

City of St. Petersburg
Bid Tabulation
Procurement and Supply Management

Line No.	Description	*EAU	UOM	Ronco Communications & Electronics Tampa, FL Delivery: 14 Days Terms: Net-30 Days		Hayes e-Government Resources, Inc. Tallahassee, FL Delivery: 3-12 Days Terms: Net-30 Days		Howard Technology Solutions a div. of Howard Industries, Inc. Laurel, MS Delivery: 10-14 Days Terms: Net-30 Days	
				Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Network Hardware and Software, NMS Base to NMS Advanced									
1	Small Form Factor GBIC, 1 Gb, 1000Base-LX, MM, 1310 nm Long Wave Length, 2Km w/62.5 MMF, 1 KM w/50 MMF, LC SFP. Mfg./Model No. Extreme, MGBIC-LC03 (No Substitutes)	28	EA	\$291.34	\$8,157.52	\$439.14	\$12,295.92	\$518.00	\$14,504.00
2	Small Form Factor GBIC, 1 Gb, 1000Base-SX, IEEE 802.3 MM, 850 nm Short Wave Length, 220/550 M, LC SFP. Mfg./Model No. Extreme, MGBIC-LC01 (No Substitutes)	92	EA	181.40	16,688.80	273.43	\$25,155.56	322.00	\$29,624.00
3	Stacking Cable, 1M, B and C Series. Mfg./Model No. Extreme, STK-CAB-LONG (No Substitutes)	10	EA	91.62	916.20	138.10	\$1,381.00	163.00	\$1,630.00
4	Stacking Cable, 30CM, B and C Series. Mfg./Model No. Extreme, STK-CAB-SHORT (No Substitutes)	49	EA	73.29	3,591.21	110.48	\$5,413.52	131.00	\$6,419.00
5	Switch, 24 Port, B5 (24) 10/100/1000 AT-POE RJ45 ports, (4) combo SFP ports, (2) dedicated stacking ports and external RPS connector. Mfg./Model No. Extreme, B5G124-24P2 (No Substitutes)	112	EA	1,693.88	189,714.56	1,985.83	\$222,412.96	2,341.00	\$262,192.00
6	Switch, 48 Port, B5 (48) 10/100/1000 AT-POE RJ45 ports, (4) combo SFP ports, (2) dedicated stacking ports and external RPS connector. Mfg./Model No. Extreme, B5G124-48P2 (No Substitutes)	61	EA	2,824.71	172,307.31	3,311.56	\$202,005.16	3,903.00	\$238,083.00
7	Small Form Factor GBIC, 1 Gb, 1000Base-LX, IEEE 802.3 SM, 1310 nm Long Wave Length, 10 Km, LC SFP. Mfg./Model No. Extreme, MGBIC-LC09 (No Substitutes)	20	EA	364.64	7,292.80	549.62	\$10,992.40	648.00	\$12,960.00
8	Software, Upgrade from NMS-250 to NMS-ADV-250. Mfg./Model No. Extreme, NMS-250-A250-UG (No Substitutes)	1	EA	8,113.40	8,113.40	20,409.55	\$20,409.55	23,545.00	\$23,545.00
9	Software, Upgrade NMS-BASE-250 to NMS-250. Mfg./Model No. Extreme, NMS-B250-250-UG (No Substitutes)	1	EA	8,113.40	8,113.40	20,215.55	\$20,215.55	23,347.00	\$23,347.00

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10	Software License, Identity and Access 1,000 end-system license. Mfg. Model No. Extreme, IA-ES-1K (No Substitutes)	1	EA	2,092.81	2,092.81	4,373.45	\$4,373.45	5,162.00	\$5,162.00
11	Software License, Identity and Access 3,000 end-system license. Mfg./Model No. Extreme, IA-ES-3K (No Substitutes)	1	EA	5,888.39	5,888.39	12,305.29	\$12,305.29	14,524.00	\$14,524.00
12	Access Point Mounting Bracket, 36xx Series drop ceiling mounting bracket (9/16 or 15/16 inch). Mfg./Model No. Extreme, WS-MB361020-12 (No Substitutes)	70	EA	NC		37.55	\$2,628.50	38.00	\$2,660.00
13	Access Point, Dual Radio 802.11a/b/g/n indoor access point with internal dual-band antenna. Mfg./Model No. Extreme, WS-AP3610 (No Substitutes)	70	EA	NC		273.43	\$19,140.10	322.00	\$22,540.00
14	Virtual Wireless Controller, V2110 V9 virtual wireless appliance for the FCC regulatory domain. Base of 8 APs, expandable to 250 Aps in 1 or 16 AP increments. Mfg./Model No. Extreme, WS-V2110-9-NAM (No Substitutes)	1	EA	NC		1,701.03	\$1,701.03	1,740.00	\$1,740.00
15	Vurtyak Wireless Controller, WLAN controller capacity upgrade for C25, and V2110. Increases capacity of WLAN controller by 16 access points. Mfg./Model No. Extreme, WS-APCAP-16 (No Substitutes)	4	EA	NC		1,255.42	\$5,021.68	1,496.00	\$5,984.00
Support Services									
16	SupportNet Software Application Service: Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades. Mfg./Model No. Extreme, ES-SAS-S11 (No Substitutes)	1	EA	5,664.13	5,664.13	5,177.26	\$5,177.26	5,348.00	\$5,348.00
17	SupportNet Software Application Service: Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades. Mfg./Model No. Extreme, ES-SAS-S10J (No Substitutes)	1	EA	5,273.80	5,273.80	4,820.48	\$4,820.48	4,976.00	\$4,976.00

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				Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
18	SupportNet Software Application Service: Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades. Mfg./Model No. Extreme, ES-SAS-S04C (No Substitutes)	1	EA	1,367.61	1,367.61	1,250.05	\$1,250.05	1,291.00	\$1,291.00
19	SupportNet Software Application Service: Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades. Mfg./Model No. Extreme, ES-SAS-S09F (No Substitutes)	1	EA	3,844.57	3,844.57	3,514.09	\$3,514.09	3,630.00	\$3,630.00
20	SupportNet Software Application Service: Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades. Mfg./Model No. Extreme, ES-SAS-S990 (No Substitutes)	4	EA	163.37	653.48	149.33	\$597.32	153.00	\$612.00
21	SupportNet Software Application Service: Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades. Mfg./Model No. Extreme, ES-SAS-S01 (No Substitutes)	1	EA	352.17	352.17	321.98	\$321.98	329.00	\$329.00
Subtotal:					\$440,032.16		\$581,132.85		\$681,100.00
Payment Terms:					\$0.00		\$0.00		\$0.00
SBE Discount:					\$0.00		\$0.00		\$0.00
Total:					\$440,032.16		\$581,132.85		\$681,100.00