renewal License and Maintenance	38	EACH	98.44	3,740.72	696.20	26,455.60	527.00	20,026.00
	Subtotal:				18,236.72		75,775.60		45,346.00
	SBE Dsicount:				0.00		0.00		0.00
	Payment Discount:				364.73		0.00		0.00
	Total for Option 2:				17,871.99		17,871.99		45,346.00

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				Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Option 3: 3-Year Licenses & Maintenance (includes Option 1 for 1st Yr.)									
3.1	Software License & Maintenance; Trend Mico Enterprise Security Suite (10k+ Band) Renewal License and Maintenance	2,400	EACH	No Charge		24.97	59,928.00	10.55	25,320.00
3.2	Software License & Maintenance; Trend Mico, Deep Security, Anti-malware (virtual servers), Renewal License and Maintenance	38	EACH	No Charge		867.40	32,961.20	527.00	20,026.00
	Subtotal:						92,889.20		45,346.00
	SBE Dsicount:						0.00		0.00
	Payment Discount:						0.00		0.00
	Total for Option 3:						92,889.20		45,346.00
4	What is the current version? Trend Mico Security Suite		Ver.	10.6 OfficeScan Security		10.x		10.6	
5	What is the current version? Trend Mico, Deep Security, Anti-malware (virtual servers)		Ver.	7.5 with 8.0 in Dec. 2011		8.0		8.0	
6	How will you be providing the software?			Link: Email		Link X		Link X	
7	Provide scope of services of the maintenance services provided by the vendor. Attach an appendix to your bid if required.			Included: Yes		No		No	

56,713.80

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				En Pointe Technologies Sales, Inc. Gardena, CA	
				Delivery: 10 Days Terms: Net-30 Days	
Line No.	Description	Qty.	*UOM	Unit Price	Extended Price
Option 1 - 1 Year Licenses & Maintenance					
1.1	Software License & Maintenance; Trend Mico Enterprise Security Suite (10k+ Band) Renewal License and Maintenance	1,000	EACH	10.20	10,200.00
1.2	Software License & Maintenance; Trend Mico Enterprise Security Suite New License and Maintenance	1,400	EACH	21.19	29,666.00
1.3	Software License & Maintenance; Trend Mico, Deep Security, Anti-malware (virtual servers), New License and Maintenance	38	EACH	484.32	18,404.16
Subtotal:					58,270.16
SBE Dsicount:					0.00
Payment Discount:					0.00
Total for Option 1:					58,270.16
Option 2: 2-Year Licenses & Maintenance (includes Option 1 for 1st Yr.)					
2.1	Software License & Maintenance; Trend Mico Enterprise Security Suite (10k+ Band) Renewal License and Maintenance	2,400	EACH	10.20	24,480.00
2.2	Software License & Maintenance; Trend Mico, Deep Security, Anti-malware (virtual servers), Renewal License and Maintenance	38	EACH	166.26	6,317.88
Subtotal:					30,797.88
SBE Dsicount:					0.00
Payment Discount:					0.00
Total for Option 2:					30,797.88

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Line No.	Description	Qty.	*UOM	Unit Price	Extended Price
En Pointe Technologies Sales, Inc. Gardena, CA Delivery: 10 Days Terms: Net-30 Days					
Option 3: 3-Year Licenses & Maintenance (includes Option 1 for 1st Yr.)					
3.1	Software License & Maintenance; Trend Mico Enterprise Security Suite (10k+ Band) Renewal License and Maintenance	2,400	EACH	10.20	24,480.00
3.2	Software License & Maintenance; Trend Mico, Deep Security, Anti-malware (virtual servers), Renewal License and Maintenance	38	EACH	166.26	6,317.88
Subtotal:					30,797.88
SBE Discount:					0.00
Payment Discount:					0.00
Total for Option 3:					30,797.88
4	What is the current version? Trend Mico Security Suite		Ver.	Trendmicro doesn't specify versions.	
5	What is the current version? Trend Mico, Deep Security, Anti-malware (virtual servers)		Ver.	Trendmicro doesn't specify versions.	
6	How will you be providing the software?			Link: X	
7	Provide scope of services of the maintenance services provided by the vendor. Attach an appendix to your bid if required.			No	